



LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

1091 Arbroak Way
Lake Orion, MI 48362

o: 888-308-7574 f: 847-307-8975

www.lakemichigansales.com

sales@lakemichigansales.com

Product Lines Michigan



COMMERCIAL CONSTRUCTION



RACO - www.hubbell.com/raco/en

Leading manufacturer of steel electrical boxes, covers and commercial fittings



ACME

www.hubbell.com/acmeelectric/en

Manufactures transformers & innovative power conversion/conditioning equipment



WIEGMANN

www.hubbell.com/wiegmann/en

Manufactures innovative customizable steel and nonmetallic electrical enclosures



TAYMAC

www.hubbell.com/taymac/en

Manufactures metallic and nonmetallic weatherproof electrical boxes, covers and fittings



BELL - www.hubbell.com/bell/en

The leader in commercial and residential weatherproof product solutions



HARSH & HAZARDOUS



KILLARK

www.hubbell.com/killark/en

Global provider of harsh and hazardous location products



HAWKE

www.hubbell.com/hawke/en

Globally certified cable glands, enclosures, connectors and connection solutions



RIGPOWER

www.hubbell.com/rigpower/en

Leading manufacturer of single pole and bolted high-amperage connectors



HAYDON

www.haydoncorp.com

Strut, fittings, and rooftop support systems



CLASSIC WIRE & CABLE

www.classicwire.com

Aluminum Wire & Cable Products



EIKO - www.eiko.com

Intelligent fixtures and wireless controls, value-engineered LED fixtures and lamps, as well as traditional lighting



ENDOT - www.endot.com

HDPE/nylon innerduct for electric and telecom



Enerlites - enerlites.com

Leading manufacturer of innovative sensors, USB charging receptacles, lighting controls, and wiring devices



RADIX - www.radix-wire.com

High temperature wire and cable, including DuraLife FPL UL 2-hour rated fire alarm cable



RDA LIGHTING

www.rdalighting.com

Commercial, industrial and residential lighting solutions



STELPRO - www.stelpro.com

Electric heating, heating cables, ventilation (HVAC) and electronic controls



TE CONNECTIVITY -

www.te.com/energy

Low & Medium Voltage Raychem cable accessories.

Product Lines Michigan Continued



Alphalite
www.alphalite.com
 Application-optimized, value-added lighting solutions.



MAGNITUDE LIGHTING
www.magnitudeinc.com
 Advanced LED drivers and transformers



CHASE CORPORATION
chasecorp.com
 Muletape, Muleglide, Trace-safe.



Xtralight www.xtralight.com
 Design, build, and deliver ultra-efficient lighting solutions.



GOODLITE
www.gllite.com
 Cutting-edge bulbs, fixtures, and luminaires



ZLED LIGHTING
www.zled-lighting.com Innovative and progressive LED lighting manufacturer with magnetic LED retrofit strips

Product Line Terms

| Product Line | Freight Terms | Payment Terms | Minimum Billing |
|------------------------|---|----------------------|------------------------|
| Acme | Prepaid & Allowed - \$1,500 | 2% 10 Net 30 | \$150 |
| Alphalite | Prepaid & Allowed - \$2,000 | Net 30 | n/a |
| Bell | Prepaid & Allowed - \$500 | 2% 10 Net 25 | \$250 |
| Chase Corporation | Prepaid & Allowed - \$5,000 for Muletape / Detectable Muletape only | Net 30 | \$350 |
| Classic Wire and Cable | Prepaid & Allowed - 2,000lbs (May vary by product) | Net 30 | \$100 |
| EiKO | Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps | Net 30 | \$250 or \$25 SOC |
| Endot Industries | HDPE added to cost of duct; Plenum/Riser Prepaid \$8,000 | Net 30 | \$600 |
| Enerlites | Prepaid & Allowed - \$1,500 | 2% 10 Net 30 | \$150 |
| Goodlite | Prepaid & Allowed – Contact LMS | Net 30 | Contact LMS |
| Haydon | Prepaid & Allowed - H-Strut: \$5,000 H-Blocks: \$2,500 Fittings only: \$1,250 | 1% 10 - Net 30 | \$250 |
| Killark | Prepaid & Allowed - \$2,000 | Net 30 | \$250 |
| Magnitude Lighting | Prepaid & Allowed - \$1,200 | Net 30 | \$250 |
| Raco | Prepaid & Allowed - \$2,500 | 2% 10 Net 25 | \$250 |
| Radix | Prepaid & Added to invoice unless otherwise stated | Net 30 | \$500 |
| RDA Lighting | Prepaid & Allowed - All Orders (excluding poles and pole accessories) | Net 30 | n/a |
| Stelpro | Prepaid & Allowed - \$1,500 | 2% 10 Net 30 | n/a |
| TayMac | Prepaid & Allowed - \$500 | 2% 10 Net 25 | \$250 |
| TE Connectivity | Prepaid & Allowed - \$1,000 | Net 30 | \$1,000 or \$40 charge |
| Wiegmann | Prepaid & Allowed - \$2,000 | 2% 10 Net 25 | \$250 |
| Xtralight | Prepaid & Allowed - \$5,000 | Net 30 | n/a |
| ZLED Lighting | Prepaid & Allowed - \$1,500.00 for Corns & Retrofits, \$2,500.00 for Fixtures | Net 30 | n/a |

Contact Information

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|---------------------------|------------------------------|--|----------------------|
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