

JOHN DOE

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AWARD-WINNING TRANSIT VETERAN, INDUSTRY PIONEER, STRATEGIC BUSINESS DEVELOPMENT EXECUTIVE, BOARD MEMBER, AND HIGHER EDUCATION POLICY MAKER

AREAS OF EXPERTISE

- ◆ Strategic Planning
- ◆ Regulatory Compliance
- ◆ Operational and Financial Management
- ◆ Innovative Financing and Funding
- ◆ Policy Formulation and Implementation
- ◆ Contract Negotiations and Management
- ◆ Engineering and Construction Oversight
- ◆ Executive Coaching, Mentoring, and Recruiting
- ◆ Government and Client Relations

- ◆ **C-Suite Transportation Executive** with 45+ years' experience in both the public and private sectors, managing and directing transportation projects and holding leadership roles at some of the nation's top transit systems.
- ◆ **Trusted Public Transportation Industry Advisor** whose years of exemplary service, accomplishments, and dedication have resulted in a world-class reputation and tangible trust factor—industry's preeminent business development and sales strategist.
- ◆ **Board of Governors and Board of Trustees** member, committee chair, and board chair supporting higher education, employment, and the arts.
- ◆ **Founding Member of the Board of Trustees**, committee chair Finance and Facilities, vice chair, and chair for Techie Polytechnic University—from concrete slab to 5 buildings, STEM-focused curriculum, elite faculty, and 550 students in just 21 months.
- ◆ **Public Transportation Association (PTA) Hall of Fame Inductee.**
- ◆ **State Secretary of Transportation** - three-candidate shortlist.
- ◆ **Founder of International Rail Operators and Maintainers Olympics.**

PROFESSIONAL EXPERIENCE

Transit, Inc. | Anywhere, USA

December 2022–Present

RAIL/TRANSIT PROGRAM MANAGER (CONTRACT)

- ◆ Provide strategic program, project, and construction management oversight and delivery.

John Doe Consult, LLC | Anywhere, USA

April 2014–Present

PRESIDENT

- ◆ Provide client advisory services for successful business development and sales strategies, teaming, and partnerships for a wide spectrum of clients from global program and project management, domestic A&E, and technology firms.
- ◆ Identify and recruit C-Suite level permanent and interim transit management and orchestrate company financials and reputation turnaround.
- ◆ Served as Higher Education Board of Governors and Board of Trustees member, committee chair, and board chair.
- ◆ Perform business consultancy projects, providing expertise in transit regulations, system solvency, funding opportunities, ROI evaluations, increased efficiency, stakeholder outreach, and facilities integration for complex multi-modal environments.
- ◆ Select Projects:
 - Provided Strategic Business Development Services to a Global Program and Project Management Services and National Architectural and Planning firm.
 - Provided Senior Advisory Services to new start-up technology firms operating in software development, Mobility As A Service (MaaS), cloud-based fare and mobile payment systems, and mobility service providers.
 - Targeted to return to Happy County after 34 years to serve as Interim Executive Director and CEO and transitioned to permanent CEO to stabilize the system and restore financial responsibility from December 2018 to September 2021.
 - Appointed as Interim Chief Operations Officer for the Central State Regional Transportation Authority for October 2016 through February 2017 and February 2023 through November 2023.

- Provided Executive Recruitment Services for the Metropolitan Excellence Transit Authority (META).

ABC Transit | Anywhere, USA

February 2004–December 2013

SENIOR VICE PRESIDENT - TRANSPORTATION, SALES AND STRATEGY/TRANSIT AND RAIL BUSINESS SECTOR MANAGER

- Branded company nationally from a regional highway planning, design, and engineering company to become one of the top emerging transit and rail engineering firms—increased sector revenues 400% and staffing 300%.
- Spearheaded business development and sales strategy for the Transit and Rail Business Sector—key projects:
 - ART - Anywhere Light Rail Transit / \$330M project - 7.4-mile light rail transit (LRT) starter line.
 - CMYT – City Metro Y Transit / \$84M project - corridor analysis, development and oversight.
 - ERTA -Everywhere City / Served as principal-in-charge and joint venture board member - 10-year project.
 - Valley Metro - Anywhere LRT/ \$1.37B - a 20.3-mile starter line through the cities of Joy, Fun, and Cheerful involving bridges, roads, rail, lighting, traffic signals, water, storm drainage, and appurtenances.
 - NEETA – Northeastern Everywhere Transit Authority - served as project manager for an inclusive investigation of the operations, administration, management, and financial operations of NEETA.

City C Transportation Authority (CTA) | Anywhere, USA

May 1999–January 2004

CHIEF OPERATING OFFICER (COO)

- Managed all aspects of \$280M operations and maintenance function of public transportation division of multi-purpose transportation agency—bus, light rail, and paratransit operations—employing 2900 operating employees.
- Key program initiatives included:
 - Implemented strategies to address service delivery—resulted in 99.47% scheduled service hour operation, 74% decline in percent of scheduled service lost, 81% fewer outlays, and 99.31% pullout on-time rate.
 - Initiated three-phase improvement program that reduced Paratransit (Outreach) operating costs 10%.
 - Coordinated the development of the CTA Fuel Cell Bus Demonstration program to comply with Anywhere, USA Air Resources Board regulations and served in an oversight capacity for the implementation of three commuter rail programs in Northern City C (Mover, Commuter, and Commuter Corridor).

EARLY CAREER HIGHLIGHTS

City Metro Y Transit, DEPUTY DIRECTOR TRANSIT OPERATIONS /ASSISTANT DIRECTOR RAIL SERVICES - Coordinated multidisciplinary team to oversee operational issues regarding design and construction of extension of the downtown Metromover.

Happy County Transit, VICE PRESIDENT CONTRACT MANAGEMENT - Facilitated operations and maintenance for three of the company's highest revenue-generating management contracts – Greater Good Day, County Central, and New Smiles.

North Central State X Regional Planning Council, LOCAL ASSISTANCE AND MASS TRANSIT PLANNER

BOARD MEMBERSHIPS / ORGANIZATION MEMBERSHIPS

Anywhere, USA Polytechnic University Board of Trustees (2012–2020) Founding member of the Board of Trustees (BOT), committee chair Finance and Facilities, vice chair (2 years), chair (2 years)

Anywhere State University System (AUS) – Board of Governors (2006–2012) Member, Chairman of the Strategic Planning, Academic Affairs, and Medical Education Committee

Tech Valley Workforce Development Board (2002–2004) Member

Art for Everyone, Inc. (1996–1999) Chairman of the Board of Directors

Conference of Transportation Official (COTO) – (2008-2014) Board Member-at-Large, Secretary/Treasurer

EDUCATION

MSc international Transportation Management - Smart University | Anywhere, USA

BS Business Administration - Anywhere State University | Anywhere, USA