

TARA TATUM CHAPMAN

Realtor® & Divorce Real Estate Expert™

Coldwell Banker Residential Brokerage
35 Broad Street, Charleston SC 29401

843-813-5771

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www.charlestondivorcerealestate.com

Certified Divorce Real Estate Expert proficient in the sale of real property in Family Law cases. I am a neutral third party with extensive knowledge, skill, training, education and experience in handling sensitive and complex real estate transactions in divorce, including domestic violence, custody issues and uncooperative spouses.

As a Certified Divorce Real Estate Expert, I graduated from an exclusive in-person master training program from the Divorce Real Estate Institute, taught by family law attorneys, mediators, judges, divorce real estate experts and divorce lending experts. I am recognized as a leader in conflict resolution and negotiation with over 20 years experience selling homes throughout the Charleston Tri-County area.

EDUCATION

University of South Carolina, Columbia, SC

B.A. in Journalism & Mass Communications, 1993

Divorce Real Estate Institute

Master Certification, Divorce Real Estate Expert 2018

National Association of Realtors

Mediation Training, 2017

Real Estate Divorce School

Certification, Real Estate Divorce Specialist, 2016

Center for Divorce Coaching

Certification, 2016

Martha Beck Inc. Life Coach Training

Graduated, 2015

South Carolina Association of Realtors

SC Real Estate License #24373, 1997

Certified Negotiation Expert, 2013

Certified Distressed Property Expert, 2011

DIVORCE REAL ESTATE TRAINING

- *A View from the Bench*, The Honorable Kimberly S. Apaloo
- *Being Appointed as an Expert under the Evidence Code vs. Serving by Agreement*, by Shelly Jean John, Esq.
- *6 Elements of Persuasion*, Shelly Jean John, Esq.
- *To Duel or Not To Duel*, A Perspective from the Family Law Community, by Marie Myers, Esq.
- *Trial Prep Training*, by Laurel Starks, CDRE
- *MCLE Presentations for Family Law Attorneys*, by Laurel Starks, CDRE
- *Understanding the Foreclosure Process*, by Laurel Starks, CDRE
- *Using the Legal System When Parties Disagree*, by Laurel Starks, CDRE

PROFESSIONAL QUALIFICATIONS

- Certified Divorce Real Estate Expert
- Certified Negotiation Expert
- Certified Distressed Property Expert
- Mediation Training, National Association of Realtors
- Mediator, SC Association of Realtors
- Mediator, Charleston Trident Association of Realtors
- Vice Chairman, Code Pros, Charleston Trident Association of Realtors
- Certified Divorce Coach and Life Coach
- Living Space Psychology Training
- Completed numerous real estate courses in various subject matters including: distressed property sales, property valuation, agency, real estate law, ethics, marketing, home staging, luxury real estate, investment real estate, 1031 tax exchanges

AWARDS / RECOGNITION

- Realtor of Distinction
- Leadership Development Graduate, Charleston Trident Association of Realtors, 2017
- Carolina One Gold Level Producer, 2017
- "Go Giver" Award, Carolina One Real Estate, 2016
- East Cooper Top Producer, for selling homes over \$2 million, 2005-06
- Listing Agent, Coastal Living Magazine Idea House Cottage, 2009
- "Rookie of the Year", Prudential Carolinas Realty, 1997

PROFESSIONAL MEMBERSHIPS

- Divorce Real Estate Institute
- Charleston Trident Association of Realtors
- South Carolina Association of Realtors
- National Association of Realtors

TEACHING / SPEAKING EXPERIENCE

- Mentor, Men and Women in Divorce, 2014 – Present
- Co-facilitator, "Rebuilding When Your Relationship Ends" , 2014- 2018
- Speaker, Women in Transition: Single Women in the Real Estate Market, 2018
- Speaker, Charleston Real Estate Divorce Professionals Network, 2016

REAL ESTATE EMPLOYMENT HISTORY

- **Coldwell Banker Residential Brokerage**
March 2019- Present
- **Carolina One Real Estate**
April 2015- March 2019
- **William Means Real Estate**
May 2007- April 2015
- **I'On Realty**
February 2000- May 2007
- **Prudential Carolinas Real Estate**
January 1997-February 2000

EXTRACURRICULAR ACTIVITIES

- Member, Women in Transition, 2017- Present
- Volunteer, Women Build, Habitat for Humanity, 2017- Present
- Leadership Committee, Basket Brigade, 2007-2017
- Carolina One Cares, Philanthropic Committee
- Supporter, Thrive SC, 2016-Present
- Executive Leadership Committee, Go Red For Women, American Heart Association, 2017- 2018
- Member, Board of Directors, My Sister's House, 2014-2015
- Volunteer, Honduras Mission Trip Build Team, 2014

FAMILY LAW PROFESSIONAL REAL ESTATE SERVICES

- Neutral Real Estate Broker Services
- Exclusive Seller-Only Representation in Divorce Listings
- Fair Market Evaluations
- Court-Ready Fair Market Evaluations and Reports
- Equity Evaluations
- Expert Witness Testimony
- Complimentary Document Services
- Educational presentations: Lunch N' Learn and MCLE's



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