

Morris Heights Real Estate Update

from *The Morris Heights' Experts!*



Dear Friends,

We hope that you and yours are well and safe during these crazy semi-vaccinated times. Despite COVID and significant storms, real estate continues to be a bright spot during a tumultuous time.

Our metro area is experiencing a record low number of homes available to be purchased, which is pushing prices to records levels.

Morris Heights Home Prices



Today's Real Estate Market Explained As A Game Of Musical Chairs

In a buyer's market, you've got 10 chairs (homes) and only five people (buyers) playing.

In a seller's market, you've got six chairs and eight people playing.

In today's market, you've got three chairs and 40 people playing, but now the chairs are on fire and you're being chased around the room by a scary clown.

Despite the scary clowns, Ed and Mike continue to help people successfully buy and sell real estate smoothly and profitably. Agents without local market knowledge can cost their sellers *thousands* of dollars by pricing homes below what the current market will pay.

Experience counts, and no one has more experience in Morris Heights than the Morris Heights' experts at Integrity Real Estate Group. We have the expertise needed to streamline your sale, maximize your profit, and avoid any scary clowns. Call us anytime - we're ready to help!

Have a great *Spring!*

Ed and Michael

Ed Hardey
Broker/Owner
2007 Realtor Of The Year
Ed@IntegrityREgroup.net
(303) 324-1731

The Morris Heights Experts!



Michael Hardey
Broker Associate
Buyer Specialist
Mike@IntegrityREgroup.net
(303) 330-1237

Morris Heights Real Estate Update

from *The Morris Heights' Experts!*



INTEGRITY
REAL ESTATE GROUP
CARING | PROFESSIONAL | PERSONAL

2021 1st Quarter Morris Heights Home Sales

Ranch Style 950 - 975 Square Feet

Sold Prices:	\$350,000 - \$375,000	2 homes sold
# of Bedrooms:	3-5	# of Baths: 2-3

Ranch Style 1011 - 1426 Square Feet

Sold Prices:	\$283,777 - \$450,000	6 homes sold
# of Bedrooms:	3-6	# of Baths: 1-4

Bi-Level 1675 - 1728 Square Feet

Sold Prices:	\$344,800 - \$370,000	3 homes sold
# of Bedrooms:	4-5	# of Baths: 2

Tri/Four Lvl 1285 - 1570 Square Feet

Sold Prices:	\$370,000 - \$402,000	2 homes sold
# of Bedrooms:	4	# of Baths: 2

*The information above is taken from REcolorado and reflects sales from all real estate agents and real estate companies.

Our profession isn't just selling your home—our goal is to make the process as stress-free as possible. In fact, our clients say that they appreciate how easy we make the home selling process—and 99.4% of them would use us again for all of their real estate needs!

Percentage of Sellers That Would Use Their Agent Again



Our Clients Say...

"I simply cannot say enough good things about Ed. His professionalism and 'going the extra mile' to help his clients is top notch" - Bryan T.

"Ed took time to understand and answer every single question that I had, and I felt confident trusting in his guidance." - Christina V.

"Both Ed and Mike were always very professional, and always available and happy to answer our numerous questions and make the whole process proceed very smoothly." - Kathy and Steve M.

(This is not intended as a solicitation if your home is currently listed with another broker. All information is deemed reliable but not guaranteed.)



Ed Hardey

Broker/Owner
2007 Realtor of the Year
Ed@IntegrityREgroup.net
(303) 324-1731

Michael Hardey

Broker Associate
Buyer Specialist
Mike@IntegrityREgroup.net
(303) 330-1237

