

# RECOMMENDED READING

**We believe in carving out time for reading on a regular basis. Invest in yourself and your business consistently through reading and implementing strategies of those that have paved the way and you will see the results.**

The Success Principles (Jack Canfield)  
Grit (Angela Duckworth)  
Boundaries (Cloud Townsend)  
Think and Grow Rich (Napoleon Hill)  
Be Our Guest (Theodore Kinni)  
Wealth Can't Wait (David Osbourne)  
The One Thing (Gary Keller & Jay Papasan)  
The Miracle Morning (Hal Elrod)  
The Richest Man in Babylon (George Clason)  
Millionaire Real Estate Agent (Gary Keller)  
Rich Dad, Poor Dad (Robert Kiyosaki)  
Good to Great (Jim Collins)  
How to Win Friends and Influence People (Dale Carnegie)  
StrenghtsFinder 2.0 (Tom Rath)  
The Seven Habits of Highly Effective People (Steven Covey)  
The Eight Habit (Steven Covey)  
Ninja Selling (Larry Kendall)  
21 Things I Wish My Broker Had Told Me (Frank Cook)  
Blink (Malcomb Gladwell)  
List More, Sell More (Jerry Bresser)  
The Aladdin Factor (Jack Canfield)  
Cashflow Quadrant (Robert Kiyosaki)  
SHIFT (Gary Keller)  
Fierce Conversations (Susan Scott)  
Little Red Book of Selling (Jeffrey Gitomer)  
Mastering the Art of Selling (Tom Hopkins)  
The Power of Focus (Jack Canfield)  
Raving Fans (Ken Blanchard)

**WHERE**  
ENTREPRENEURS  
**THRIVE**

**kw** NEWTOWN  
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***Want tips on implementation strategies or time blocking strategies to consistently incorporate this beneficial habit into your every day? Connect with our Productivity Coach for a one-on-one consultation.***