



# 2019 Conference WORKSHOP INFO

## *Admin Track*

### WORKSHOP 1:

#### **Leading from the Middle/Bottom of Your Organization**

with Sam Spence

- Management Myths
- Leading Up
- Leading Across
- Leading Down
- Maximize Your Leadership Potential

### WORKSHOP 2:

#### **Website/Database Integration**

with The Back Office Thinking Company

- Alternate Website/Database options
- Creating your perfect database/website

### WORKSHOP 3:

#### **The Anatomy of a Successful Development Strategy: 7 Essential Elements You Can Understand and Implement**

with David Duncan, Exec. Director of CDF Capital Foundation

- Why do some ministries raise more money than others?
- What do they know that we don't?
- If you are an old fundraising pro – or a newbie to the ministry of development – you'll find something of value as we discuss elements of successful and sustainable fundraising program.

### WORKSHOP 4:

#### **What About the Other 90%?** with David Duncan, Exec. Director of CDF Capital Foundation

- You know how to ask for – and your partners know how to give – gifts of cash. However, for many generous stewards, cash is only about 10% of their total assets. The Other 90% is non-cash assets – and typically provides the greatest giving potential. Join us to learn how gifts of The Other 90% work and how to position your ministry to receive them. Gifts of the Other 90% can propel your ministry forward!

### Speed Networking 1:

#### **Handling Difficult Guests, Parents and Employees**

(Moderator TBA)

### Speed Networking 2:

#### **Discrimination/Miors/Human Resource Mistakes**

(with Sam Spence)

### Speed Networking 3:

#### **I Often Break the 4th Commandment...Where do I find rest?**

(with Tim Yankey)



# 2019 Conference WORKSHOP INFO

## *Facilities Track*

### WORKSHOP 1:

**HVAC 101: (Focus on low voltage wiring for thermostats, furnaces and outdoor systems)** with Clifton Beck, Johnstone

- Is your camp always calling a “professional” to help with heating and air?
- Would you like to improve and add skills to help you service HVAC equipment?
- Do you desire to have a list of things to check before you call for help?

### WORKSHOP 2 :

**HVAC 102 (Basic furnace sequence of operation)**

with Clifton Beck, Johnstone

- Would you like to learn more about furnaces and how they operate?
- Wouldn't it be great if you could improve the costs associated with the camp's HVAC?

### WORKSHOP 3 :

**Spiritual Work Ethic** with Alan Cooper, Camp Calvary

- Do you ever struggle with staying positive in your work at camp?
- Does it seem like there is more to do at camp than can ever possibly be done?
- Is camp work overwhelming you to the point you are ready to quit?
- How does God want us to view our efforts and our work for Him?

### WORKSHOP 4 :

**Playgrounds and Large Group Games** with Ben Fulcher, White Mills Christian Camp

- Does your camp want to add something fun for kids but not sure what?
- Have you heard of different camp attractions but not sure of the best one or how to build it?
- Need some new ideas to spruce up some older playground activities?
- Are you looking for something new to add to your camp each year?

### Speed Networking 1:

**Maintenance Record Keeping**

(with Alan Cooper & Ben Fulcher)

### Speed Networking 2:

**Don't Try This At Camp**

(with Alan Cooper & Ben Fulcher)

### Speed Networking 3:

**Cutting Costs, Cutting Corners**

(with Alan Cooper & Ben Fulcher)



# 2019 Conference WORKSHOP INFO

## *Food Services Track*

### **WORKSHOP 1:**

#### **Soul Food 2.0**

with Danny Wright

- Do you see the ministry of food service as an essential part of camp ministry?
- How do food service workers care for their spiritual needs while doing their jobs?
- Do you sense an appropriate level of appreciation and encouragement?

### **WORKSHOP 2:**

#### **Kitchen Tour**

with Chateau On The Lake, Chef

### **WORKSHOP 3:**

#### **Dealing with Food Allergies: Man the Mission, and Balance the Risk**

with Gina Hinch, Kannakuk Kamps

- How do you prepare for food allergies ? With a foundation built on lots of questions and solid research.
- What systems do you need in place for Production, Procurement and Personnel ?
- Benchmarking

### **WORKSHOP 4:**

#### **Food Service Training: Who Has Time for That?**

with Gina Hinch, Kannakuk Kamps

- Training Mapping: 4W's and a C
- 4 Pillars hold up the Mission
- Methods & Modules: Certified Operators and Ancillaries

### **Speed Networking 1:**

#### **What's For Dinnner - How do you display your food menus?**

(with Joel White)

### **Speed Networking 2:**

#### **A Day In The Life - What does your day look like?**

(with Linda Rice)

### **Speed Networking 3:**

#### **You're Hungry Already? - Evening Snacks**

(with Michelle Tow)





# 2019 Conference WORKSHOP INFO

## *Guest Services Track*

### WORKSHOP 1:

#### **Managing Guest Expectations** with Ross Knecht

- Guest Expectations before Arrival
- Guest Expectations During the Stay
- Guest Expectations After the Stay

### WORKSHOP 2 :

#### **Facility Enhancements on a Tight Budget** with Randy Pim

### WORKSHOP 3 :

#### **Inspiring a New Generation** with John Luzzader

- Working with Young Leaders
- How to train, work, partner with other generations
- Communication with group leaders
- Setting up each generation with success
- Generational Differences

### WORKSHOP 4 :

#### **Attracting & Retaining Guest Groups** with Aaron Morris

- How transparency brings credibility to ministry
- Who can I trust and how can I know it?

### Speed Networking 1:

#### **Gap Year Internships**

(with Allison Doty)

### Speed Networking 2:

#### **Hybrid Camp Staff Roles**

### Speed Networking 3:

#### **Summer Camp Onsite Check-in Processes**

(with Kristin W. Niemeyer)



# 2019 Conference WORKSHOP INFO

## Leadership Development Track

### WORKSHOP 1:

#### How to Keep a Healthy Circle of Trust

- Who's in your circle?  
*Taking an inventory of those you keep close and those you should keep at arm's length?*
- What does your circle look like?  
*Evaluating your current state of trust. What does a healthy circle of trust look like?*
- How do you repair a broken circle?  
*Steps to re-establish trust that has been compromised. Why trust needs to be repaired*
- How do you maintain a healthy circle? *Tips of Do's and Don'ts to protect a healthy frame of trust*

### WORKSHOP 2 :

#### How Well Does Your Board Support Your Staff?

- How to expect and empower staff to the best
- Elements of discerning God's will: Practices that help us in the process.
- Offering encouragement and prayers as well as direction
- Providing a front line of defense

### WORKSHOP 3 :

#### How to Agree to Disagree

- Steps to Conflict Resolution
- Appreciating Behavioral Personality differences
- How to welcome conflict resolution into your team.

### WORKSHOP 4 :

#### Creating & Sustaining a Culture of Achievement

- Recognizing that as a leader, you either shape the culture or react to it
- Identifying your current culture and envision what it could be
- Modeling the new culture

### Speed Networking 1:

**I'm So Tired, but I Have to Lead Anyway**

### Speed Networking 2:

**Maybe I Should Spend Time With God First**

### Speed Networking 3:

**Allowing God to Lead My Leading**



# 2019 Conference WORKSHOP INFO

## Program Track

### WORKSHOP 1:

#### **Escape Rooms and Breakout Boxes** with Ben Strouse

- Experience this highly popular group activity.
- Evaluate the difference between an escape room and breakout box, as well as explore other options for escape room like activities
- How to make this a part of your camp ministry.

### WORKSHOP 2:

#### **Target Audience Camp**

with Suzanne Smith

- Defining Target Audience Camp
- Does your camp and staff have the right structure to host a Target Audience Camp
- Finding strategic partners to begin your camp

### WORKSHOP 3:

#### **Getting Today's Indoor Kids Outdoors**

- Tips for using the "fun" of camp to attract campers to attend
- Integrating the camp activities with the overall mission of your camp

### WORKSHOP 4:

#### **Rethinking High School Programming**

- How can camps implement the best of CIY, etc. without losing what makes camp unique

### Speed Networking 1:

#### **Summer Staff Training**

(with Tim Becker)

### Speed Networking 2:

#### **Cool Campers and Extreme Weather Issues**

(with Randy Pim)

### Speed Networking 3:

#### **Closing Programs**

(with Josh Miller and Sam Willard)





# 2019 Conference WORKSHOP INFO

## *Spiritual Track*

### WORKSHOP 1:

#### **How to Know the Will of God: Developing a Community of Discernment (Part 1)** with Jacinta Wuerth

- How partnering with Jesus in intercession is the foundation to discovering God's will.
- Elements of discerning God's will: Practices that help us in the process.
- Developing a discerning community.

### WORKSHOP 2 :

#### **How to Know the Will of God: Developing a Community of Discernment (Part 2)** with Jacinta Wuerth

- How partnering with Jesus in intercession is the foundation to discovering God's will.
- Elements of discerning God's will: Practices that help us in the process.
- Developing a discerning community.

### WORKSHOP 3 :

#### **Vulnerability in Leadership: How to Lead in Openness and Honesty (Part 1)** with Wendy Fitzgerald

- How transparency brings credibility to ministry
- Who can I trust and how can I know it?

### WORKSHOP 4 :

#### **Vulnerability in Leadership: How to Lead in Openness and Honesty (Part 2)** with Wendy Fitzgerald

- How transparency brings credibility to ministry
- Who can I trust and how can I know it?

### Speed Networking 1: **Loosening the Noose**

(with Danny Slater)  
Challenges of a Small Camp

### Speed Networking 2: **Spiritual Wisdom of Old (Not Really)**

(with Tim Haynes)  
How a 25-year-old program director deals with a 50-year-old camp

### Speed Networking 3: **What's So Spiritual About Mowing the Lawn?**

Encouragement for, and by those who sweat.