



June 2015

Vol. 2, No. 6

## Something tells me it's all happening at the – Fairgrounds

Simon and Garfunkel enjoyed star status for writing, producing and singing 'At the Zoo,' little could they have known the song would be revived many times over the next five decades and remains today as a beacon of hope and innocence, two main components of the Greenlee County Fairgrounds.

Thanks to so many dedicated volunteers, parents/grandparents, groups and events such as the Little League, 4H, FFA, Greenlee Junior Rodeo, Rodeo Royalty, Junior Livestock, Mud Races, County Fair and numerous others demonstrate why the Greenlee



County Fairgrounds is a place that offers a place to practice, to weigh-in for livestock judging, to watch barrel racing, roping, steer riding, but it also serves as a sanctuary from the chaos that surrounds us all.

Many hold fond memories of carnival rides, car shows, talent events and dancing music that went long into the night. The food vendors, the booths staffed by school supporters, the trinkets and all the rest will be joined this year by a big bad Monster Truck and some new additions to the County Fair line-up. In

[Click here to read more and to meet our new events coordinator](#)

## Seeking ideas for regional event-planning coordination

By Ákos Kovach

Connecting the dots of County activities, workshops, training opportunities, summits, conferences plus school-related sporting events, programs and recitals — how in the world can we get a good turnout when we are competing with so many other events?

Scheduling, calendaring and planning any special occasion is never a small task. But once you set up an event and only a handful of attendees show up it is, at a minimum, discouraging and it can also mean the loss of revenues.

True, there is no "one solution fits all," however now there is a core group of event planners, government officials, media types and many others who feel the time is right for a mini-summit, a gathering of key decision makers of all descriptions to share calendars, ask questions, propose ideas and look for fundamental and successful solutions to help all

participants maximize attendance at their events.

We realize this is a problem that has existed for many years, but with the advent of improved technology there are solutions ready for us to deploy or employ.

For example three, and perhaps as many as five, local newspapers are committed to publishing a full-blown community calendar of events.

Imagine using key search words and finding a complete listing of activities from Pima, Thatcher, Safford, Willcox, Lordsburg, Deming, Silver City, Clifton, Morenci and Duncan all in one place!

Coordinating a strategy session to solve this problem is now in the preliminary stages but once fully fleshed out the end result could mean a significant difference in both short and long term planning of small, medium and big activities throughout this region.

Please send comments, suggestions or interest in participating in this dialogue to [akovach@co.greenlee.az.us](mailto:akovach@co.greenlee.az.us).



# Yarbrough Band to perform at Fairgrounds

The Yarbrough Band, a country, honkey-tonk, western swing band out of Las Cruces, will be performing Aug. 8 at the Greenlee County Fairgrounds at Duncan.

This event will link the old-style country music with the new technology of on-line reservation, so those who want to schedule early — and save a few bucks — can [use this online reservation system](#).

The Yarbroughs say their goal is to keep the tradition of classic country dance music alive in the Southwest. “We love to see people of all ages attending our dances and having a blast. Dancing is becoming a lost art so we feel it is our job and duty to give people music that will make them want to set their drink down and kick up the dust.”

The Yarbrough Band has been the Academy of Western Artists “National Pure Country Group of the Year.”

To sample their music, visit their [Reverbnation site here](#).



To buy your discounted tickets online, [go here](#). If they are still available, you can buy tickets at the gate as well, but they will be \$15 per couple instead of \$10, and \$10 for individuals instead of \$7.

Come not just for the music, but for fun, food and refreshments as well!

## Colors of Copper

### International artists already committed to 2015 show

The Colors of Copper is going international. Artists from France and Mexico already have committed to this year's event.

All artists whose work is accepted and displayed at the 2015 Colors of Copper will be eligible for travel to France in 2016 to display and sell their art in Paris and Toutry, France.

Copper, an element sensitive to the atmosphere, produces a wide range of colors. This is your opportunity to express through your art the beauty of this color range.

All entries due by August 31, 2015

The competition is open to all fine art; painting, metal, sculpture, multiple media, 2 or 3 dimensional with a maximum size of 20”x28”.

All art must be for sale with a maximum sale price of \$1,500.

There is a 30% commission on all art sales

Artists may submit up to one or two pieces of art work.

As the *Greenlee Clarion* reported last month, the juried competition is getting a new name — Colors of Copper International.



Blue ribbon winner from 2014.

[To keep up to date, visit this site](#)



# New service available for cross-border lending

By Luis F. Carrasco, Tucson.com

Businesses interested in cross-border lending can take advantage of a new service offered by the Tucson-based National Law Center for Inter-American Free Trade.

The nonprofit is the only group in the United States to be granted the digital signature required to file forms to perfect security interests in Mexico through the Registry of Security Interests on Personal Property.



Isis Isunza

As in the U.S., registration of a security interest allows creditors to establish a relative precedence against other parties.

In case of default, the registered lender would have a priority claim against unregistered creditors or later registrants, said Isis Is-

unza, an attorney with the center.

The Mexican registry, or Registro Único de Garantías Mobiliarias, is a national electronic database that lenders can review to see if there are any claims to potential collateral.

While consulting the registry is free and access is granted to anyone, submitting information requires an electronic signature provided by the Mexican Ministry of Economy, something not readily grant-

[Click here to read more](#)

## Career Fair set for Aug. 15

Arizona Workforce Connection's Graham County Career Fair will be held Friday, Aug. 15 from 8 a.m. to noon at the Eastern Arizona College Gerald L. Hoopes Jr. Activities Center, Highway 70 and College Ave. in Thatcher.

Participating in this fair, for which there is no charge, gives a business increased visibility, allows for candidate recruitment, and increases efficiency since interviews for qualified candidates can be conducted on the spot.

[Click here](#) for a Vendor Registration Form. For additional information, contact Kimberly Termain at ktermain@cpic-cas.org | (928) 432-6932.

## Reading Nook News

By Karen Soohy

There are lots of viewpoints on world news and social issues. Many times people simply latch onto one opinion they hear without really listening to all points of view. While many newscasts or articles give pertinent information, there may be another side to the story. To find out all sides of the story before making up our minds what stand to take, there is a great resource available free from the State Library of Arizona.

Not only will this information keep the public better informed but this database is also useful to high school and college research projects and debate teams.

This site is called Opposing Viewpoints in Context and presents information on the hottest social issues from around the world. The site has information on these topics from all perspectives including

[Click here to read more](#)

## Greenlee Library wins prestigious grant

Thanks to a \$3,000 grant from the Arizona State Library, Archives and Public Records, a division of the Secretary of State, the Greenlee County Library System will be able to continue its work on a historical website which is being developed for the County.

This website will present narratives and historical photographs about Morenci, Duncan, Clifton and the Blue.

"History is important to Greenlee County and as a library system we want to help advance and preserve that information," said Karen Soohy, Greenlee County Librarian.

"This grant will not only let us promote this information but the website will be a place where we can connect all the other sites that are out there. We are trying to search for as many references to our

[Click here to read more](#)

## Nation sets fifth export record

# Arizona exports topped \$21 billion in 2014

By Jessica Boehm, Cronkite News

WASHINGTON – Arizona businesses raked in \$21.1 billion from exports last year – money that supported 93,354 jobs in the state, according to a report released Thursday by the Obama administration.

The report from the U.S. Trade Representative and the Department of Commerce said the value of Arizona exports has risen 57 percent since 2004. Last year was also the fifth year in a row with record high exports nationally, U.S. Trade Representative Michael Froman said.

“From coast to coast, exports have played a critical role in growing our economy,” Commerce Secretary Penny Pritzker said during a conference call with Froman to release the report.

Froman said that foreign exports create the kind of jobs Americans want – the kind that come along with “solid paychecks and a sense of purpose.”

“This is not only about creating more jobs, it’s about creating good jobs,” he said.

The report said more than 304,000 U.S. businesses are exporters, with nearly 98 percent of those being small- or medium-sized business with fewer than 500 employees.

One of those companies is Tempe-based JWB Manufacturing, a small machine shop with just “four and a half” employees, in the words of President and CEO Jeff Barth. His company is one of only three aftermarket producers of wire cutting and stripping blades in the world.

Barth said exports are “very important” to his company’s profitability, making up 25 to 55 percent of his business, depending on the month.

JWB Manufacturing does business with 13 countries including Mexico, Canada, Australia, Morocco, Brazil and countries throughout the EU.

“I find that international business is more profitable,” Barth said.

But he said it could be even more profitable with the establishment of free-trade agreements that

[Click to read more](#)

## Modern ranchers going high tech

David Sowders, Arizona Range News

GRAHAM COUNTY — Cattle ranching isn’t what it used to be, as current technology changes how ranchers manage business. New ideas are coming together with slightly older ones to possibly revolutionize range operations.

To keep track of their stock, some ranches now use chips that can be placed into ear tags. And ranchers are finding new ways to market in the 21st Century. At Menges Ranches, owned and operated by Jeff and Suzanne Menges, the Internet has been key. “I guess what people find most surprising,” said Suzanne Menges, “is that we sell our cattle on the Internet, similar to an eBay auction. This allows anybody in the country to purchase the cattle.”

“Historically, I think ranchers have been open to new technologies because we’re in very remote areas and we often have to improvise,” she said. This is still true, as the next generation of ranchers — like the Menges’ son Benjamin, 24 — brings new ideas. One

[Click to read more](#)

### Upcoming activities

**6/4-6** 8-man All-Star football championship game, contests, street dance, entertainment.

**6/6** Greenlee Junior Rodeo Series continues at the Fairgrounds, starting at 5 p.m.

**6/10** The Greenlee County Tourism Council will be at 10 a.m. at the Clifton Train Depot.

**6/10** Greenlee County Fair and Racing Commission meeting at 6:30 p.m. in Jockey Building at Fairgrounds.

**6/13** Mud Drag Races Series continues at Fairgrounds.



## Morenci shows off new facilities, technology to Tucson SME



In May, the Morenci Section of SME (Society for Mining, Metallurgy & Exploration) hosted about 150 members of the Tucson Section, showing off the new functions at Freeport's Morenci complex, including the roll crusher at the newly recommissioned Morenci mill and the pressure-leach facilities.

The day-long event includes presentations by Morenci experts and a tour of the facilities. It was led by Justin Cross, president of the Morenci Section.

The \$1.9 billion expansion to mining and milling means that Morenci is expected to produce ore than 1 billion pounds of copper, and about 1 million pounds of molybdenum, each year.

That makes it the largest base-metal mine in North America.

Freeport owns 85% of the Morenci facility, with its long-time partner, Sumitomo, holding the remaining 15%.

The complex provides jobs for about 3,000 workers, with most of those being employees, and about 10% being contractors.

Morenci produces virtually no waste, with the material mined being in three categories: run-of-mine, which is leached without further crushing and which produces the largest share of the complex' copper; mine-for-leach, which is crushed and turns out the smallest amount of electrowon copper; and mill concentrating, which is in-between

the other methods in scope and also accounts of all of the moly output.

Morenci has about 20 years of reserves at the current rate of production, but as one speaker pointed out, 20 years ago it also had 20 years' reserves.

One of the speakers said that the company's proprietary concentrate leach plant had a cost that fell between the cost of domestic and off-shore smelting, but a factor that makes it well-worth doing is that it produces sulfuric acid, which is needed for the run-of-mine and mine-for-leach process. Much of that now needs to be purchased.

The fleet at Morenci is enormous. Mining at the rate of about 900,000

tons per day required 13 shovels, 113 haul trucks (almost all of them 272-ton-capacity Cats), and 14 drills.

The company also boasts a steadily declining number of lost-time and reportable accidents.

The impact of the Morenci complex on Greenlee County, Eastern Arizona and the state as a whole are huge. A study from last June for the year 2013, before the expansion was complete, showed, that total income, direct and indirect, was \$989 million, which total employment was 11, 215.



## Letter to the editor

### *On a personal note*

After spending a year at my first job I did not know many in the organization so I decided to attend the company picnic. Jim, his wife, and one of their daughters were seated at a picnic table looking out of place. I introduced myself, we talked a while and they invited me to dinner.

Our friendship grew over the next 2 years. I even learned to like liver and onions. The evening before I moved out of the area they invited me to spend the night at their home. They felt like family. They were family.

Fast forward about 30 years, our daughter was on a tour of the East. My wife and I decided to surprise her by showing up at a concert we knew she was attending.

I now understand that seeing Jim was certainly one of the reasons to fly to the East coast. Because Jim was battling his final illness. The virus in him manifested 50 years after Jim served in World War 2. Jim maintained P-38's in the South Pacific and he suffered a serious burn.

In all the time I knew him never once did he hint of any discomfort from the injury. Jim never let the injury stop him from flying or working on his airplane.

He spent hours working while I watched and learned that I could sometimes get tools but not to put them away. I learned patience and how to 'be there.' After the repairs were completed sometimes we would go flying.

Jim was my "go to" person for advice. After the war Jim trained as an airplane mechanic. After that he taught himself heating, ventilation, and air conditioning.

He knew how things worked and could go into a well-equipped hardware store, purchase supplies, and build an air conditioner. Jim built stuff that worked. He held a unique position in our company and was sent all over the world to build or repair critical equipment.

I share these memories to say that Jim was an Engineers' Engineer. Yet, Jim made time for others. He mentored others in addition to helping me, for which I am in his debt.

**Phil Ronnerud**

## Birding is big business

By Carol Broeder, Willcox Range News

WILLCOX — "Birding means business" in the Willcox area.

That according to local birding expert Homer Hansen, who made a presentation May 21 to the Willcox City Council on birding's impact on the local economy.



He talked about how other states promote birding, with a slide showcasing the "South Dakota Birding Festival at Fort Randall," Alabama's "Coastal Birding Trail," the "Great Florida Birding Trail," a sticker from the "North Carolina Birding Trail" proclaiming "Birding Friendly Business - Ask Us," and a resource guide, "Establishing a Birding-Related Business," from the Texas Agricultural Extension Service.

During his presentation, Hansen cited statistics from the U.S. Fish and Wildlife Service (FWS), which were published in its 2011 "National Survey of Fishing, Hunting, and Wildlife Associated Recreation."

"In the 1980s, there was recognition that bird watching had grown with significant economic impact," he told the Council.

"Between 1980 and 1990, the FWS surveys showed a 63-percent increase in 'Away-from-Home' wildlife watching activities," namely observing and photographing wildlife.

[Click here to read more](#)

## The Greenlee Clarion

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# Made in the U.S.A. is *hot* again

*Editor's note: And Greenlee county is an ideal location to attract some of these important manufacturing jobs.*

By Andria Cheng, MarketWatch

Made in the U.S.A. is hot again, and the number of manufacturing jobs that are returning to the U.S. — or coming to the U.S. for the first time — from overseas has hit a record level.

Sixty thousand manufacturing jobs were added in the U.S. in 2014, versus 12,000 in 2003, either through so-called reshoring, in which American companies bring jobs back to the U.S., or foreign direct investment, in which foreign companies move production to the U.S., according to a study from the Reshoring Initiative. In contrast, as many as 50,000 jobs were “offshored” last year, a decline from about 150,000 in 2003.

Why is this significant? 2014’s net increase of at least 10,000 jobs was the first net gain in at least 20 years, Harry Moser, the Reshoring Initiative’s founder and president, told MarketWatch. “The trend in manufacturing in the U.S. is to source domestically,” Moser said. “With 3 [million] to 4 million manufacturing jobs still offshore, we see huge potential for even more growth.”

One big catalyst behind the trend: Escalating

## Auto Supplier's New Georgia Plant Supports Growth of German Companies in State

Adrienne Selko | IndustryWeek

May 1, 2015

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Germany is one of Georgia's top five investor nations. Since June 2014, German automotive companies have invested more than \$160 million and created more than 1,400 jobs in Georgia.

### 49,000 manufacturing jobs headed to Northeast Ohio by 2025, Team NEO says



#### Walmart To Entrepreneurs: Bring Us Your Products That Support American Jobs

Wednesday, May 06, 2015

Community Reports

Company to host second Open Call event asking suppliers to pitch products to Walmart, Walmart.com, Sam's Club

On July 7-8, Walmart will open its doors to new and existing suppliers for the company's "Made in the USA" Open Call and U.S. Manufacturing Summit. During the event, current and prospective suppliers will have the opportunity to meet with the company's senior leaders and merchants to pitch their products for the chance to have them sold at Walmart, on Walmart.com and in Sam's Club locations.

Last summer, Walmart hosted its first-ever Open Call event where the company held more than 800 meetings. Following the day's meetings, Walmart made deals with hundreds of innovative new products, from crab cakes to taco plates.

"Open Call is a unique opportunity to find great products made or assembled by American workers. With these suppliers, we can increase domestic manufacturing through our commitment to purchase more U.S.-made goods benefitting our customers and communities," said Cindi Marsiglio, VP, sourcing and manufacturing for Walmart U.S. "We know that sourcing products closer to the point of consumption has tremendous benefits to our business."

wages in traditionally lower-cost countries, including China, have pushed companies to reconsider sourcing strategies.

[Click here](#) to read more

## Nonfarm businesses eligible for economic injury loans

Small, nonfarm businesses in 15 Arizona counties and neighboring counties in New Mexico and Utah are now eligible to apply for low-interest federal disaster loans from the U.S. Small Business Administration (SBA). These loans offset economic losses because of reduced revenues caused by the drought in the following primary counties that began on Jan. 1, 2015, announced Director Tanya N. Garfield of SBA's Disaster Field Operations Center - West.

Primary Arizona counties: Greenlee, Navajo, Pima and Yavapai;

Neighboring Arizona counties: Apache, Cochise, Coconino, Gila, Graham, La Paz, Maricopa, Mohave, Pinal, Santa Cruz and Yuma;

Neighboring New Mexico counties: Catron, Grant and Hidalgo;

Neighboring Utah county: San Juan.

"SBA eligibility covers both the economic impacts on businesses dependent on farmers and ranchers that have suffered agricultural production losses caused by the disaster and businesses directly impacted by the disaster," Garfield said.

Small, nonfarm businesses, small agricultural cooperatives, small businesses engaged in aquaculture and most private nonprofit organizations of any size may qualify for Economic Injury Disaster Loans (EIDLs) of up to \$2 million to help meet financial obligations and operating expenses which could have been met had the disaster not occurred.

"Eligibility for these loans is based on the financial impact of the disaster only and not on any actual property damage. These loans have an interest rate of 4 percent for businesses and 2.625 percent for private nonprofit organizations, a maximum

[Click here](#) to read more



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ARIZONA DIVISION VI



2015 All-Star FOOTBALL GAME



JUNE 6TH

DUNCAN ARIZONA

**SCHEDULE OF EVENTS:**

10 a.m.	Passing League Tournament
10 a.m. - 3 p.m.	Community Carnival - food, fun, vendors (Plan to get wet on the water works bounce house)
3 p.m. - 5 p.m.	VIP reception
5 p.m.	Gates open
6 p.m.	Game starts
8 p.m. - Midnight	Family friendly good ol' fashion street dance on Main Street music by Desert Thunder



"GREENLEE" A COUNTY BY DUNCAN'S HALL OF FAME



Simpson HOTEL



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**Age groups:**

5 and under; 6 to 8; 9 to 11; 12 to 14 and 15 to 18


At Greenlee County Fairgrounds

## Greenlee Junior Rodeo Series

**June 6, @ 5 pm**

Entry time 4:00 - 4:20

call 520-909-7285



**Events:** Barrels; Flag Race; Poles; Goat tying; Breakaway; Team Roping; Jr./Sr. Team Roping; Calf riding and Jr. / Sr. Steer riding

You are invited to attend the next Greenlee County Tourism council meeting come rain or shine

June 10th @ 10 a.m.  
Clifton Train Depot



Help shape the future of tourism

Questions or RSVP to  
[greenleetourismcouncil@gmail.com](mailto:greenleetourismcouncil@gmail.com)

Mud race June 13, 2015

**First Round**

Extreme - 1 Run

Tractor - first run

Super Modified - first 2 runs

Modified - first 2 runs

Tractor - second run

Stock - first 2 runs

Dirt Bike/ATV-UTV - first 2 runs

20 Minute Break

**Second Round/Inverted Order**

Extreme - 1 Run

Tractor - first run

Super Modified - first 2 runs

Modified - first 2 runs

Tractor - second run

Stock - first 2 runs

Dirt Bike/ATV-UTV - first 2 runs

# got MUD?

RUN 2015

**ENTRY FEES**

**\$30.00 per day**

Includes race vehicle, driver & one crew member

Spectator/Gate - \$5.00 for ages 5 and over

Under age 5 or over 65 entry fee is waived

Gate w/ Pit Access \$10.00

1248 Fairgrounds Rd.  
Duncan, Arizona 85534

928-865-2072

**2015 GREENLEE COUNTY MUD RACE SERIES INFORMATION**

MAKE IT LOUD, HAVE FUN, BRING YOUR ENTIRE FAMILY

NEXT RACE IS AN EVENING RACE ON JUNE 13, 2015

RUN TIME BEGINS AT 5 PM

ENTRY TIME 3 pm to 4:15 pm

**Greenlee County Mud Races**

928-865-2072