

# BU4U Executive Director Opportunity:

WHY PROMOTE TO AN EXECUTIVE DIRECTOR?

Receive premium pay on hours working in the field.

PLUS, 20% profit for personal recruiting.

<u>EXECUTIVE DIRECTOR WORKING 16 HOURS A WEEK, MANAGING 3 OTHER PERSONAL RECRUITS WORKING 16 HOURS A WEEK EXAMPLE SCENARIO:</u>	<u>EXECUTIVE DIRECTOR WORKING 24 HOURS A WEEK, MANAGING 3 OTHER PERSONAL RECRUITS WORKING 24 HOURS A WEEK EXAMPLE SCENARIO:</u>	<u>EXECUTIVE DIRECTOR WORKING 32 HOURS A WEEK, MANAGING 3 OTHER PERSONAL RECRUITS WORKING 32 HOURS A WEEK EXAMPLE SCENARIO:</u>
<p><b>ALL \$17/HR CONTRACTS</b> with employee getting paid <b>\$13.00</b> (pay is established by Executive Directors)  <u>EDT (Executive Director Team)</u>                      Personal Recruit 1= 16/hr a week                      Personal Recruit 2 = 16/hr a week                      Personal Recruit 3 = 16/hr a week                      =48 hours in Personal Recruit Hours</p> <p>48 hrs X\$17/hr contracts = \$816                      48 hrs X\$13/hr personal recruits = \$624</p> <p>Difference from contracts and personal recruits is a profit total of \$192  <b>EDTI (Executive Director Team Income) is 20% profit:</b>                      \$192 total profits x 20% = \$38.40</p> <p><i>ALL Executive Directors receive \$15/hr</i>                      ED makes \$15X16 hours = \$240  <b>\$240 ED + \$38.40 EDTI =</b>  <u><b>ED WAGES</b></u>                      \$278.40/week                      \$556.80/biweekly                      \$1,206.40/month                      \$14,476/yearly</p>	<p><b>ALL \$17/HR CONTRACTS</b> with employee getting paid <b>\$13.00</b> (pay is established by Executive Directors)  <u>EDT (Executive Director Team)</u>                      Personal Recruit 1= 24/hr a week                      Personal Recruit 2 = 24/hr a week                      Personal Recruit 3 = 24/hr a week                      =72 hours in Personal Recruit Hours</p> <p>72 hrs X\$17/hr contracts = \$1,224                      72 hrs X\$13/hr personal recruits = \$936</p> <p>Difference from contracts and personal recruits is a profit total of \$288  <b>EDTI (Executive Director Team Income) is 20% profit:</b>                      \$288 total profits x 20% = \$57.60</p> <p><i>ALL Executive Directors receive \$15/hr</i>                      ED makes \$15X24 hours = \$360  <b>\$360 ED + \$57.60 EDTI =</b>  <u><b>ED WAGES</b></u>                      \$417.60/week                      \$835.20/biweekly                      \$1,809.60/month                      \$21,715.20/yearly</p>	<p><b>ALL \$17/HR CONTRACTS</b> with employee getting paid <b>\$13.00</b> (pay is established by Executive Directors)  <u>EDT (Executive Director Team)</u>                      Personal Recruit 1= 32/hr a week                      Personal Recruit 2 = 32/hr a week                      Personal Recruit 3 = 32/hr a week                      =96 hours in Personal Recruit Hours</p> <p>96 hrs X\$17/hr contracts = \$1,632                      96 hrs X\$13/hr personal recruits = \$1,248</p> <p>Difference from contracts and personal recruits is a profit total of \$384  <b>EDTI (Executive Director Team Income) is 20% profit:</b>                      \$384 total profits x 20% = \$76.80</p> <p><i>ALL Executive Directors receive \$15/hr</i>                      ED makes \$15X32 hours = \$480  <b>\$480 ED + \$76.80 EDTI =</b>  <u><b>ED WAGES</b></u>                      \$556.80/week                      \$1,113.60/biweekly                      \$2,412.80/month                      \$28,953.60/yearly</p>

\*Results are not guaranteed. These are only example scenarios.

\*Profit earning amounts are subject to change at any time.

\*These examples are based on 20% profit from personal recruiting