



Silicon Valley Consulting Group

CAPABILITY STATEMENT

Silicon Valley Consulting Group is a Management & Technology consulting firm. We are SBA 8(a) certified and State of CA certified Small Business and hold valid CMAS and IT MSA contract vehicles. We are also part of CDT's pre-qualified Technology vendor list. We offer Technology based services, Management advisory services, Systems Architecture, Systems Design & Implementation, and Strategic consulting services. Our firm is customer-focused and has the capability and expertise to lead successful business transformation initiatives that are on-time and under budget. Our niche areas of expertise include IT Modernization, SaaS Deployments, Cybersecurity, GenAI, and Data Analytics.

COMPANY DATA

SBA 8(a): 03/2022 - 02/2031

CAGE: 8K3A0

UEI: LRCNWDTNKQ95

DUNS: 117496819

Silicon Valley Consulting Group
2858 Sable Oaks Way Dublin, California 94568

Year Founded: 2019
State of Incorporation: CA

Contract Vehicles:
CA CMAS: 3-21-70-3904A
CA Tier 3 (up to \$5m) IT MSA: 5-22-70-25-270

Licenses & Certifications: CA SB 2027208, CA DOT
DBE: 48840 SCH MBE: 20950298
CA Preferred Technology Vendor

NAICS Codes
541512 Computer Systems Design Services
541511 Custom Computer Programming Services
541519 Other Computer Related Services
541618 Other Management Consulting Services
541611 Administrative Management & General
Management Consulting Services

CONTACT

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CORE COMPETENCIES

- Large scale Technology Program Management & Independent Oversight
- Enterprise Architecture, Solution Architecture & Systems Design
- Cloud Migrations & Deployments, AWS Infrastructure & Systems Integration (SI)
- Cybersecurity & Zero Trust Security Architecture
- NIST 800-18 SSP, FISMA Moderate Baseline, NIST 800-53, FIPS 199 & 200
- Applied Artificial Intelligence (AAI), Machine Learning & Business Analytics
- Snowflake Data Cloud & Data Solutions
- Business Requirements Gathering & Analysis



DIFFERENTIATORS

- Trusted Advisor to Government and Fortune 500 organizations
- Preferred Technology Vendor for the State of California
- 70+ Years of Combined Experience in technology and business transformation
- Prime Contractor for four key California state agencies
- Proven Track Record delivering complex programs on time and within budget
- Dedicated Team focused on quality, innovation, and customer success
- Strategic Partnerships with AWS, Snowflake, and ServiceNow



KEY CLIENTS

Public Sector: CA Dept. of Technology, CA GovOps Agency, CA DOT (Caltrans), CalSTRS, CA High Speed Rail, Alameda County, CA

Private Sector: Excelitas Technologies, ZoomInfo, KLA, Tricentis, Stanford Healthcare

Non Profit: CalAsian Chamber of Commerce, Black Chamber of Commerce

PAST PERFORMANCE

[Click here for C2C PRESS RELEASE](#)



California GovOps Agency's "The Cradle to Career Data System" (C2C)

The mission for the C2C system is to connect individuals and organizations with trusted information and resources. It provides insights into critical milestones in the pipeline from early care to K-12 to higher education, skills training, and employment. It aims to empower individuals to reach their full potential and fosters evidence-based decision-making to help California build a more equitable future.

Because of the missing critical stakeholder alignment across various levels, the state of California had not been able to get "The Cradle to Career" data management system off the ground for the last 20 years. After a thorough RFP evaluation process and based upon our unique approach and technical capabilities, our team was selected as the Prime System Integrator for the program while beating tough competition from world's top consulting firms. We delivered an Agile methodology driven (Jira, Confluence) MVP development phase in record time (less than 7 months) by implementing and integrating key technology components comprising of AWS stack (S3, SFTP server, VPC, EC2, etc.) Snowflake cloud data warehouse, AI/ML driven master data management system named Tamr, Microsoft Power BI for Analytics, & IAM solution powered by Ping Identity. As part of the program, our team proposed a NIST driven Risk Management Framework (RMF), implemented a zero-trust security model and developed a comprehensive system security plan (NIST 800 18) to protect and secure sensitive information of the over 10 million unique California student records (SSN, financial aid data, medical history, immigration status, etc.)

California Department of Technology - Technology Program Management & Business Analytics Services (Middle Mile Broadband Initiative)



The Middle Mile Broadband Initiative is a \$3 billion program, first-of-its-kind statewide infrastructure upgrade with a huge social impact perspective. This initiative sprouted to address the lack of connectivity and access during COVID and aims to reach 10 million people in underserved and unserved communities with over 8500 miles of high-quality broadband. This program in the state of California aims to build a statewide open-access middle-mile network to bring high-speed broadband internet to unserved and underserved communities.

Silicon Valley Consulting Group was handpicked to provide IT senior program management on this complex program consisting of multiple state agencies (CDT, Caltrans, DOF, GovOps etc) and various external partners. Our team collaborates with the senior government leadership team and is responsible for managing and maintaining the complex multi-agency project schedule, stakeholder management, program risks and issues. Our team has a proven track record of success in working with multiple agencies, managing stakeholders, and delivering complex projects. As part of the program our team built a multi-layered SaaS Dashboard and Analytics application powered by Microsoft Power BI.

California State Teachers Retirement System (CalSTRS) - Data Modernization, Business Analytics Executive Advisory Services



CalSTRS administers a hybrid retirement system, consisting of traditional defined benefit, cash balance and voluntary defined contribution plans. It also provides disability and survivor benefits, serving California's 949,000 public school educators and their families from the state's 1,700 school districts, county offices of education and community college districts. We provided executive IT advisory on a modern cloud data warehouse system consisting of AWS stack and Snowflake cloud data warehouse for the largest pension fund in the US. Our Implementation Advisor worked directly with the Enterprise Business Intelligence and Data Warehouse Implementation project sponsor and project director, leading the technology advisory services for the large-scale data modernization program.

PRIVATE SECTOR PAST PERFORMANCES

DoD vendor Excelitas Technologies - SAP S/4 HANA Roadmap



The key first steps in the client's business transformation and modernization journey was to eliminate redundant and fragmented ERP systems and to define a long term ERP strategy & roadmap. Our subject matter experts spearheaded the process of building a long team SAP S/4 HANA driven technology roadmap including multi step implementation plan for low risk and recently acquired business unit and upgrade of existing multi-SAP ERPs to S/4 HANA, Other ERPs (NetSuite, Microsoft AX, M2M etc.) to S/4 HANA.

DoD Vendor Excelitas Technologies - ASC 606 Vendor Selection



Our client's Finance & Operations leadership was facing significant challenges effectively and efficiently managing global business operations and to close the financial books on time and accurately account for revenue recognition as mandated by Securities & Exchange Commission (SEC) SaaS Revenue Recognition. We led the modernization of client's technology and application stack, spearheaded the selection of ASC 606 software vendor selection process and proposed an implementation plan for the eventual systems implementation, leading the business analysis across 20 plus manufacturing sites across the globe.

Tricentis - End to End Lead to Cash Assessment

We conducted an independent and end to end of Tricentis' 'Business Process Assessment' mega business process and associated applications to determine the primary root cause for system inefficiencies, data leaks, and related challenges and provided recommendations that aligned the client with software industry best practices.

ZoomInfo - Holistic Enterprise Architecture

There was a significant gap in how various new technology applications were selected which also resulted in many redundant applications in the client's technology landscape. SVCG led the efforts to stand up Enterprise Architecture capabilities and to lead additional strategic business process streamlining efforts, highlighting the need to have reference architecture.