



LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

Greenwood Office
800 Kings Mill Road
Greenwood, IN 46142
o: (888)308-7574 f: 847-307-8975
www.lakemichigansales.com
sales@lakemichigansales.com

Product Lines Indiana

ARIELTECH[®]
MANUFACTURER OF ENCLOSURE CLIMATE CONTROL SOLUTIONS

Arieltech

arieltech.ca

Filters, fans, heaters, thermoelectric cooling units, thermostats, & humidistats

RDA[®]
LIGHTING

RDA LIGHTING

www.rdalighting.com

Commercial, industrial and residential lighting solutions

EiKO[®]

EiKO

www.eiko.com

Intelligent fixtures and wireless controls, value-engineered LED fixtures and lamps, as well as traditional lighting.

shat-r-shield^{INC.}

Shat-r-Shield

www.shatrshield.com

Specialized lighting products for food, cosmetic, pharmaceutical and their related industries.

Enerlites[®] Control Charge Connect

Enerlites - enerlites.com

Leading manufacturer of innovative sensors, USB charging receptacles, lighting controls, and wiring devices.

STELPRO

Stelpro

www.stelpro.com

Electric heating, heating cables, ventilation (HVAC), and electronic controls.

EXM[®]
exm

EXM - www.exmweb.com

Electrical/NEMA enclosures and modular cabinets

TACTIK
LIGHTING

Tactik Lighting

www.tactiklighting.com

Made specialty fixtures including military-grade and high temperature applications.

Inverter Systems, Inc.
www.invertersystemsinc.com

Inverter Systems, Inc.

www.invertersystemsinc.com

ISI provides a full line of UL 924 Listed inverters or central power systems, exit signs and battery back-up emergency lights.

TE
connectivity

TE Connectivity

www.te.com/energy

Low & Medium Voltage Raychem cable accessories.

MAGNITUDE
LIGHTING

Magnitude Lighting

www.magnitudeinc.com

Advanced LED drivers and transformers.

WirePoint
Supplied by POLY-CAB

Wire Point

wirepointsupply.com

High-quality electrical solutions, from wires, cables, connectors, and more.

Radix[™]

Radix

www.radix-wire.com

High temperature wire and cable, including DuraLife FPL UL 2-hour rated fire alarm cable00.

XtraLight[®]
LED Lighting Solutions

Xtralight

www.xtralight.com

Design, build, and deliver ultra-efficient lighting solutions that are in the best interest of our customers.

Product Lines Indiana Continued



Alphalite
www.alphalite.com
 Application-optimized, value-added lighting solutions.



Global Power Products
www.globalpowerproducts.com
 High-quality transfer switches, submeters and surge suppressors.



LIRON LIGHTING
www.lironlighting.com
 Manufacturer of well engineered and affordable LED lighting products.

Product Line Terms Indiana

Product Line	Freight Terms	Payment Terms	Minimum Billing
Alphalite	Prepaid & Allowed - \$2,000	Net 30	n/a
Aerieltech	Prepaid & Allowed - \$2,500	2% 10 – Net 30	n/a
EIKO	Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps	Net 30	\$250 or \$25 SOC
Enerlites	Prepaid & Allowed - \$1,500	2% 10 - Net 30	\$150
EXM	Prepaid & Allowed – consult LMS	Net 30	\$175
Global Power	Prepaid & Allowed – currently not offered	Net 30	n/a
Inverter Systems	Prepaid & Allowed - \$2,500	Net 30	n/a
Liron Lighting	Prepaid & Allowed - \$1,000	Net 30	n/a
Magnitude Lighting	Prepaid & Allowed - \$1,200	Net 30	\$600 or \$50 charge
Radix	Prepaid & Added to invoice unless otherwise stated	Net 30	\$500
RDA Lighting	Prepaid & Allowed - All Orders (excluding poles and pole accessories)	Net 30	n/a
Shat-R-Shield	Prepaid & Allowed - \$3,000 Lamps, (Ironclad Mega High Bay) \$5,000 net	Net 30	\$150 or \$25 charge
Stelpro	Prepaid & Allowed - \$1,500	2% 10 - Net 30	n/a
Tactik Lighting	Prepaid & Allowed - \$4,000	Net 15	n/a
TE Connectivity	Prepaid & Allowed - \$1,000	Net 30	\$1,000 or \$40 charge
Wire Point	Prepaid & Allowed - \$20,000 or \$5,000 if only Aluminum	Net 30	Consult LMS
Xtralight	Prepaid & Allowed - \$5,000	Net 30	n/a

Contact Info

Richard S. Kuebler	President	rkuebler@lakemichigansales.com	cell: 847-313-9949
Frankie Kuebler	Vice President	fkuebler@lakemichigansales.com	cell: 847-903-1369
David Selsky	Director of Operations	dselsky@lakemichigansales.com	office: 847-378-8045
Gerri Poole	Office Manager	gpoole@lakemichigansales.com	office: 847-378-8045
Anthony Kuebler	Inside Sales Representative	akuebler@lakemichigansales.com	office: 847-378-8045
Elizabeth Viken	Inside Sales Representative	eviken@lakemichigansales.com	office: 847-378-8045
Alex Nelson	Inside Sales Representative	anelson@lakemichigansales.com	office: 847-378-8045
Troy Olsen	Outside Sales Representative	tolsen@lakemichigansales.com	cell: 616-745-6939
Robert Fife	Outside Sales Representative	rfife@lakemichigansales.com	cell: 630-863-3879
Jake Trefren	Outside Sales Representative	jtrefren@lakemichigansales.com	cell: 317-771-0272