**Apple Selling Guide**

**Student Information Sheet 2020**

**Students selling:**

Example of what to say to potential customers: “Hello, my name is \_\_\_\_\_\_ and I am selling apples as a fundraiser for the Lake Brantley High School Band. We are selling Red, Golden Delicious, and Granny Smith apples from Washington State. We use this money to purchase uniforms, music instruments and several other items needed for the band. Would you like to buy some apples or give us a donation?”

**Customer orders:**

* Each bag has 25 apples and they cost $17.00.
* Each bag contains all of the same variety of apples….NO MIXING PER BAG.
* Order form for each customer must be filled out completely:

1. Including the customer’s name

2. Email address

3. Telephone number

4. Indicate paid by cash or check with check number

* Apples will be ready for delivery by November 18th.
* For every sale, fill out the receipt form completely and leave a copy for the customer.

Note: All sales made by a student are marked “Student Sales” on the receipt. This will be delivered by the student directly to the customer.

**Donations:**

* Fill out order form and mark donation.
* For every sale, fill out the receipt form completely and leave a copy for the customer.
* Thank the customer!

**No one home:**

* Leave a “sorry we missed you” flyer at the front door.
* Do not leave the flyer in the mailbox, Federal Law prohibits.

**Apple Prices:**

1 x $17 = $17.00 2 x $17 = $34.00 3 x $17 = $51.00 4 x $17 =$68.00

Thank you for your help with this fundraiser!

Apple Committee