

LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference Manufacturer's Representative

Neenah, WI 54956 o: (888)308-7574 f: 847-307-8975 www.lakemichigansales.com sales@lakemichigansales.com

Product Lines Wisconsin



CLASSIC WIRE & CABLE www.classicwire.com Aluminum Wire & Cable Products



Penn Aluminum
www.pennconduit.com
Made in USA aluminum EMT,
rigid aluminum conduit,
couplings, and elbows



EIKO - www.eiko.com Intelligent fixtures and wireless

controls, value-engineered LED fixtures and lamps, as well as traditional lighting



RADIX

www.radix-wire.com

High temperature wire and cable, including DuraLife FPL UL 2-hour rated fire alarm cable



ELCO LIGHTING

www.elcolighting.com

LED product line that entails recessed, track, undercabinet, outdoor, and emergency lighting



RDA LIGHTING www.rdalighting.com

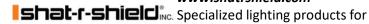
Commercial, industrial, and residential lighting solutions



ENDOT

www.endot.com

HDPE/nylon innerduct for electric and telecom



SHAT-R-SHIELD

www.shatrshield.com

Specialized lighting products for food, cosmetic, pharmaceutical and their related industries



Enerlites - enerlites.com

Leading manufacturer of innovative sensors, USB charging receptacles, lighting controls, and wiring devices



STELPRO

www.stelpro.com

Electric heating, heating cables, ventilation, and electronic controls



GIBSON STAINLESS

www.gibsonstainless.com

Stainless Steel fittings & Conduit



TE CONNECTIVITY -

www.te.com/energy

Low & Medium Voltage Raychem cable accessories.



HAYDON

www.haydoncorp.com

Strut, fittings, and rooftop support systems



Wire Point wirepointsupply.com

High-quality electrical solutions, from wires, cables, connectors,

and more.

Product Lines Wisconsin Continued



Inverter Systems, Inc.

www.invertersystemsinc.com
ISI provides a full line of UL 924
Listed inverters or central power
systems, exit signs and battery
back-up emergency lights.



VOLTEC

www.voltec-industries.com Specialty cords. Temporary power and lighting



UNITY MANUFACTURING www.unitymfg.com

Specializes in Type 1, 3R, 4, 4X and 12 electrical enclosures



ZLED LIGHTING

www. zled-lighting.com
Innovative and progressive LED
lighting manufacturer with
magnetic LED retrofit strips

Product Line Terms

Product Line	<u>Freight Terms</u>	Payment Terms	Minimum Billing
Classic Wire and Cable	Prepaid & Allowed - 2,000lbs (May vary by product)	Net 30	\$100
EiKO	Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps	Net 30	\$250 or \$25 SOC
Elco Lighting	Prepaid & Allowed - \$1,600 (IL & WI) Net 10 th Prox		\$100 or \$25 charge
Endot Industries	HDPE added to cost of duct; Plenum/Riser Prepaid \$8,000 Net 30		\$600
Enerlites	Prepaid & Allowed - \$1,500	2% 10 - Net 30	\$150
Gibson Stainless	Prepaid & Allowed - \$3,500 of Conduit (Fittings only \$500)	2% 10 - Net 30	\$50
Haydon Corporation	Prepaid & Allowed - \$7,500 for channel & fittings (\$1,250 for fittings only)	1% 10 - Net 30	\$100
Inverter Systems	Prepaid & Allowed - \$2,500	Net 30	n/a
Penn Aluminum	Prepaid & Allowed – Conduit & EMT 3,500 lbs. ; Fittings \$500	Net 30	\$250
Radix	Prepaid & Added to invoice unless otherwise stated	Net 30	\$500
RDA Lighting	Prepaid & Allowed - All Orders	Net 30	n/a
Shat-r-Shield	Prepaid & Allowed - \$3,000 Lamps, (Ironclad Mega High Bay) \$5,000 net	Net 30	\$150 or \$25 charge
Stelpro	Prepaid & Allowed - \$1,500	2% 10 - Net 30	n/a
TE Connectivity	Prepaid & Allowed - \$1,000	Net 30	\$1,000 or \$40 charge
Unity Manufacturing	Consult LMS	2% 10 - Net 30	\$100
Voltec	Prepaid & Allowed - \$1,750	Net 30	\$300
Wire Point	Prepaid & Allowed - \$20,000 or \$5,000 if only Aluminum	Net 30	Consult LMS
ZLED Lighting	Prepaid & Allowed - \$1,500.00 for Corns and retrofit kits, and \$2,500.00 for Fixtures	Net 30	n/a

Contact Information

Richard S. Kuebler	President	rkuebler@lakemichigansales.com	cell: 847-313-9949
Frankie Kuebler	Vice President	fkuebler@lakemichigansales.com	cell: 847-903-1369
Timothy Maul	Consultant	tmaul@lakemichigansales.com	office: 847-378-8045
David Selsky	Director of Operations	dselsky@lakemichigansales.com	office: 847-378-8045
Gerri Poole	Office Manager	gpoole@lakemichigansales.com	office: 847-378-8045
Anthony Kuebler	Inside Sales Representative	akuebler@lakemichigansales.com	office: 847-378-8045
Elizabeth Viken	Inside Sales Representative	eviken@lakemichigansales.com	office: 847-378-8045
Alex Nelson	Inside Sales Representative	anelson@lakemichigansales.com	office: 847-378-8045
Robert Fife	Outside Sales Representative	rfife@lakemichigansales.com	cell: 630-863-3879
Kayla Fritsch	Outside Sales Representative	kfritsch@lakemichigansales.com	cell: 920-740-0388