



# LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

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## Product Lines Michigan



### **COMMERCIAL CONSTRUCTION**



**RACO** - [www.hubbell.com/raco/en](http://www.hubbell.com/raco/en)

Leading manufacturer of steel electrical boxes, covers and commercial fittings



**ACME**

[www.hubbell.com/acmeelectric/en](http://www.hubbell.com/acmeelectric/en)

Manufactures transformers & innovative power conversion/conditioning equipment



**WIEGMANN**

[www.hubbell.com/wiegmann/en](http://www.hubbell.com/wiegmann/en)

Manufactures innovative customizable steel and nonmetallic electrical enclosures



**TAYMAC**

[www.hubbell.com/taymac/en](http://www.hubbell.com/taymac/en)

Manufactures metallic and nonmetallic weatherproof electrical boxes, covers and fittings



**BELL** - [www.hubbell.com/bell/en](http://www.hubbell.com/bell/en)

The leader in commercial and residential weatherproof product solutions



### **HARSH & HAZARDOUS**



**KILLARK**

[www.hubbell.com/killark/en](http://www.hubbell.com/killark/en)

Global provider of harsh and hazardous location products



**HAWKE**

[www.hubbell.com/hawke/en](http://www.hubbell.com/hawke/en)

Globally certified cable glands, enclosures, connectors and connection solutions



**RIGPOWER**

[www.hubbell.com/rigpower/en](http://www.hubbell.com/rigpower/en)

Leading manufacturer of single pole and bolted high-amperage connectors



**CLASSIC WIRE & CABLE**

[www.classicwire.com](http://www.classicwire.com)

Aluminum Wire & Cable Products



**EIKO** - [www.eiko.com](http://www.eiko.com)

Intelligent fixtures and wireless controls, value-engineered LED fixtures and lamps, as well as traditional lighting



Endot Industries, Inc.

**ENDOT** - [www.endot.com](http://www.endot.com)

HDPE/nylon innerduct for electric and telecom



**MAGNITUDE LIGHTING**

[www.magnitudeinc.com](http://www.magnitudeinc.com)

Advanced LED drivers and transformers



**RADIX** - [www.radix-wire.com](http://www.radix-wire.com)

High temperature wire and cable, including Duralife FPL UL 2-hour rated fire alarm cable



**RDA LIGHTING**

[www.rdalighting.com](http://www.rdalighting.com)

Commercial, industrial and residential lighting solutions



**SHAT-R-SHIELD**

[www.shatrshield.com](http://www.shatrshield.com)

Specialized lighting products for food, cosmetic, pharmaceutical and their related industries



**STELPRO** - [www.stelpro.com](http://www.stelpro.com)

Electric heating, heating cables, ventilation (HVAC) and electronic controls



**TE CONNECTIVITY** -

[www.te.com/energy](http://www.te.com/energy)

Low & Medium Voltage Raychem cable accessories.

# Product Lines Michigan Continued



**IMPERIUM CABLE**  
[www.imperiumcable.com](http://www.imperiumcable.com)  
 Family of electrical wire and cable products focused on the commercial and industrial markets



**ZLED LIGHTING**  
[www.zled-lighting.com](http://www.zled-lighting.com)  
 Innovative and progressive LED lighting manufacturer with magnetic LED retrofit strips



**Inverter Systems, Inc.**  
[www.invertersystemsinc.com](http://www.invertersystemsinc.com)  
 ISI provides a full line of UL 924 Listed inverters or central power systems, exit signs and battery back-up emergency lights.



**Tactik Lighting**  
[www.tactiklighting.com](http://www.tactiklighting.com)  
 Made specialty fixtures including military-grade and high temperature applications

## Product Line Terms

<b><i>Product Line</i></b>	<b><i>Freight Terms</i></b>	<b><i>Payment Terms</i></b>	<b><i>Minimum Billing</i></b>
<b>Acme</b>	Prepaid & Allowed - \$1,500	2/10 Net 30	\$150
<b>Bell</b>	Prepaid & Allowed - \$500	2/10 Net 25	\$250
<b>Classic Wire and Cable</b>	Prepaid & Allowed - 2,000lbs (May vary by product)	Net 30	\$100
<b>EiKO</b>	Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps	Net 30	\$250 or \$25 SOC
<b>Endot Industries</b>	HDPE added to cost of duct; Plenum/Riser Prepaid \$8,000	Net 30	\$600
<b>Imperium Cable</b>	Prepaid & Allowed - 5000lbs	Net 30	n/a
<b>Inverter Systems</b>	Prepaid & Allowed - \$2,500	Net 30	n/a
<b>Killark</b>	Prepaid & Allowed - \$2,000	Net 30	\$250
<b>Magnitude Lighting</b>	Prepaid & Allowed - \$1,200	Net 30	\$250
<b>Raco</b>	Prepaid & Allowed - \$2,500	2/10 Net 25	\$250
<b>Radix</b>	Prepaid & Added to invoice unless otherwise stated	Net 30	\$500
<b>RDA Lighting</b>	Prepaid & Allowed - All Orders	Net 30	n/a
<b>Shat-R-Shield</b>	Prepaid & Allowed - \$3,000 Lamps, (Ironclad Mega High Bay) \$5,000 net	Net 30	\$150 or \$25 charge
<b>Stelpro</b>	Prepaid & Allowed - \$1,500	2% 10 - Net 30	n/a
<b>Tactik Lighting</b>	Prepaid & Allowed - \$4,000	Net 15	n/a
<b>TayMac</b>	Prepaid & Allowed - \$500	2/10 Net 25	\$250
<b>TE Connectivity</b>	Prepaid & Allowed - \$1,000	Net 30	\$1,000 or \$40 charge
<b>Wiegmann</b>	Prepaid & Allowed - \$2,000	2/10 Net 25	\$250
<b>ZLED Lighting</b>	Prepaid & Allowed - \$1,500.00 for Corns & Retrofits, \$2,500.00 for Fixtures	Net 30	n/a

## Contact Information

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