

Choosing the Right Senior Move Management Company

Before choosing a company, make sure you understand who you are hiring to help you with this major life transition.

Consider asking the following questions:

- ☐ Who will oversee my move from beginning to end?
- ☐ Do you have a team able to handle my size move?
- ☐ Is your company NASMM-certified? Are the people working inside of my home background checked?
- ☐ Will you provide a floor plan showing where my furniture will fit?
- ☐ Who is moving my belongings? Is that company properly registered with the Department of Transportation and insured?
- ☐ What will happen with my belongings not moving with me? Are you able to run an estate sale or online auction? Can you handle donations and a clear-out?
- ☐ (Out-of-state moves) Will you coordinate with another move management company out-of-state? Can you help me find that company?
- ☐ (Home to sell) Do you have a trusted real estate partner? What qualifies them to handle this type of transaction?
- ☐ How does billing work? Do you offer discounts for veterans or bundled services?
- ☐ How do most of your clients find you? Can I see testimonials or speak to previous clients?

Verify a Maryland-based
moving company's registration
by scanning the QR code.



Our Answers to These Questions:



☒ **Who will oversee my move from beginning to end?**

Susan Greco is the owner and operator of Total Senior Solutions. She will work alongside our lead administrator, project manager, and established team to make sure your move goes smoothly.

☒ **Do you have a team able to handle my size move?**

Our in-house moving company, ClearMove Solutions is able to handle small to mid-size moves in-state. Anything larger than that or out-of-state, we work with a larger moving company to handle the actual move. But our team still manages the move, downsizing, packing, and unpacking.

☒ **Is your company NASMM-certified? Are the people working inside of my home background-checked?**

Yes, Total Senior Solutions is NASMM-certified, and all employees are background-checked.

☒ **Will you provide a floor plan showing where my furniture will fit?**

Yes, we will measure your new place and furniture and put together a 2-D floor plan so you can visualize your new space.

☒ **Who is moving my belongings? Is that company properly registered with the Department of Transportation and insured?**

Our in-house moving company, ClearMove Solutions (DOT#4441894) is registered and insured. For large or out-of-state moves, we will only refer you to moving companies that are also properly registered and insured.

- ☑ **What will happen with my belongings not moving with me? Are you able to run an estate sale or online auction? Can you handle donations and a clear-out?**

We can run MaxSold online auctions, estate sales, take things for donation, and complete full-home clearouts.

- ☑ **(Out-of-state moves) Will you coordinate with another move management company out-of-state? Can you help me find that company?**

Susan personally will interview move managers from our network of NASMM members to make sure you get the right person for the job. Then we collaborate with them to make sure your move is handled on both ends.

- ☑ **(Home to sell) Do you have a trusted real estate partner? What qualifies them to handle this type of transaction?**

Susan has more than 30 years of real estate experience, is an associate broker, and holds both Certified Senior Housing Professional (CSHP) and Senior Real Estate Specialist (SRES) designations.

- ☑ **How does billing work? Do you offer discounts for veterans or bundled services?**

We bill actual hours worked. We provide discounts for veterans, first responders, and their families. Clients who use Susan to sell their home and also use our move management services are eligible for our bundle & save discount.

- ☑ **How do most of your clients find you? Can I see testimonials or speak to previous clients?**

We work almost exclusively by referral. Visit us online (TotalSeniorSolutions.com) to view testimonials and reviews from previous clients.



WANT TO LEARN MORE?

Scan the QR code to visit our website to learn about all of our services, view client testimonials, and schedule a complimentary consultation.

Call *Susan Greco* today!

☎ 443-491-9106 Ext. 1

🌐 TotalSeniorSolutions.com

✉ Susan@TotalSeniorSolutions.com



Compassionate guidance. Expert coordination. Better outcomes for seniors and their families.