



GXS Partners Advises Celanese on Acquisition of ExxonMobil's Santoprene™ TPV Elastomers Business for \$1.15 Billion

2 JULY 2021

GXS Partners acted as commercial advisor to global chemical and specialty materials company Celanese Corporation (NYSE: CE) on its \$1.15 billion acquisition of the Santoprene™ TPV elastomers business of Exxon Mobil Corporation (NYSE: XOM). ExxonMobil's Santoprene™ business is a leading global producer of TPV serving a variety of end-uses including automotive, construction, appliance, medical, and industrial. Celanese will acquire the industry-renowned Santoprene™ brand as part of a comprehensive TPV product portfolio, along with intellectual property, production and commercial assets, and a world-class organization. The transaction is subject to regulatory approvals and customary closing conditions which are expected to close in the fourth quarter of 2021.

[Read the Celanese Press Release](#)

The GXS Partners team was led by partner Russell Pell and associate partner Maxime Katgely along with director William Hahn. GXS Partners provided commercial and technical due diligence services and evaluations to support Celanese strategy and negotiations.

Our Professional Team on this assignment



Russell Pell
[Partner](#)



Maxime Katgely
[Associate Partner](#)



William Hahn
[Director](#)

About GXS Partners

GXS Partners, headquartered in Hong Kong SAR, is an independent strategic consulting firm specialising in devising effective interventions for competitive advantage with a specific focus in Asia Pacific, advising across strategy and operations. It specialises in advanced materials, specialty chemicals, manufacturing, and related sector applications, combining an in-depth understanding of Greater China and the Asia Pacific region with global experience. GXS Partners is trusted by business owners, boards and senior leaders to define the right strategic priorities and transformative solutions to have them realised.

Level 26, Prosperity Tower, 39 Queen's Road Central, Central, Hong Kong SAR
enquiries@gxspartners.com | www.gxspartners.com

GXS Partners (拱心石)助力Celanese(塞拉尼斯公司)以11.5亿美元收购ExxonMobil(埃克森美孚)的山都平™热塑性硫化弹性体业务

2021年7月2日

GXS Partners担任全球化学和特种材料公司**Celanese** (NYSE: CE) 收购**ExxonMobil**(NYSE: XOM) 的**Santoprene**(山都平)™ 热塑性硫化弹性体业务的商业顾问，本次收购项目价值 11.5 亿美元。ExxonMobil的Santoprene™ 业务是全球最具规模的热塑性硫化弹性体制造商之一，终端用户包括汽车、建筑、器械、医学和工业等。

Celanese将收购业界知名的Santoprene™ 品牌及其知识产权、制造和商业资产，以完善公司的热塑性硫化弹性体产品业务组合。此次交易预计于2021年第四季度完成，尚需通过监管部门批准，并受约束条件规限。

[阅读塞拉尼斯新闻稿](#)

本项目由拱心石由合伙人 Russell Pell、副合伙人 Maxime Katgely 和总监 William Hahn 带领，全团队致力提供商业及技术性尽职调查和评价服务，以支持Celanese的业务策略和商业谈判。

带领此项目的专业团队



Russell Pell
(佩尔罗素)
合伙人



Maxime Katgely
(马熙慕)
副合伙人



William Hahn
(韩若谷)
总监

关于GXS Partners

GXS Partners是一间独立战略咨询公司，专门以亚太区为主的商业策略和营运的顾问服务，协助企业提升竞争力，总部位于香港特别行政区。我们的团队拥有深厚的大中华区和亚太区知识和丰富的环球经验，精于先进材料、特种化学品、制造业和相关的行业应用。拱心石备受商家和高级管理层信赖，为各界企业确立方针，策划前瞻性的解决方案，以实现商业目标。

香港特别行政区中环皇后大道中39号丰盛创建大厦26楼
enquiries@gxspartners.com | www.gxspartners.com