



# LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

980 Fairledge Street  
Lake Orion, MI 48362  
o: 888-308-7574 f: 847-307-8975  
[www.lakemichigansales.com](http://www.lakemichigansales.com)  
[sales@lakemichigansales.com](mailto:sales@lakemichigansales.com)

## Product Lines Michigan



### COMMERCIAL CONSTRUCTION



**RACO** - [www.hubbell.com/raco/en](http://www.hubbell.com/raco/en)  
Leading manufacturer of steel electrical boxes, covers and commercial fittings



**ACME**  
[www.hubbell.com/acmeelectric/en](http://www.hubbell.com/acmeelectric/en)  
Manufactures transformers & innovative power conversion/conditioning equipment



**WIEGMANN**  
[www.hubbell.com/wiegmann/en](http://www.hubbell.com/wiegmann/en)  
Manufactures innovative customizable steel and nonmetallic electrical enclosures



**TAYMAC**  
[www.hubbell.com/taymac/en](http://www.hubbell.com/taymac/en)  
Manufactures metallic and nonmetallic weatherproof electrical boxes, covers and fittings



**BELL** - [www.hubbell.com/bell/en](http://www.hubbell.com/bell/en)  
The leader in commercial and residential weatherproof product solutions



### HARSH & HAZARDOUS



**KILLARK**  
[www.hubbell.com/killark/en](http://www.hubbell.com/killark/en)  
Global provider of harsh and hazardous location products



**HAWKE**  
[www.hubbell.com/hawke/en](http://www.hubbell.com/hawke/en)  
Globally certified cable glands, enclosures, connectors and connection solutions



**RIGPOWER**  
[www.hubbell.com/rigpower/en](http://www.hubbell.com/rigpower/en)  
Leading manufacturer of single pole and bolted high-amperage connectors



**CLASSIC WIRE & CABLE**  
[www.classicwire.com](http://www.classicwire.com)  
Aluminum Wire & Cable Products



**EIKO** - [www.eiko.com](http://www.eiko.com)  
Intelligent fixtures and wireless controls, value-engineered LED fixtures and lamps, as well as traditional lighting



Endot Industries, Inc.

**ENDOT** - [www.endot.com](http://www.endot.com)  
HDPE/nylon innerduct for electric and telecom



Control Charge Connect

**Enerlites** - [enerlites.com](http://enerlites.com)  
Leading manufacturer of innovative sensors, USB charging receptacles, lighting controls, and wiring devices



**RADIX** - [www.radix-wire.com](http://www.radix-wire.com)  
High temperature wire and cable, including Duralife FPL UL 2-hour rated fire alarm cable



**RDA LIGHTING**  
[www.rdalighting.com](http://www.rdalighting.com)  
Commercial, industrial and residential lighting solutions



**SHAT-R-SHIELD**  
[www.shatrshield.com](http://www.shatrshield.com)  
Specialized lighting products for food, cosmetic, pharmaceutical and their related industries



**STELPRO** - [www.stelpro.com](http://www.stelpro.com)  
Electric heating, heating cables, ventilation (HVAC) and electronic controls



**TE CONNECTIVITY** -  
[www.te.com/energy](http://www.te.com/energy)  
Low & Medium Voltage Raychem cable accessories.

# Product Lines Michigan Continued



**MAGNITUDE LIGHTING**  
[www.magnitudeinc.com](http://www.magnitudeinc.com)  
 Advanced LED drivers and transformers



**WirePoint**  
 Supplied by POLYCARB

**Wire Point**  
[wirepointsupply.com](http://wirepointsupply.com)  
 High-quality electrical solutions, from wires, cables, connectors, and more.



**Tactik Lighting**  
[www.tactiklighting.com](http://www.tactiklighting.com)  
 Made specialty fixtures including military-grade and high temperature applications



**ZLED LIGHTING**  
[www.zled-lighting.com](http://www.zled-lighting.com)  
 Innovative and progressive LED lighting manufacturer with magnetic LED retrofit strips

## Product Line Terms

<b>Product Line</b>	<b>Freight Terms</b>	<b>Payment Terms</b>	<b>Minimum Billing</b>
Acme	Prepaid & Allowed - \$1,500	2% 10 Net 30	\$150
Bell	Prepaid & Allowed - \$500	2% 10 Net 25	\$250
Classic Wire and Cable	Prepaid & Allowed - 2,000lbs (May vary by product)	Net 30	\$100
EIKO	Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps	Net 30	\$250 or \$25 SOC
Endot Industries	HDPE added to cost of duct; Plenum/Riser Prepaid \$8,000	Net 30	\$600
Enerlites	Prepaid & Allowed - \$1,500	2% 10 Net 30	\$150
Killark	Prepaid & Allowed - \$2,000	Net 30	\$250
Magnitude Lighting	Prepaid & Allowed - \$1,200	Net 30	\$250
Raco	Prepaid & Allowed - \$2,500	2% 10 Net 25	\$250
Radix	Prepaid & Added to invoice unless otherwise stated	Net 30	\$500
RDA Lighting	Prepaid & Allowed - All Orders (excluding poles and pole accessories)	Net 30	n/a
Shat-R-Shield	Prepaid & Allowed - \$3,000 Lamps, (Ironclad Mega High Bay) \$5,000 net	Net 30	\$150 or \$25 charge
Stelpro	Prepaid & Allowed - \$1,500	2% 10 Net 30	n/a
Tactik Lighting	Prepaid & Allowed - \$4,000	Net 15	n/a
TayMac	Prepaid & Allowed - \$500	2% 10 Net 25	\$250
TE Connectivity	Prepaid & Allowed - \$1,000	Net 30	\$1,000 or \$40 charge
Wiegmann	Prepaid & Allowed - \$2,000	2% 10 Net 25	\$250
Wire Point	Prepaid & Allowed - \$20,000 or \$5,000 if only Aluminum	Net 30	Consult LMS
ZLED Lighting	Prepaid & Allowed - \$1,500.00 for Corns & Retrofits, \$2,500.00 for Fixtures	Net 30	n/a

## Contact Information

<b>Richard S. Kuebler</b>	President	<a href="mailto:rkuebler@lakemichigansales.com">rkuebler@lakemichigansales.com</a>	cell: 847-313-9949
<b>Frankie Kuebler</b>	Vice President	<a href="mailto:fkuebler@lakemichigansales.com">fkuebler@lakemichigansales.com</a>	cell: 847-903-1369
<b>David Selsky</b>	Director of operations	<a href="mailto:dselsky@lakemichigansales.com">dselsky@lakemichigansales.com</a>	office: 847-378-8045
<b>Gerri Poole</b>	Office Manager	<a href="mailto:gpoole@lakemichigansales.com">gpoole@lakemichigansales.com</a>	office: 847-378-8045
<b>Anthony Kuebler</b>	Inside Sales Representative	<a href="mailto:akuebler@lakemichigansales.com">akuebler@lakemichigansales.com</a>	office: 847-378-8045
<b>Elizabeth Viken</b>	Inside Sales Representative	<a href="mailto:eviken@lakemichigansales.com">eviken@lakemichigansales.com</a>	office: 847-378-8045
<b>Alex Nelson</b>	Inside Sales Representative	<a href="mailto:anelson@lakemichigansales.com">anelson@lakemichigansales.com</a>	office: 847-378-8045
<b>Troy Olsen</b>	Outside Sales Representative	<a href="mailto:tolsen@lakemichigansales.com">tolsen@lakemichigansales.com</a>	cell: 616-745-6939
<b>David Rose</b>	Outside Sales Representative	<a href="mailto:drose@lakemichigansales.com">drose@lakemichigansales.com</a>	cell: 248-361-8416
<b>Derek Stout</b>	Outside Sales Representative	<a href="mailto:dstout@lakemichigansales.com">dstout@lakemichigansales.com</a>	cell: 517-719-0001