



# 新材料卓越中心 New Materials Centre of Excellence



### **GXS Partners and Future Materials Group** announce the establishment of a joint New Materials Centre of Excellence

Hong Kong SAR/Cambridge, UK: A China based Centre of Excellence has been established by GXS Partners and Future Materials Group (FMG) to support companies in the new materials and advanced manufacturing industries with innovative consulting and advisory services in the Greater China market. The partnership combines GXS Partners' extensive management consulting experience and Greater China insight with FMG's deep technical knowledge and commercial market experience. The Centre will provide a variety of services, including market research and competitive analysis; technology assessment; growth strategies; buy- and sell-side M&A strategies and transformation.

GXS Partners and FMG have a long-standing partnership in developing solutions for companies in the new materials and advanced manufacturing sectors. Establishing the Centre of Excellence consolidates and strengthens this collaboration and leverages their joint capabilities. The Centre will benefit from the combined experience and expertise of these two leading firms, to provide new insights and clarity to the rapidly changing and highly competitive new materials and advanced manufacturing markets.



Russell Pell, Managing Partner of GXS Partners:

"I'm very excited about this announcement. We have worked together with FMG for some time now, and this really allows us to formalise and leverage our combined strengths in the China market, for the benefit of our clients."

#### David Schofield, Managing Director of FMG:

"We recognise the importance of the China market. I'm delighted we can take our complimentary relationship with GXS Partners to the next stage."



David Schofield Managing Director david.schofield@futurematerialsgroup.com 「GXS 供 PARTNERS 石

#### About GXS Partners

GXS Partners, headquartered in Hong Kong SAR, is an independent strategic consulting firm specialising in devising effective interventions for competitive advantage in Asia Pacific. GXS Partners combines in-depth understanding of Greater China and the Asia Pacific region with global experience. GXS Partners is trusted by business owners, directors and senior leaders to define the right strategic priorities and transformative solutions to have them realised.

www.gxspartners.com

#### About FMG

Cambridge-headquartered FMG is an independent growth and M&A advisory firm with focus on the advanced materials and manufacturing industry. FMG is a team of senior industry professionals adding value through deep industry experience and connections. The company helps businesses at all stages of their development realise their growth ambitions and maximise value.

www.futurematerialsgroup.com

## GXS Partners和Future Materials Group 宣布联合成立新材料卓越中心

中国香港/英国剑桥:GXS Partners和Future Materials Group (FMG, 未来材料集团)已成立 了一个位于中国的卓越中心,以便为大中华区市场中的新材料和先进制造行业公司提供创新的 咨询和顾问服务。该合作伙伴关系结合了GXS Partners广泛的管理咨询经验和对大中华地区的 洞察力与FMG的深厚技术知识和商业市场经验。该中心将提供各种服务,包括市场研究和竞争 分析、技术评估、成长策略、买卖双方的并购策略和转型。

GXS Partners和FMG在为新材料和先进制造行业的公司提供开发解决方案方面有着长期的合作 伙伴关系。建立卓越中心可以巩固和强化彼此的合作关系,并充分利用两家公司的联合优势。 该中心将受益于两家领先公司的综合经验和专业知识,从而为变化迅速和竞争激烈的新材料和 先进制造市场提供新的见解和明晰性。



GXS Partners的合伙人佩尔罗素 (Russell Pell)表示:

「我对这项宣布感到非常兴奋。我们已与FMG合作了一段时间, 这确实使我们能够正规化并利用我们在中国市场的综合实力, 从而为客户带来利益。」

FMG的董事总经理David Schofield表示:

「我们认知到中国市场的重要性。我很高兴我们可以将与GXS Partners合作伙伴的互补关系带入下一阶段。」



PARTNERS

Russell Pell Managing Partner russell.pell@gxspartners.com David Schofield Managing Director david.schofield@futurematerialsgroup.com 关于 GXS Partners

GXS Partners总部位于香港特别行政 区,是一家独立的战略咨询公司,专 门为客户制定有效的干预措施以为它 们建立竞争优势。GXS Partners专 注于亚太地区,结合了大中华地区和 亚太地区的深切认知与环球经验。企 业主,董事和高级领导者信赖GXS Partners可以定义正确的战略重点和 提供可实现的战略性解决方案。更多 资讯请访问

www.gxspartners.com

#### 关于FMG

总部位于剑桥的FMG是一家专注于先进材料和制造行业的独立发展和并购咨询公司。FMG的团队是一支由资深行业专业人士组成,拥有丰富的行业经验和人脉。该公司帮助企业在其发展的各个阶段实现增长目标与企业价值最大化。更多资讯请访问www.futurematerialsgroup.com