

Timothy (Tim) M. Shaughnessy
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Senior Leader with over 36 years of experience in procurement, acquisition, program management and strategic planning across three Cabinet Agencies, as well as private sector positions in federal business development and contract management. Retired US Air Force officer with over 20 years of systems and operational support contracting experience. Skilled in leading cross-functional teams addressing all phases of acquisition planning and execution, proposal evaluation, source selection, program delivery and contract monitoring. Proven leader in contracting operations, building acquisition organizations, developing strategic frameworks, and performance assessment models to ensure stakeholder satisfaction.

Tim Shaughnessy joined Potomac Ridge Consulting LLC as a Partner on June 8, 2020. Mr. Shaughnessy builds on Potomac Ridge' deep understanding of Agencies' critical mission needs, how to achieve their desired outcomes and the ability to help the private sector deliver their solutions to meet Agency needs.

Prior to joining Potomac Ridge Consulting, Tim served as the Senior Management Analyst to the Deputy Chief Procurement Officer for the Internal Revenue Service (IRS). In addition to advising on specific procurement matters, he managed strategic planning, robotic process automation/machine learning, and process improvement initiatives across all IRS Procurement offices. He led several CX projects and multi-disciplinary teams across IRS Operations Support to improve or rebuild delivery systems for IRS Business Unit and Treasury customers. Tim was instrumental in creating the IRS Procurement Strategic Framework to align with the IRS FY 2018-2022 Strategic Plan, Taxpayer First Act, and the IRS Integrated Modernization Plan.

Prior to rejoining the IRS in 2017, Tim served in a Senior Leader position as the Acting Director, Strategic Programs Division within DHS Procurement headquarters, where he was responsible for four primary portfolios supporting all nine DHS Heads of Contracting: Strategic Planning, Industry Liaison and Outreach, Strategic Sourcing, and Stakeholder Communications.

In 2011, Tim was selected as the first Department of Homeland Security Senior Technical Advisor to the Chief Procurement Officer (CPO). In this role, Tim served as subject matter expert to the CPO on critical oversight matters across all Component procurement operations. He served as the Senior Responsible Official for DHS Procurement strategic planning initiatives and personally spearheaded the development and publication of the DHS FY 2016-2020 Strategic Plan. Tim also created the first-ever Integrated Departmental Procurement Health Assessment (PHA) at DHS and lead biannual reviews of DHS Procurement operations for over \$12 Billion in annual contract spending.

Prior to joining DHS in 2011, Tim held several positions of increasing responsibility across the Department of Treasury. These included operational and senior level positions in acquisition, program management and contracting functions across the IRS, Bureau of Alcohol, Tobacco and Firearms, and the United States Secret Service.

From 1999 to 2011, Mr. Shaughnessy served in several leadership positions across IRS Procurement. As the Director of the Office of Procurement Policy, Tim lead an organization responsible for all facets of contracting policy implementation, quality assurance, cost and price analysis, small business program management and all operations of the Treasury Acquisition Institute. As the Deputy Director and Director of the Office of Business Operations, Tim was responsible for the award and administration of contracts for al IRS operations/maintenance, support services, expert witness services, and training. He managed a staff of 130 acquisition professionals with annual obligations exceeding \$500 million.

Prior to joining federal service in 1991, Tim also held private sector positions in business development and program management. He developed federal contracting compliance frameworks for three organizations and served as Program Manager for several multi-million dollar programs, both in pre-award business development and post-award contract management phases.

Mr. Shaughnessy also served in the US Air Force in several contracting positions supporting Service-wide and DoD requirements for IT systems and critical operations support programs. Tim retired from the US Air Force Reserves as a Lt Col in 2006, with over 20 years in the contracting career field, most recently as a Contract Management Staff Officer in the Office of the Deputy Assistant Secretary (Contracting), Pentagon.

Tim is a member of the National Contract Management Association (NCMA), Air Force Association (AFA), and American Legion. In addition, he has spoken and provided training at the Treasury Acquisition Institute, Homeland Security Acquisition Institute as well as at numerous association events, including NCMA World Congress, Contract Management Symposiums, American Council for Technology (ACT) and Industry Advisory Council (IAC).

Tim earned a Master of Business Administration degree in Acquisition and Contracting Management from Western New England College and a Bachelor of Business Administration degree from the University of St. Thomas. He is an NCMA Certified Professional Contracts Manager (CPCM), a DAWIA Certified Acquisition Professional, Level III, Contracting, and held a Federal Acquisition Certification - Contracting, Level III.