MKINSIGHTS

351 Pleasant Street, #233
Northampton, MA 01060
413.320.4664-v
info@mkinsights.com

Additional Workplace Development Workshops*

Situational Leadership This workshop provides an easy-to-understand, practical framework that helps your managers diagnose the needs of their people and then provide the appropriate leadership style to meet those needs. SLII leverages Ken Blanchard's latest research (kenblanchard.com) and state-of-the-art learning design theory to deliver a highly engaging learning experience that helps your managers to learn, practice, and master the Situational Leadership II styles and skills faster than ever before.

Five Dysfunctions of a Team This program outlines the root causes of politics and dysfunction on the teams where you work, and the keys to overcoming them. Counter to conventional wisdom, the causes of dysfunction are both identifiable and curable. Making a team functional and cohesive requires levels of courage and discipline that is outlined in practical and effective ways in this program.

Resolving Conflict This course teaches learners how to recognize the signs of escalating conflict and take appropriate action to minimize damage. Today's business environment challenges organizations to increase productivity, improve quality, shorten cycle time, and reduce costs. An unfortunate but natural byproduct of these challenges is conflict. While conflict can lead to discoveries such as new ideas and innovative breakthroughs, it can, if allowed to escalate, result in damage to critical working relationships.

Leading Change We hold leaders responsible for breakthroughs that will catapult the business forward despite increasing competition. But how can leaders lead change if they're not ready for it or bought into it themselves? Leaders learn the ability to drive change by understanding the importance of stakeholders, multiple viewpoints, communication, and buy-in.

Communicating for Impact This course provides individuals with a powerful set of interaction skills that enables them to communicate more effectively with colleagues and customers and, in the process, build trust, strengthen partnerships, and achieve desired results. Many organizations focus on technical skills as all-important to success in the workplace. Yet strong interpersonal skills are equally essential in transforming employees into exceptional performers who have a greater impact in their roles.

Getting Started as a New Leader Making the transition from individual contributor to leader is both exciting and challenging. However, we often promote individuals based on their hard work, and they struggle because being a leader is a career change, not just a slight shift in the work they do. The course encourages the learner to think about the transitions that newer leaders face and how to handle those challenges.

*these "off-the-shelf" programs are available as 2-, 3-, & 4-hour programs on-site

Professional, Personal, and Workplace Success Through Applied Psychology