Understanding the 'new NAFTA.' See page 3



December 2018 Vol. 5, No. 12

Opportunity for growth

Greenlee County Airport

By Philip Ronnerud

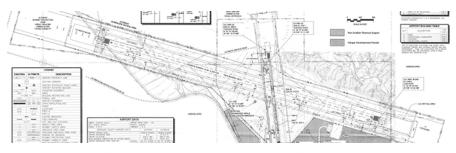
The Greenlee County airport generates economic activity and jobs. Our airport is a general aviation facility that is open continuously. Any civilian or military aircraft can use the airport. Recent users include helicopter emergency operations, fixed

The illustration at right is a section from a drawing in Airport Layout Plan. You can see the entire document here.

wing medical transport, wildlife counts, mineral exploration, and business activities.

Greenlee County has recently built a much needed maintenance facility onsite which is being enhanced. Much more space is available for operations. The Greenlee County Search and Rescue Foundation recently received a grant for equipment and

Please turn to page 4



Here's how your input can be used

By Ákos Kovach

We have learned a lot from Dr. Don E. Albrecht, but perhaps one of the best things is to "trust the process of outreach" and "get the largest number of survey-takers possible."

Why? All too often, we get the feeling that where we live eliminates us from any demographic study. Not true.

It's called the Area Sector Analysis Process, or ASAP, and now it's taking place here in Greenlee County.

The ASAP survey steering committee is doing its best to reach out to everyone – those

whom live remotely in hard-toreach places as well as those who are home bound and do not get out very much.

You can take the survey on line or you can get a paper copy to fill out, whichever works best for you.

This effort is community driven, as it has been in rural communities in Montana, Wyoming, Nevada, Northern California, Utah, Idaho, New Mexico and here in Arizona, (ask your friends in Willcox).

And let's give a big shout out to Larry Catten at SEAGO for shepherding this process and getting the funding to see it all the way through.

Another VERY IMPORT-ANT aspect is complete anonymity and privacy, this research activity adheres to strict federal privacy guidelines.

So what do we hope to accomplish? By gathering the feedback from each and every complete survey (please do not skip any answers — one skipped question nullifies the entire survey) this effort will analyze the desires of community

Please turn to page 2

DEVELOPMENT

Your input . . . continued from page 1

residents and overlay them onto community assets. Finally with assets and answers in place the algorithm will identify each and every industry we can realistically hope to attract.

There are a lot of surveys 'out' in the community: Clifton & Duncan Town Hall; Clifton Visitor Center; Chase Creek Marketplace and Country Chic. PLUS all members of the Steering Committee have ASAP online cards and/or the hard copy format as well. Ask them, write them or call them: Karen Frye, Austin Adams, John Basteen, Heather Ruder, Monica Aguilar, Cheryl Resur, Pete Hoynes, Alecia Scudamore, Barry Speck, Emily Muteb, Ben Menges, Jean Steve Korzan, Schwennesen. Kay Gale and Akos Kovach.

(The two in bold have paper copies of the survey. The rest have cards that give you a web address, and your own password, for taking the survey online.)

At right are some of the questions that will appear on your survey.

It is important to answer all questions on the survey.

EVELOPMEN

If you choose to answer the survey on line, the sheet you get will incude the web address and your unique pasword. That means you must pick up a sheet for each person who intends to do the survey.

Survey Overview

This survey contains four sections:

Section 1: perception of economic outlook.

Section 2: compare and rank a series of goal statements specific to a defined goal category.

Section 3: compare and rank the general goal categories.

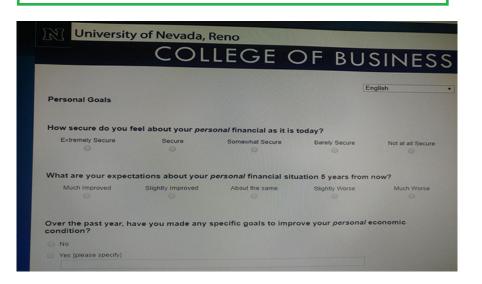
Section 4: basic demographics.

Section 2 and Section 3 ask you to make choices related to community goals based on how strongly you agree or disagree with the statements. Three community goal categories are presented – economic, environmental, and social. Section 2 addresses each goal category separately in a set of ten statements - keep in mind the relative importance of each goal statement given the defined goal category. Section 3 compares each goal category to another in a short set of three statements.

Each comparison in Section 2 and Section 3 should be made in a pair-wise manner using the following three steps:

- 1. Select one of the two statements in each pair that represents the goal you feel is more important than the other goal in the pair.
- 2. The next question will ask you how much more important the goal selected in step 1 is to you compared to the goal that wasn't selected. Select a level of importance ranked from 1 to 8, where 1 is moderately important and 8 is extremely important.
- 3. For goal-pairs you feel are exactly equal, select either statement in Step 1, then select the 'Equal' button value in Step 2.

Note, choosing a single goal statement within each pair may be challenging – when ranking goals as exactly equal give extra consideration to make sure it is not just the 'easier' choice. It is very important to make a purposeful choice for each pair statement presented.



USMCA: the 'new NAFTA' and why it's important here

Editor's note: This NAFTA" agreement (signed Novv. 30) is more of a cosmetic overhaul and not anything like a major shift in policy. And in reality we should begin using the updated name: USMCA, an acronym for U.S.-Mexico-Canada Agreement. The article below is apolitical – as much as it can be; three governments are involved and the most important thing remains - an active trade agreement that works to the benefit of consumers and businesses alike.

Why is this agreement important for Greenlee County? As the economic footprint of Greenlee County grows it will likely include the possible addition of a Foreign Trade Zone (FTZ) and or a Bonded Warehouse on Greenlee soil. Either of these economic drivers would be of great value to Greenlee County in terms of new jobs and attracting new businesses and industries. This all goes along with our Target Industry Analysis Study, the ASAP portion is discussed on Page 1 of this issue.

By Geoffrey Gertz **Brookings Fellow Global Economy** and Development

On Sept. 30, the U.S. and Canada announced they had reached a compromise in their negotiations to update the North American Free Trade Agreement (NAFTA). With the U.S. and Mexico having previously reached an agreement to update the trade pact, the three partners hope to sign the new deal a couple months from now, and



ratify it sometime next year. What is this new agreement, how does it differ from the old NAFTA, and what does it mean for U.S. trade policy going forward? Here are five things to know.

Overall, the changes from the old NAFTA are mostly cosmetic. After a year and a half of negotiations, the three parties are going to end up with a new trade deal that looks remarkably similar to the old NAFTA. The main structure of the deal is largely intact; the biggest changes include higher rules-of-origin requirements for the auto sector, marginally greater U.S. access to the Canadian dairy market, and a scaleback of the investor-state dispute settlement (ISDS) rules. Thus we shouldn't expect to see any dramatic economic effects from this deal—though if it convinces businesses' that U.S. withdrawal from NAFTA is no longer on the table, resolving this uncertainty may lead to a small increase in investment.

The most revealing change might be the agreement's new name. The United States Trade Representative press release announcing the new deal referred to it as USMCA, an acronym for U.S.-Mexico-Canada Agreement. This is, obviously, a terrible, unpronounceable name—but the shift itself is telling. It hints at the true underlying motivation for this renegotiation—Trump's desire to overhaul the sullied "NAFTA" brand. On the campaign trail, Trump had denounced NAFTA as the worst trade deal ever; the administration seems to hope a new name will help sell these minor revisions as a substantial improvement.

Yet, even if one accepts the idea of renaming the deal, there were some better branding options available to the negotiators: either MUSCA or CAMUS, I for instance, would be far more pronounceable than the mouthful "USMCA." Of course, neither of these alternatives would literally put "America First" the way USMCA does-perhaps explaining why they were passed over.

click here to read more

Airport . . .

continued from page 1

a building. This building will be located at the Airport. The materials for the building have now been delivered and foundation work will begin soon. Having its own central location will provide an operating base for the Sheriff's Search and Rescue posse.

The Board of Supervisors has approved a new Weather Observation System which will be installed soon. The information generated by our Observation System is available to pilots by radio and by phone. This information is important for the safe operation of aircraft. The airport also has pilot operated runway lights and a Precision Indicator.

An aircraft fueling system is in our planning and being considered along with aircraft shade structures. These infrastructure improvements will help grow more activity. With more activity the opportunities for additional growth increase.

Even a commuter air service is being investigated. Commuter air service would be extremely valuable to the community. Ultimately, the economics of the service would determine the feasibility.

The airport provides an opportunity for growth and pushing the envelope of opportunity will help Grow Greenlee County.

Connector service for Silver City

Editor's note: They are doing it in Silver City, why not here in Greenlee?

From the Daily Press

Advanced Air President Levi Stockton met with the public and answered questions Thursday morning during a brief press conference in the lobby of the Grant County Veterans Memorial Business and Conference Center following the announcement of his company being awarded the Essential Air Service contract for Silver City.

Advanced started in 2005, providing private charter and corporate shuttle service, and after

more than a decade in business, saw the Essential Air Service as a way it could expand, Stockton told the audience. Essential Air Service is a program subsidized by the U.S. Department of Transportation to serve small rural communities across the U.S. Silver City is Advanced Air's first EAS contract.

The company had oversized postcards made up featuring a photo of the twin-engine King Air 350 they will fly out of the Grant



County Airport with service from Silver City to Albuquerque and Phoenix on one side, and a brief introduction of the company, how they became the local airline contractor, and an overview of Essential Air Service on the other. Silver City is one of 159 communities across the U.S. that have EAS service, 44 of which are in Alaska.

Advanced also had flyers with their flight schedules for trips to and from Albuquerque and Phoenix. Their website has also been updated with all of that information, and tickets are available for purchase on the company's website now for flights starting Jan. 6.

Prices are \$79 per ticket plus

taxes or a total of \$84.90 each way for a nonrefundable seat from Silver City to Albuquerque or \$120 per ticket plus taxes for a refundable one. Blocks of 15 one-way tickets good for 12 months are sold for \$1,128.75, which works out to \$70 per ticket plus taxes.

Flights from Silver City to Phoenix will be \$110 plus taxes for a total of \$118.25, with the return slightly higher due to taxes for a total of \$123.85, both for nonrefundable seats. Refundable tickets are \$150 per ticket plus taxes

Stockton, who is also a pilot, said he will be flying the first flight out of Silver City.

click here to read more

Greenlee Clarion, November 2018, Page 4



Hotter and drier future

By Philip Ronnerud

No, I do not believe that the world is on the verge of heating up till all is left are deserts dry and barren devoid of life. Wait a minute now, I have lived most of my life in a desert. It get hot in the summer, cool (as compared to Minnesota's cold) in the winter, and dry except during the monsoons or when a hurricane blows in off the Gulf of California, yet it teams with life.

Yes, I do believe that temperatures trends swing through the centuries – just like people which change. The science has found that dry periods and the wet periods happen. Generally, we have surmised that temperatures have changed also. Even in a short 100-years of stream flow record fluctuations and trends are easy to discern.

As a community that is dependent upon surface water, draughts are unwelcome. To discuss this climate variability, the Gila Watershed Partnership is sponsoring a seminar to confer on the effects of and the response to a limited water supply. Ongoing click here to read more

Learn this phrase: Opportunity Zone

By Ákos Kovach

If there is anything we can all agree on is IRS codes, rules, programs and definitions make our heads spin like the girl in the Exorcist. But those of us who dig deeper than headlines and sound bites know that all good things require facts – generally found through research and by asking lots of questions.

For several months (over a year in fact) the Arizona Commerce Authority (ACA) has lead the charge here in Arizona and in Greenlee County specifical-

ly, to motivate us in securing not one but two Opportunity Zones in Greenlee County.

First, a thank you to Keith Watkins Senior Vice President of Economic and Rural Development at the ACA. Keith gave me a reminder call last year to inquire about the Greenlee County application for Opportunity Zone status. Without Keith's outreach I might have missed the

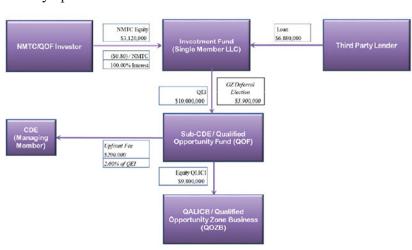
click here to read more

New Market Tax Credits

The Opportunity Zone (OZ) incentive can be used along with New Market Tax Credits in a deal.

The simplest way is a direct Opportunity Fund investment into the Qualified Active Low-Income Community Business (QALICB) or borrowing entity.

If the OZ investor is also the NMTC investor, you can also use the structure below:



12 new leaders

By Ákos Kovach

This year many new participants have taken up the challenge to get involved. Thank you! In the Housing Feasibility Study, the Greenlee Wants to Know what Greenlee Wants to Know website effort, and on the Target Industry Analysis Steering Committee many new community members stepped up and stepped forward. And now we need to find 12 more.

Why? It boils down to time management, burn out of existing volunteer base and leadership succession. There are a lot of people with amazing talents here in Greenlee County. Some live and work in Morenci, others work for one of the three schools systems, or ADOT, Arizona @ Work, Greenlee County, staff and administration in Duncan and Clifton. We have Forest Service employees, First Responders and lots of young people getting ready to enter the workforce or continue towards higher education and many others.

What is a leader?

What is a leader? In the context of this outreach we hope to attract people who are generally not currently involved in community service. Perhaps they sing in a choir on Sundays, work quietly, raise families, take care of older family members but do not often – if ever – show up for public meetings let alone local events.

Why 12? Each person that we can attract will hopefully agree to be the contact person and information gathering person for a given calendar

month. For example, you want to be the Leader for April. Usually but not always we have golf and baseball tournaments, bike races and the Rampage. But that is only part of the picture. The Townsite of Morenci has fun stuff for adults and kids, too along with the Community Center. Churches and other organizations host fundraisers, craft fairs and have food sales.

DEVELOPMEN

The Chase Creek merchants have shopping specials, late night hours and Saturday Specials. The County entertains special guests and has a lot on the planning calendar for the general public – as does the Town of Clifton, the Senior Center, the Clifton Library, American Legion Auxiliary and others.

And what about the Mares Bluff Association? The Chamber of Commerce? The Greenlee Tourism Council or the two Visitor Centers? Duncan has Car Shows and family events at Centennial Park, The Duncan PRIDE Society always has something coming up – get the picture?

Just one a month?

And who is to say that any given month has only one leader? Leader A may not only want to help gather up news and event information but also be the coordinator of one of the events that month. Leader B may have a child in Cub Scouts and only wants to gather news about kid friendly activities. And the Leader C comes along and offers to help with just the Greenlee Ministerial Alliance gathering. We have plenty for everyone and also plan to include a simple tracking system for all those hours you invest in volunteer work here in Greenlee. The Tourism Council will maintain those records for each annual Volunteer Recognition Ceremony.

Please step up. After it is all said and done – the longest trip begins with the first step. We ask you to step up. Step up with one of your children. Step up with your best friend. Or step up on your own. We are Growing Greenlee every day and we are doing our best to make that growth smart – sustainable and healthy. Please contact us at 928-865-4762 or by email economicdevelopment@co.greenlee.az.us

Mt. Graham Safe House is assisting with Toys for Tots in Greenlee County. Please sign up Sunday or Monday at The Church of New Beginnings 167596 US Highway 191 above Haralson's in Morenci. Or you may call Mt. Graham Safe House at 928.348.9548/1.888.269.9548. We will need name, phone number, age, size of clothing and gift idea.







Saturday, December 1, 2018 Historic Chase Creek, Clifton, Arizona

Master of Ceremonies - Reed Richins, Local Radio Host Anthony Ortega, Reindeer Games Host Special Events/Activities

Festival of Lights Committee Cake Walk every hour - (\$1.00 per chance) Festival of Lights Children Craft Site (Free) - 12:00 p.m. - 4:00 p.m.

Marshmallow Shooting Arena (Free) - 1:00 p.m. - 4:00 p.m. (In Designated Area) Festival Mini Raffles (Drawings every hour throughout the day, must be present to win.)

\$500 (Cash) Grand Prize Raffle - (Winner Need Not Be Present To Win) Runner-Up Premium Prize - 1 nights stay courtesy Apache Gold Casino

Chase Creek Marketplace

OPEN until the Festival ends! 215 Chase Creek Clifton, Arizona 865-1251

SCHEDULE OF EVENTS

Opening Ceremonies - Chase Creek Main Stage Presentation of Colors by American Legion Post #28 National Anthem - Bella Campbell, Fairbanks Middle School Student Presentation of Grand Marshal - Honoring the late Mayor, Felix Callicotte. Represented by Douglas Callicotte, Dawn Quintero, and Victoria Callicotte-Cornelius. (children) Festival Vendors Open for business. Children's Activities (Wrist Band Fee \$5.00 per child). Various Bounce-Around features, Face Painting, Balloon Artist

(Child Craft Site and Marshmallow Shoot Arena do not require Wrist Band)

12:00-5:00

12:00 p.m.

12:00-4:00

12:00 p.m.

Enjoy the Festival

1:00 p.m. 1:30 p.m. 2:00 p.m. 2:30 p.m. 3:00 p.m. 3:30 p.m.

(Come Take a Walk Thru History) Teresa and Bella Campbell - Selected Christmas Songs

Reindeer Games on Stage - Host, Anthony Ortega Girl Scouts, Troop 1573 Southern Arizona - Selected Songs Reindeer Games on Stage - Host, Anthony Ortega Delfina Pilgrim - "Silent Night," "Winter Wonderland" Santa Claus makes his annual visit to the

Greenlee County Historical Society Museum Open

Festival Sight / Ugly Sweater Contest 4:00 p.m. Reindeer Games on Stage - Host, Anthony Ortega 5:00 p.m. "Lighting of the Official Town Christmas Tree" Ceremony

6:30 p.m.

followed by Grand Prize Raffle (\$500) Drawing. Festival of Lights Parade - "A Vintage Christmas" - Chase Creek cash prize and trophies awarded in various categories. Clifton Social Club Dance after the Festival of Lights Parade **ACTIVITIES AND EVENTS SUBJECT TO CHANGE**

Season's Greetings Happy Holidays Feliz Navidad Merry Christmas Joyous Noel from

Morenci Motel

Bar & Grill

261 Burro Alley

Morenci, Arizona

28-865-4111



Town & Country Supply|Contracting Fred Robinette - Contractor AZ 308074 B3 - CA 758936 B1

Happy Holidays from the



Town of Clifton 510 N. Coronado Blvd. 928-865-4146

Have fun at the Festival!

from the **Grrenlee County** Historical Society Museum

299 Chase Creek - Clifton Hours: Thurs. - Fri. - Sat. Naon to 4 or Call one of the phone numbers on the door to reserve a time.

Season's Greetings

from everyone at The Copper Era and Eastern **Arizona Courier** 301A E. Hwy 70 Safford, Arizona 928-428-2560

Enjoy the Clifton Light Festival from

Noah's Ark Animal Clinic

106 Plaza Loop #7 Morenci, Az 865-1122

Enjoy the 2018 Clifton Light Festival from Everyone at



The Town of Duncan 506 SE Old West Highway

Merry Christmas

from

The Ranch House Restaurant

206 SE Old West Hwy. Duncan, Arizona 928-359-2643

Upcoming activities

12/5 10-11 a.m., WIFA's Technical Assistance Funding Webinar, register at https://bit.ly/2RQJHou

12/5 and every Wednesday 10-4, Clifton Train Depot, Farmer's Market.

12/8 8:30 a.m., Duncan Elementary School, Javelina Chase Jingle Run.

12/8 6-8 p.m., Old West Highway in Duncan, 13th Annual Small Town Christmas Parade.

12/11 11:30-1, Greenlee Golf Course, Greenlee County Tourism Council.

12/15 noon to 5:30 pm., American Legion Post 28, 51 Frisco Ave., Clifton, Red Cross Blood Drive.

12/18 8-11 a.m., Greenlee County Board of Supervisors, meeting room

For more calendar items, click here.

See Morenci School District calendar at its website.

Morenci Lions Club makes a difference

By Tom Powers

Good things you may not know until you read this article:

The Morenci Lions Club is a cross section of community minded citizens that seek to make our community a better place to live, work, and raise families. Often folks will find themselves in less fortunate situations. The Lions want of help those in need. The major focus of this group is to provide eyeglass assistance, a Christmas program for those in need and scholarships for graduating students. We also help organizations like the Mt. Graham Safehouse with their fund raising efforts.

The Morenci Lions Club will participate in the Clifton Festival of Lights with a fund raising booth on Dec 1st. They will be serving both hamburgers and corn on the cob. Any funds raised go to offset costs for the Christmas Assistance Program.

The Lions already have plans to provide Christmas Food Baskets to 23 families and toys for the 43 kids of those families. Each family will receive a complete Christmas dinner including a ham, rolls, pies, and all the fixings. Each child will receive at least three presents that are age appropriate.

The 41st annual Morenci Lions Club High School Baseball Tournament is a highlight of our year. The dates are April 11-13, 2019. There will be about 12 teams participating. Teams come from Phoenix, St. Johns, Round Valley and the local area. We will host approximately 200 baseball players during the tournament.

The Lions will once again assist the Mt. Graham Safehouse with their largest fund raising project of the year. We will host the Safehouse Golf Tournament in conjunction with the Greenlee County Club

click here to read more