BRENT WALL JR



Every Move. Every Goal. Every Step.



## Hello there!

No matter where you are in your real estate journey...

- → Renting but dreaming of owning
- → Ready to buy your first (or next) home
- → Selling and hoping to maximize your equity
- → Curious about building wealth through real estate

### This guide is for you.

Inside, you'll find clarity, confidence, and a path forward — tailored to your goals.

REALTOR® Keller Williams Platinum Realtu

Brent Wall Ir

# Why I Became a REALTOR®



You deserve a guide who understands the real stakes of home.

For me, real estate isn't about sales — it's about stability, legacy, and opportunity.

As a proud husband and father, I've seen firsthand how the right home can change:

- **M** A family's foundation
- A person's financial future
- A sense of belonging and pride

Growing up, I watched families struggle to navigate housing. Good people renting year after year...

Feeling stuck, overwhelmed, or unsure of the next step.

#### I became a REALTOR® to change that.

To help people make smart moves, not stressful ones.

To turn renters into owners and owners into investors.

To make sure every client feels understood, protected, and empowered.

## Why Work with Me

Real estate is more than a transaction.

It's one of the biggest financial decisions of your life.

You deserve a REALTOR® who brings true strategy to the table. I provide full-service expertise for every stage of the journey. I serve buyers, sellers, renters, and investors. That means one relationship can support you for life.

I know the market inside and out.

I use data, trends, and negotiation —
not guesswork.

You will always understand the plan behind every move.

### Communication is a non-negotiable for me.

You will never wonder what's happening next.
I make the process simple, clear, and stress-free.
I answer the phone.

I follow up.

I show up.

Most agents focus only on what's happening right now.

I focus on what's right for you long-term.

Clients come back because the relationship doesn't end at closing.



## Buying With Brent

O1

#### **©** CLARITY

I explain how buying works today, not what worked years ago. Real answers. Real numbers. Real strategy.

02

#### **BUDGET POWER**

I help you understand leverage, loan programs, and all the options you actually qualify for.

03

## NEGOTIATION YOU CAN FEEL

#### **GOOD ABOUT**

Protecting your money
Reducing your risk
Winning the deal — not overpaying

04

#### **A WEALTH-BUILDING PLAN**

I help you think long-term, not just "right now."

Because real estate is more than shelter...it's strategy.

And I help you play to win.



#### **COMMUNICATION**

#### **CONTACT DETAILS**

484.650.7449
Brentwall@kw.com
60 Commerce Dr
Wyomissing, Pa 19610

#### **OFFICE HOURS**

M - W 9:00am - 7:00pm EST Th - F 9:00am - 7:00pm EST

#### **WEBSITE**

Brentwall.com

#### **SOCIAL MEDIA**

SellingandbuyingwithBrent

## The Smart Buyer Roadmap

## Crafting the Winning Offer

I provide market insights, pricing strategy, and negotiation expertise so your offer stands out for the right reasons

## **Discovery & Planning**

We talk through your goals, ideal location, budget, and timeline — then build a game plan tailored to you.

## **Inspections & Due Diligence**

We verify the home is safe, sound, and priced correctly.

Protecting your investment every step of the way.

## Pre-Approval & Financial Strategy 🎤

My lender partners help you understand what you can afford and explore programs that can increase your buying power.

## Final Approval & Closing Preparation

I coordinate with your lender, title company, and the seller's team to ensure all details are complete and ready for settlement

## **Home Search With Precision**

No guesswork, no overwhelm

We tour properties that fit your lifestyle and long-term plans.

## Closing Day 🎉

You get the keys and you officially become a homeowner with equity and opportunity ahead.

## Know your numbers



One of the biggest keys
to **buying confidently** is
understanding your
monthly payment before
you ever write an offer

LET'S WORK TOGETHER

NO ASSUMPTIONS.
NO SURPRISES. JUST
CLARITY.

#### I HELP YOU BREAKDOWN

- Purchase Price
- ✓ Loan programs
- Down payment options
- Current interest rates
- ✓ Taxes & insurance
- ✓ Available credits & grants

# Selling with Confidence

Selling a home isn't just about putting it on the market it's about **positioning a valuable asset for maximum return.** 

#### LET'S WORK TOGETHER



# 

#### WHAT YOU'LL GET:

- I analyze comparable sales, neighborhood trends, and buyer demand to price your home confidently not low for a quick sale and not high just to chase offers.
  - I elevate the listing experience with
- Professional photography, Social media ad campaigns, Bright + polished interior visuals, and Story-driven marketing
- I launch your home to the places buyers are actually looking including MLS + top real estate website, Geo-targeted social media ads, Network outreach + private list alerts
- I negotiate for Your bottom line, Your protection, and Your peace of mind

## My Proven Selling System

## High-End Listing Media

- Reprofessional Photography & Videography
- Drone Footage & Property Showcases
- Online + Social Campaign Graphics

## Story Driven Presentation

Buyers don't just see a house, they feel the lifestyle. I highlight the experience of living in your home like Lifestyle benefits, Community perks, space, flow, and potential.

## Maximum Buyer Exposure

More eyeballs → More showings → More offers

More qualified buyers = stronger offers

## Expert Offer Management & Negotiation

We evaluate every detail:

- ✓ Price ✓ Financing strength ✓ Contingencies
- √ Timeline √ Repairs

## Seamless Closing Coordination

#### From contract to keys:

- Weekly status updates
- Clear expectations
- All paperwork managed with care





## Rent with Brent

Renting doesn't mean you're behind

It means you're on your way.

I help renters become owners with a clear, realistic plan

LET'S WORK TOGETHER

#### YOUR PATH INCLUDES

- Finding a rental that matches your goals
- ✓ Building and improving credit health
- Increasing savings for down payment + closing costs

I help turn the frustration of renting into the excitement of planning your future.

## Invest with Brent

.Build Wealth With Real Estate

Owning a home is great.

Owning multiple properties is how you build a legacy.

**SCHEDULE A CALL** 

**LEARN MORE** 

Whether you're a first-time investor or expanding your portfolio

I'll help you:

- ✓ Identify profitable opportunities
- ✓ Analyze cash flow & return on investment
- House hack to reduce or eliminate your mortgage
- ✓ Scale from one door → multiple doors



## **Testimonials**



## Brian Johnson

Brent will go above and beyond in pursuit of helping home buyers in achieving their dream home purchase. Always on call and ready to answer any questions in the home buying process. Your home buying goals become his goals in getting the job done. Guaranteed that you can trust him to help you at any stage in home buying

## Sharese Nealy

I was nervous about buying my first home, but Brent made everything so easy to understand. He explained every step, answered all my questions, and helped me feel confident in my decisions. I'm so grateful — I couldn't have asked for a better first-time home buying experience!





## Linda Imbesi

Selling my late mother's home was an emotional process, but Brent handled everything with professionalism, patience, and genuine care. He kept me informed every step of the way and made a difficult transition feel much easier. I'm grateful for his help and highly recommend working with him.

## Your Next Steps

## Every smart move begins with a conversation.



- ★ Sellers → Maximize your return
- Renters → Build your buying timeline
- Investors → Review cash-flow opportunities







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