



**KISMET RISK MANAGEMENT ASSOCIATES (KRMA)
Summary of Underwriting Guidelines*
8.1.19**

- **Minimum Group Size:** 150 covered employee lives
- **Participation Requirement:** 75% of total eligible employees
- **Retirees:** Stop Loss Policy/Treaty will always be secondary for retirees over age 65
 - Under age 65 (early retirees): 10% limit of total covered enrollment
 - Age 65 +: Medicare Primary; No limitations
- **Standard Commission:** Net to 10%
- **Timing of Release of Proposals**
 - *Illustrative Only Proposals* can be released no sooner than 4 months prior to the requested effective date and require paid claims report through the 8th month of the current contract period.
 - *Firm and Final Proposals* require 10 completed months of experience in the current contract period and a full Medical Review by nurses review team.
- **Specific Deductible**
 - Minimum Specific Deductible of \$50,000 is available
 - Maximum Specific Deductible is unlimited, *however* when Aggregate coverage is being offered as well the Specific should be between 2.5% to maximum of 10% of the estimate annual aggregate attachment point.
- **Aggregate**
 - Maximum Benefit available is \$1,000,000
 - Aggregate Only coverage is unavailable.
 - 125% Margin
 - Minimum Attachment Point will be 100% of the estimated annualized attachment point from the issued Treaty/Policy.
- **Contracts Available**
 - 12/12
 - 12/15
 - 12/18 and 12/24 – Available only to *currently self-funded* groups which are on these contracts currently. Must provide paid claims which show the run-out for each prior contract period
 - 15/12 - Available only to currently self-funded group currently on a 12/12 or run-in contract.
 - 24/12 -Available on Kismet renewals on 12/12 and run-in contracts.
 - Available on New Business only if:
 - ✓ TPA is incumbent
 - ✓ Currently have a Run-In contract
 - ✓ Aggregate run-in limit will apply
 - Paid –Available only on KRMA renewals on 12/12 and run-in contracts
- **Optional Coverage**
 - **Aggregating Specific Corridor** - Minimum of \$100,000 Gross Annual Specific Premium *after* the AS split.
 - **Monthly Aggregate Accommodation** – Available to group with 250 or less employee lives. Must be elected at the initial effective date and renewed continuously thereafter for the option to remain available on renewal
 - **Specific Advance** – Automatically included in TPA-administered proposal
 - **Terminal Liability**- Available to groups with 250 employees or less on 12/12 contract only
- **Ineligible/Limited Industries (not inclusive list)**
 - **Limited:** Taft Hartley/Labor Union – Non-ASO only; Police/Fire – no more than 30% of total covered employees
 - **Ineligible:** No ER-EE relationship; More than 50% HMO Penetration; No Prior Coverage; MEWA; Association; Self-Administered

*This document is a summary of KRMA primary underwriting guidelines. For more details on submission (RFP) requirements please contact us at 317-288-3385