



OUR SERVICES

For Buyers

PREPARED BY

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Service Areas

TOP 10 AREAS FOR BUYER VALUE

1. Needs Analysis
 - a. Analyze wants and needs & help create clear picture of ideal home
2. Prequalification or Pre-approval
 - a. Guide buyer to loan officer & help choose best mortgage financing plan.
3. Neighborhood Information
 - a. Create broad neighborhood search profile
4. Home Search
 - a. Organize the search process and create ongoing updates and showings
5. Make an Offer
 - a. Advise on terms and issues of offer
6. Negotiating to Buy
 - a. Present offer and negotiate on buyer's behalf
7. Vendor Coordination
 - a. Advise, supervise, and coordinate
8. Preclose Preparation
 - a. Coordinate and supervise documentation preparation & provide consulting
9. Closing
 - a. Resolve last-minute issues and complete transaction
10. Post Closing
 - a. Coordinate move-in and provide any additional assistance