



LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

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sales@lakemichigansales.com

Product Lines Michigan



COMMERCIAL CONSTRUCTION



RACO - www.hubbell.com/raco/en

Leading manufacturer of steel electrical boxes, covers and commercial fittings



ACME

www.hubbell.com/acmeelectric/en

Manufactures transformers & innovative power conversion/conditioning equipment



WIEGMANN

www.hubbell.com/wiegmann/en

Manufactures innovative customizable steel and nonmetallic electrical enclosures



TAYMAC

www.hubbell.com/taymac/en

Manufactures metallic and nonmetallic weatherproof electrical boxes, covers and fittings



BELL - www.hubbell.com/bell/en

The leader in commercial and residential weatherproof product solutions



HARSH & HAZARDOUS



KILLARK

www.hubbell.com/killark/en

Global provider of harsh and hazardous location products



HAWKE

www.hubbell.com/hawke/en

Globally certified cable glands, enclosures, connectors and connection solutions



RIGPOWER

www.hubbell.com/rigpower/en

Leading manufacturer of single pole and bolted high-amperage connectors



CLASSIC WIRE & CABLE

www.classicwire.com

Aluminum Wire & Cable Products



EIKO - www.eiko.com

Intelligent fixtures and wireless controls, value-engineered LED fixtures and lamps, as well as traditional lighting



Endot Industries, Inc.

ENDOT - www.endot.com

HDPE/nylon innerduct for electric and telecom



Control Charge Connect

Enerlites - enerlites.com

Leading manufacturer of innovative sensors, USB charging receptacles, lighting controls, and wiring devices



RADIX - www.radix-wire.com

High temperature wire and cable, including Duralife FPL UL 2-hour rated fire alarm cable



RDA LIGHTING

www.rdalighting.com

Commercial, industrial and residential lighting solutions



SHAT-R-SHIELD

www.shatrshield.com

Specialized lighting products for food, cosmetic, pharmaceutical and their related industries



STELPRO - www.stelpro.com

Electric heating, heating cables, ventilation (HVAC) and electronic controls



TE CONNECTIVITY -

www.te.com/energy

Low & Medium Voltage Raychem cable accessories.

Product Lines Michigan Continued



MAGNITUDE LIGHTING
www.magnitudeinc.com
 Advanced LED drivers and transformers



WirePoint
 Supplied by POLYCAB

Wire Point
wirepointsupply.com
 High-quality electrical solutions, from wires, cables, connectors, and more.



Tactik Lighting
www.tactiklighting.com
 Made specialty fixtures including military-grade and high temperature applications



ZLED LIGHTING
www.zled-lighting.com
 Innovative and progressive LED lighting manufacturer with magnetic LED retrofit strips

Product Line Terms

Product Line	Freight Terms	Payment Terms	Minimum Billing
Acme	Prepaid & Allowed - \$1,500	2% 10 Net 30	\$150
Bell	Prepaid & Allowed - \$500	2% 10 Net 25	\$250
Classic Wire and Cable	Prepaid & Allowed - 2,000lbs (May vary by product)	Net 30	\$100
EIKO	Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps	Net 30	\$250 or \$25 SOC
Endot Industries	HDPE added to cost of duct; Plenum/Riser Prepaid \$8,000	Net 30	\$600
Enerlites	Prepaid & Allowed - \$1,500	2% 10 Net 30	\$150
Killark	Prepaid & Allowed - \$2,000	Net 30	\$250
Magnitude Lighting	Prepaid & Allowed - \$1,200	Net 30	\$250
Raco	Prepaid & Allowed - \$2,500	2% 10 Net 25	\$250
Radix	Prepaid & Added to invoice unless otherwise stated	Net 30	\$500
RDA Lighting	Prepaid & Allowed - All Orders	Net 30	n/a
Shat-R-Shield	Prepaid & Allowed - \$3,000 Lamps, (Ironclad Mega High Bay) \$5,000 net	Net 30	\$150 or \$25 charge
Stelpro	Prepaid & Allowed - \$1,500	2% 10 Net 30	n/a
Tactik Lighting	Prepaid & Allowed - \$4,000	Net 15	n/a
TayMac	Prepaid & Allowed - \$500	2% 10 Net 25	\$250
TE Connectivity	Prepaid & Allowed - \$1,000	Net 30	\$1,000 or \$40 charge
Wiegmann	Prepaid & Allowed - \$2,000	2% 10 Net 25	\$250
Wire Point	Prepaid & Allowed - \$20,000 or \$5,000 if only Aluminum	Net 30	Consult LMS
ZLED Lighting	Prepaid & Allowed - \$1,500.00 for Corns & Retrofits, \$2,500.00 for Fixtures	Net 30	n/a

Contact Information

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