

MEET YOUR LEARNING COACH - Vijay George Kuruvilla



Vijay George Kuruvilla is a Learning Coach and the Principal Consultant of **KeyLearning Performance Consultants**- a Leadership Development and Performance Coaching Consultancy - with work experience across AsiaPacific, Middle East and Africa. His Core competencies lies in conducting interventions with individuals and teams on building sustainable skill sets and specific competencies. He considers *Competence, Joyfulness* and *Success@Work* as key to individual and organisational effectiveness.

Experience: He has 24 years of work experience across various roles in the corporate and the learning sector, out of which 18 years is in the L&D domain alone, across multiple industries. His expertise of work and consultancy has been primarily in the field of Leadership Development, Talent Management, Training, Coaching, Performance and Business Development.

Vijay has delivered Behavioural and Skill training for leaders from over 30 countries including India, Japan, S.Korea, Australia, Singapore, China, Hongkong, South East Asian countries, USA, UK, France, Lebanon, Turkey, South Africa, Egypt , all Middle Eastern countries and many more. Vijay has high experience in cross-cultural groups and across all corporate job roles and is sensitive to the semantic and cultural nuances of a varied audience.

He has trained individuals and teams from MNCs in non-English language geographies in Asia, including Japan and other South Asian countries- for senior leadership, new joiners and managers.

Programs: Being a certified Professional Coach, Vijay deals with the behavioural dynamics of individuals in developing organisations. His interest lies in customizing and delivering Leadership and Managerial effectiveness programs, Behavioural and Mindset interventions, Business and Sales Management strategy, Assessment centres, Coaching, Negotiation Skills and Coaching.

Certifications: Few of the Skill, Leadership and Behavioural Assessments Vijay is certified are:

- *Coaching Certification- Erickson Coaching Systems*
- *Certified MBTI assessor and Facilitator – CPP Asia Pacific*
- *Certified in Instructional Design – Quest LLC, USA.*
- *Certified NLP Practitioner from NFNLP-USA.*
- *Certified Situational Leadership Facilitator -Ken Blanchard Group of Companies, USA*
- *Certified DISC/SL-II Bridge Assessment trainer from Ken Blanchard Group of Companies, USA.*
- *Certified LIFO (LIFe Orientation) Trainer on Strengths Management and Development*
- *Certified Emotional Intelligence Facilitator and Interpreter from TalentSmart®, USA*
- *Certified Change Management Facilitator by ChangeCycle™*
- *Certified on Advanced Selling skills from Konrad Adeneur Foundation of Germany*

Client Base: Vijay has clients in multiple industries - Healthcare, FMCG, Retail, Education, BioTech, Manufacturing, Research, Medical Devices, Hospitality, Services and Technology.

Having spent years of direct work experience across roles in Pharmaceutical, Manufacturing, Retail and Medical Device industry, his association with a variety of people and teams helps him to effectively manage L&D interventions on people and their behaviour. His latest corporate assignment was as Associate Director-International Learning and Development for a Medical Device major for AsiaPacific, Middle East and Africa sub-regions.

Background: Vijay started his career in Sales and has worked in many functions including Sales Management, Human resources, Manufacturing, Retail management, Marketing and Organisational Development. He is a graduate in English and holds an MBA in General management. He also serves as visiting faculty for many colleges and educational institutions.

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