

Adriana Poole managed to accomplish mission impossible- helped us find a beautiful home in Watertown, newly renovated and within our budget.














She came prepared for each our showings with comps, explained to us each step of the process and put together a very strong offer that got us this home in a very competitive multi-offer situation. Adriana Poole is not only professional and dedicated, but takes it a step further by walking the extra mile for her clients.

We felt she fought fiercely to protect our interests and did the best for us.

In addition she is a very nice person too. We were very lucky to have had as our realtor and have no hesitation recommending her to all our friends and family.

Camelia Tagge, Belmont

### The Sale : Satisfaction Ratings

Question	Answer	Level
* Sales Campaign Planning	Excellent	
* Sales Campaign Delivery	Excellent	
* Print Advertising	Not Applicable	
* Online Advertising	Excellent	
* Other Advertising	Excellent	
* Yard Sign	Not Applicable	
* Inspections/Open Houses	Excellent	
* Negotiations with prospective buyers	Excellent	
* Value for Money	Excellent	
* Sales Result	Excellent	
* The exchange of contracts	Not Applicable	
* The Closing	Excellent	
* The handling of deposit money/escrow	Excellent	

I was very happy and felt my purchase was well protected and in good hands because she knew how to deal with everything. I didn't have to worry about a thing and when I had concerns Adriana got back to me immediately and took care of everything. Adriana did research on the properties I was interested in, she booked appointments and went with me to all of them, pointed out what I have to look at when considering a property. When we found the home I liked she acted fast to put the offer together, and at the very beginning of the process she told me how important it was to get pre-approved. She helped me write a strong offer which was accepted. She then stayed on top of each step of the process from P&S to closing.



Vivian A., Burlington, MA

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Agent is very informative, has plenty of energy to find out more and research more and ensured that I am well informed prior to agreeing to different steps of the home buying process.

Tamar Watertown

### Appraisal : Factor of Influence

Question	Answer	Level
Sales Record in the area	Critical	
Understanding of our needs and requirements	Critical	
Broker Commission	Not Important	