Silicon Valley Consulting Group

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State of CA Small Business Advisory Council (SBAC) Member I MBE I SLEB

COMPANY DESCRIPTION

Silicon Valley Consulting Group is a Dublin, California based Management and Technology consulting firm. We are a State of California certified Small Business offering Technology based services, Management advisory services along Systems Architecture, Systems Design & Implementation, & Strategic consulting services. Our firm is customer focused and has the capability and expertise to lead successful business transformation initiatives (including GIS) that are on-time and under budget. We are also a member of CA DGS's Small Business Advisory Council (SBAC)

Website: www.svcgcorp.com
LinkedIn: www.linkedin.com/company/svcgcorp

KEY CAPABILITIES

- Public Sector Experienced (SMUD, PG&E, SoCal Edison, & T-Mobile)
- Thought Leadership and Strategy Advisory
- Enterprise Resource Planning (ERP), CRM, Cloud/SaaS Implementation & Support
- GIS Capabilities & Esri Partner
- Application Lifecycle Management
- Business Requirements Gathering & Analysis
- Business Process Optimization Initiatives
- Applications Vendor RFP Process
- Technology Roadmap Development
- Systems & Applications Architecture

CLASSIFICATIONS

NAICS Codes
541618: Management Consulting Services
541512: Computer Systems Design Services
541611: General Management & Administrative Management Consulting Services

UNSPSC Codes
43231500: Business Function Specific Software
43231600: Financial Accounting & ERP Software
43232300: Data Management & Query Software
43232403: Enterprise Application Integration Software
43233700: System Management Software
80100000: Management Advisory Services
80101500: Business & Corp. Mgmt. Consultation Services
81000000: Engineering, Research, & Technology Services
81111507: ERP or Applications Programming Services
81112211: ERP Software Maintenance
81160000: Information Technology Service Delivery
83120000: Information Services
83121603: Computerized Information Retrieval Systems

KEY DIFFERENTIATORS

- Extensive and proven Management Consulting Leadership experience with Big 4s (EY, KPMG, Capgemini).
- Track record of delivering on-time & under budget large scale and global business transformation initiatives.
- Extensive end to end Tier 1 ERP systems, Cloud, CRM based business transformation leadership experience.
- Industries Served: Manufacturing, High Tech, Software, Medical Devices, Consumer Products, Aerospace/Defense, Utilities etc.
- Proven track record for mentoring teams & developing excellent partnerships with clients
- Broad industry experience advising Fortune 5 to 500 Corporations
- Public speaking and Thought Leadership recognition.

CURRENT & PAST PERFORMANCE

Client: A Global Manufacturing & Technology Firm:
- Strategic Advisor for key executives (CIO, CFO, Controller)
- Leading global Business Process Optimization initiative
- Acting as Voice of IT for internal & external stakeholders
- Lead Technology Vendor Selection via formal RFP process
- Developed Technology Roadmaps & implemented best practices across multiple business units (Sales, Supply Chain, Finance)
- Providing executive leadership for FASB & SEC's ASC 606 Revenue Recognition compliance initiative globally

Contract Dates: Sept 1, 2019 – Present

PAST PERFORMANCE OF KEY PERSONNEL

Jai Sharma, Founder & Managing Partner
Email: jsharma@svcgcorp.com
Phone: 510-673-4263; LinkedIn

Key Clients: Google, Microsoft, HP, McKesson, Lam Research, T-Mobile
Industries: Manufacturing, Software, Utilities, Biosciences, Medical Devices

- Industry Thought Leader, Influencer, and Public Speaker
- Extensive Management Consulting leadership experience having successfully executed contracts over $25 Million
- Author of multiple technology & business-related blogs & White Papers
- Strategy Advisor for Business and Technology executives