Eclipsys Corporation®

Executive Team

R. Andrew Eckert
President and CEO

John A. Adams
Executive Vice President,
Business Solutions

Robert J. Colletti
Senior Vice President
& Chief Financial Officer

Brian W. Copple
Chief Legal Officer,
General Counsel
& Corporate Secretary

Jay Deady
Executive Vice President,
Customer Solutions

Michael J. Etue
Executive Vice President,
Sales Support

John Gomez
Executive Vice President,
Chief Technology Strategy Officer

Frank Stearns
Senior Vice President,
Professional Services

Founded in 1995, Eclipsys is a healthcare information technology (HIT) company that develops and licenses proprietary, knowledge-driven clinical, financial and management information software and service solutions to more than 1,500 healthcare facilities.

Eclipsys empowers healthcare organizations to improve patient safety, revenue cycle management and operational efficiency through innovative software solutions that automate key clinical, administrative and financial functions. Using Eclipsys software, physicians and other clinicians throughout the healthcare organization have fast, reliable access to real-time information on patient records, enabling them to monitor a patient's condition, order tests, view test results, and ultimately gain a comprehensive view of the patient's treatment history.

The software's functionality also automates key administrative tasks, including admitting, maintaining patient records, creating invoices, controlling inventories, scheduling appointments, and related functions.

Corporate Overview

Headquartered in Boca Raton, FL, Eclipsys is a publicly held company (NASDAQ: ECLP). The company has offices throughout the United States and Canada. Eclipsys is focused on gradual and continued growth and expansion, as evidenced by its December 2004 acquisition of eSys Medical Systems Inc.™, a radiology information system (RIS) company headquartered in Montreal. For FY04, which ended December 31, revenues totaled U.S. $309.1 million.

At Eclipsys, we have A Vision of Health in which a connected enterprise provides physicians, nurses, managers and others with the information they need – anytime, anywhere, on any device – to make the best possible decisions for their patients across the continuum of care. In addition, the Eclipsys Vision of Health connects providers, patients and communities so that our customers can also achieve financial health by eliminating waste and maximizing revenue.

Eclipsys delivers its vision of connecting healthcare communities through:

1. Flexible technology based on an architecture that's open, modular and scalable, to connect the healthcare enterprise and support interoperability initiatives

2. Practice interoperability in which Eclipsys combines best practices and technology to help create an environment where healthcare workers are least likely to make mistakes

3. Content within context from more sources than any other vendor, developed from clinical practice guidelines collected over 20+ years and continuously updated, embedded into software and delivered at the point of decision making

4. Services that offer methodology based on experience with hundreds of successful implementations and a world-class Outsourcing Solutions Group

By helping connect healthcare organizations and their communities, Eclipsys fulfills its mission to transform healthcare delivery and help enable its customers to be the best places to give and receive care.

Product Overview

The Eclipsys Sunrise™ family of advanced software is a comprehensive healthcare information technology (HIT) set of solutions. It combines industry-leading features and functionality with advanced medical content from trusted sources such as its subsidiary, the Clinical Practice Model Resource Center™ (CPMRC™), Wolters Kluwer Health and others.

Sunrise clinical software solutions transform clinical workflow environments through award-winning computerized physician order entry (CPOE), embedded content within context, interdisciplinary clinical documentation and streamlined communication capabilities. In addition to its core clinical solution, Eclipsys delivers integrated products designed for the special workflow environments of Emergency Departments, ambulatory clinics, critical care, Radiology, nurses, physicians and more. Sunrise financial software solutions help improve financial performance by automating revenue cycle management processes, such as complex benefit plans, reimbursement terms and compliance requirements.

The Sunrise Discovery™ advanced business intelligence solution brings together clinical and financial information to enable better decision making across both clinical and financial venues. This solution supports a healthcare organization's strategic initiatives to improve overall performance. The XA extended architecture™ used by Eclipsys Sunrise solutions is a singular delivery platform with an open, standards-based design. Thin, mobile, flexible, organic and extendable, the XA™ architecture maximizes interoperability, requires fewer resources to maintain, and allows customers to extend the Sunrise solution set to meet their own unique demands and challenges, including integration with solutions from other vendors.

Customers

Eclipsys serves more than 1,500 healthcare facilities, including academic medical centers, pediatric hospitals and community-based hospitals of all sizes. Our customers include all hospitals on the Honor Roll list of *U.S. News & World Report's* America's Best Hospitals, and nearly half of the more than 100 hospitals that have received Magnet Recognition Program status, the highest award an organization can receive for quality of nursing care.

Technology Partners

Eclipsys aligns itself with a number of leading providers of information solutions that fit its technological direction and complement and enhance its Sunrise solutions, including such partners as Microsoft Corporation, IBM Corporation, Hewlett Packard, Cisco Systems, Wolters Kluwer Health, VHA Inc., and many others.
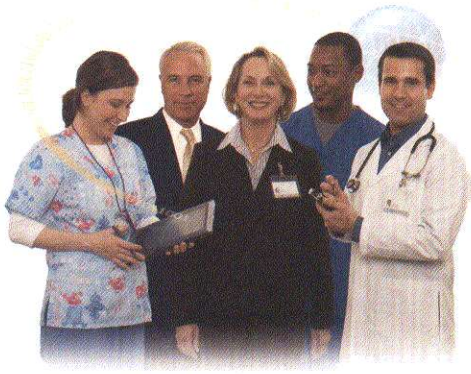
Media Contact
Michael E. Donner
Senior Vice President
& Chief Marketing Officer
(561) 322-4485
michael.donner@eclipsys.com

Corporate Headquarters
Eclipsys Corporation
1750 Clint Moore Road
Boca Raton, FL 33487
Phone: (561) 322-4321
Fax: (561) 322-4320
Email: *info@eclipsys.com*
Web site: *www.eclipsys.com*

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Eclipsys Solutions Portfolio

Eclipsys Corporation® empowers healthcare organizations to improve patient safety, financial strength, operational efficiency and customer satisfaction through innovative information software and service solutions. The Sunrise™ family of advanced software solutions integrate care delivery and streamline workflows across the enterprise with a shared electronic medical record, single Health Data Repository, award-winning order entry, shared rules and alerts, best-practice clinical content, and workflow-enhancing documentation. For more details, see your Eclipsys representative, go to *www.eclipsys.com* or contact us at *info@eclipsys.com*.

Software Solutions

Sunrise Clinical Manager™

An award-winning, enterprise-wide electronic medical record solution that provides secure, immediate access to patients' complete records and streamlines care processes. Features one of the most widely used computerized physician order entry (CPOE) systems in the industry; state-of-the-art workflow engine; flexibility, configurability and user-friendly interfaces; embedded evidence-based content; and sophisticated interdisciplinary clinical documentation capabilities.

Sunrise Clinical Manager Acute Care™

Delivers efficient, effective clinician access to patient electronic medical records and order management throughout the healthcare organization and from remote locations, including physician offices or homes. Real-time alerts backed by proven best practice provide clinical guidance at the point of decision making. Orders-to-flowsheet functionality links the physician, nurse and other busy clinicians so they can deliver timely care. Intelligent workflow support, knowledge-based care plans and content delivered within context support evidence-based care and a high standard of excellence for all patients while flexible documentation tools and the shared Health Data Repository help reduce redundancy and eliminate numerous steps from the care process so the entire care team can be more efficient.

Sunrise Ambulatory Care Manager™

Specially designed to support the needs of outpatient clinics and physician offices with features such as immunization management, referral management, electronic prescription writing, and Sunrise Secure Health Messaging™ to streamline outpatient care processes. SuperBill, reimbursement, patient access and administrative capabilities support smooth business operations.

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Sunrise ED Manager™

Automates emergency care functions such as registration, triage, patient tracking, orders/results, documentation, transfers discharge, prescription writing and more. Provides instant access to patient electronic medical records. Customizable, color-coded electronic status board allows ED clinicians to quickly prioritize care based on acuity, chief complaint and organization protocols.

Sunrise Clinical Manager with Critical Care™

A comprehensive critical care information system that automates clinical documentation, device interfacing and clinical decision support. Includes starter set content with options for order management and Knowledge-Based Charting™. Healthcare organizations can realize enterprise value deploying rapid response teams, managing goals and improving outcomes.

Eclipsys End-to-End Medication Management Solution™

Supports integrated, end-to-end medication management workflows by linking physicians as they place orders, pharmacists as they verify and dispense those orders and nurses as they administer medications using bar coding. Includes Sunrise Clinical Manager's industry-leading CPOE; Sunrise Medication Manager™ a comprehensive Pharmacy departmental system that streamlines safe dispensing processes; an electronic medication administration record (eMAR) available to all; and Knowledge-Based Medication Administration™ to ensure the "five rights" for patient safety at the point of care. Helps avoid potential drug errors at all stages of the medication management process through the use of industry-leading clinical decision support.

Sunrise Access Manager/Patient Financial Manager™

A proven and contemporary revenue cycle management solution providing a best-practice approach to maximizing financial performance and efficiencies for the healthcare business office. Includes Master Patient Index, Combined Business Office and a single entry point for corporate and hospital-level information. Proven to reduce days in Accounts Receivable, increase cash flow and improve patient throughput.

Sunrise Patient Acuity™

A patient classification system powered by Van Slyck & Associates, embedded within Sunrise Clinical Manager. Generates patient acuity information as a by-product of interdisciplinary clinical documentation to support staffing decisions and acuity scoring.

Sunrise Concurrent Care Manager™

An integrated case management solution that streamlines patient reviews and reporting in the areas of utilization, quality, risk management and infection control. Provides Web-based access to incident reports and case management trends and helps reduce length of stay and unnecessary costs.

Sunrise Secure Health Messaging

Automates and enhances electronic communications among physicians, patients and administrators on a secure platform. Creates a complete document and process "trail" without user intervention. Clinicians can interact with their peers and patients via emails from home, further connecting the enterprise and patients.

Sunrise Remote Access Services™

Provides clinicians with access to Sunrise Clinical Manager functionality from outside of the healthcare organization. This access to results, order entry and patient demographics provides clinical decision support no matter where the clinician may be – home, office or another remote location. For external clinics and affiliated providers, remote access improves productivity and efficiency by eliminating phone calls, faxes and paper documents.

Pocket XA™

A wireless, portable companion to Sunrise clinical solutions on a Pocket PC hand-held device. Pocket XA allows clinicians to quickly enter simple orders. It enables clinicians to easily review patient information, on rounds or from outside of the hospital wherever there is a wireless access point. Pocket XA has been recognized as one of the most innovative uses of enterprise technology in healthcare in the 2005 *InfoWorld* Top 100.

Sunrise Surgical Manager™

Powered by Surgical Information Systems, Sunrise Surgical Manager promotes clinical efficacy by intuitively automating processes, pushing needed information to the point of care and providing a consistent and integrated approach across the perioperative process. Scheduling, equipment-tracking capabilities and inventory control enable Surgery departments to operate efficiently and maximize the value of their resources.

Eclipsys Diagnostic Imaging Solutions™

A comprehensive, integrated diagnostic imaging solution that combines Sunrise RIS™ (radiology information system) and Sunrise PACS™ (picture archiving and communications system), which are also available separately. Clinicians can view patient medical records and diagnostic images and reports in real time. When Sunrise PACS is used with Sunrise Clinical Manager, thumbnail images can be viewed with the exam report on a specialized imaging tab for improved workflow.

Sunrise Laboratory Manager™

Sunrise Laboratory Manager, powered by Sysware Inc., helps increase laboratory productivity and decrease costs through intuitive workflow and data management. The highly flexible solution allows healthcare organizations to create a custom laboratory system, meeting virtually all user-specific requirements.

Sunrise Record Manager™

Integrates Health Information Management (HIM) with clinical and revenue cycle workflows and helps HIM departments migrate to completely paperless operations. Automates coding and abstracting and improves the quality of the legal record. Eliminates duplication and improves efficiency and accuracy, improving cost-effectiveness of operations while maximizing and speeding reimbursements.

Knowledge-Based Transcription™

Powered by eScription, Knowledge-Based Transcription improves medical transcription workflows and costs through advanced speech processing, editing and electronic signature capabilities. Improves document turnaround time and access, adding information rapidly to patient electronic medical records without requiring doctors and other clinicians to change dictating patterns or behavior.

Sunrise Discovery™

An advanced healthcare business intelligence solution based on sophisticated data warehouse technology. Offers a framework to measure and monitor patient populations across clinical and financial domains. Supports use by clinicians as a clinical transformation and outcomes measurement tool. Operates on rich clinical data including orders, results and clinical documentation using natural language processing. Includes capabilities for predefined clinical analysis and ad-hoc queries including patient safety, clinical research, and comparative analytics.

Sunrise Decision Support Manager™

Award-winning solution that consolidates data from multiple applications to support the decision-making process required for large enterprises. Specific management-reporting functionality including clinical indicators, budgeting, G/L reporting, phase of care, episode of care, end of care, and contract management help organizations manage the business of healthcare.

Sunrise Access Manager™

Re-engineers administrative and financial processes with comprehensive patient identification, scheduling and registration capabilities. Critical patient information is captured and validated early in the patient care cycle, allowing informed decision making and effective revenue capture.

Sunrise Enterprise Person Identifier™ (ePI)

Ensures that a healthcare organization can correctly identify a patient, regardless of where care is being delivered, what departments are providing services, and what information systems are being used. Prevents duplicate medical record numbers, and multiple record numbers for the same patient.

eLink

An enterprise application integration (EAI) solution providing application-to-application integration support while eliminating the need to learn programming languages thanks to its graphical user interface. Complicated interfacing tasks can be completed with point-and-click ease. Enables the seamless flow of information across the enterprise and between suppliers, customers and business partners in a manner that is fast, easy to change, scalable, reliable and secure.

Clinical Content Solutions

Sunrise solutions provide busy clinicians with a wealth of proven, embedded clinical content as they direct and provide care. This includes content embedded in Sunrise advanced clinical solutions that drives real-time order entry alerts, plus over 180 clinical practice guidelines in Knowledge-Based Charting, and venue-specific content for Sunrise ED and Ambulatory solutions.

Knowledge-Based Charting

A comprehensive clinical documentation and clinical decision support solution with diagnosis-specific care plans for interdisciplinary care teams. Provides real-time access to evidence-based clinical practice guidelines and supports coordinated care delivery and timely communication among the entire care team. Developed in conjunction with our Clinical Practice Model Resource Center™ (CPMRC™) subsidiary.

Sunrise SKOLAR MD & Sunrise Clin-eguide Order Sets

Content solutions provided through a partnership between Eclipsys and Wolters Kluwer Health. Sunrise SKOLAR MD is an automated knowledge system that helps physicians easily find answers to their questions. The integrated search capability refines results from textbooks, drug information, journals, patient education, guidelines and custom content. Sunrise Clin-eguide Order Sets present a synthesis of the best available evidence on diagnosis, management and treatment of frequent and high-cost problems occurring in primary care, inpatient and Emergency Department settings. Recommends a course of action for diagnosis, disease management and drug therapy with quick, actionable answers.

Service Solutions

Eclipsys Service Methodology

With decades of experience helping healthcare organizations use technology effectively to transform their processes, the Eclipsys Services team provides the experience and know-how to help organizations realize maximum return on their IT investment. With Eclipsys providing technical personnel and expertise, healthcare organizations can focus on delivering quality care while leveraging technology to successfully meet their strategic goals.

Eclipsys provides the following services:

- Clinical Transformation
- Customer Relationship Management and Support
- Clinical Knowledge Management
- Software Implementation
- Integration Services
- IT Outsourcing
- Remote Hosting
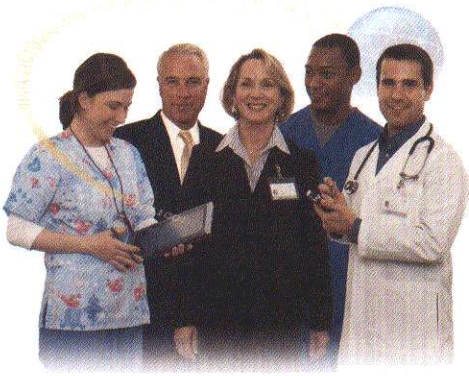- Product Education/Training

For More Information

For details on our advanced healthcare information software and service solutions or other aspects of our forward-looking company and solutions, contact your Eclipsys representative, see *www.eclipsys.com* or email us at *info@eclipsys.com*.

Documented Outcomes Achieved Using Eclipsys Solutions

Springhill Medical Center, Mobile, AL

Sunrise ED Manager™

- 100% adoption of computerized physician order entry in the Emergency Department
- Improved throughput and reduced average ED length of stay by 60 minutes utilizing visual cues on the Sunrise Status Board™ and Sunrise Display Board™
- Reduced patient wait times by an average of one hour utilizing quick registration and triage documentation
- 70% increase in Press Ganey[1] patient satisfaction scores
- 15% increase in patient volume by physicians using evidence based order sets

El Camino Hospital, Mountain View, CA

Clinical Transformation Services

- Saved $282,133 by improving lab process efficiency and productivity
- Identified $6.6 million in additional annual net revenue by initiating a lab outreach program
- Projected to save approximately $650,000 through lab process efficiency and productivity improvements in year two
- Projected to save around $1.2 million annually through lab process efficiency and productivity improvements in subsequent years

Wireless Services

- Saved approximately $200,000 by installing a wireless network instead of upgrading the entire wired network
- Reduced the labor and materials costs associated with moves, adds and changes by approximately 66% annually in comparison to 2002 expenditures
- Avoided business interruptions of temporarily deactivating operating rooms and moving patients, which would have been required to install additional wiring and outlets
- Wireless services supported rapid increase in user demand and utilization of terminals and printers by eliminating the need for additional hardware
- Increased mobility and use of technology with handheld devices and Tablet PCs
- Completed in four months

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1) *Press Ganey Associates Inc. performs satisfaction surveys of hospital services. Clients receive quarterly reports of quantitative data that may be compared to state, national and benchmark norms.*

Our Lady of the Lake Regional Medical Center, Baton Rouge, LA
Sunrise Decision Support Manager

- Reduced the contract labor expense by $3.3 million annualized between FY03 and 2004
  - Salary expense increased by $3.2 million
  - Contract labor expense decreased by $6.2 million
  - Benefit expense decreased by $0.3 million
- Reduced contract labor expense per adjusted discharge by 2.2%
- Increased the clinical manager's accountability regarding variances in budgeted salary expenses
- Providing clinical managers with timely feedback explaining variance between actual expenses versus budgeted expenses per user
- Providing easy access to actionable information by all authorized managers using Sunrise Decision Support Manager Dashboard
- Improved satisfaction among clinical nurse managers with the level of information provided by the report and its ease of use

The Johns Hopkins Hospital, Baltimore, MD
Sunrise Critical Care™

- Increased nursing satisfaction with electronic charting of patient information
- Retained over $1 million a year in payer revenue as a result of improved documentation
- Increased compliance with regulatory requirements which has reduced data collection and preparation time
- Used the clinical data repository to quantify and identify patient safety indicators, including some of the key indicators identified by the Quantum Leap consortium of VHA hospitals
- Improved continuity of "home" medications (i.e., drugs patients were taking prior to admission) that were discontinued during a stay in the ICU due to contraindications with drugs prescribed while in the ICU
- Developed real-time notices to identify patients that qualify for a study or investigational group, such as sepsis. This increased the list of potential study participants while decreasing the time spent identifying them

St. Joseph's Hospital Health Center, Syracuse, NY
**Sunrise Access Manager/Patient Financial Manager™**

- Improved inpatient registration accuracy from 75% to 100%
- Improved outpatient registration accuracy to an average of 95%
- Identified $1.8 million in insurance company underpayments
- Reduced denials due to noncompliance by collecting all the information required by an insurance company
- Significantly increased first-time clean claims
- Virtually eliminated the need to follow up with patients to clarify or complete data collection
- Improved access to rules, calculations and specific contract terms when staff communicate with insurance companies and health plans
- Introduced real-time rules and alerts to monitor clinical and financial outcomes, increasing the effectiveness of negotiations with payers

Maine Medical Center, Portland, ME
Knowledge-Based Transcription™ (Powered by eScription)

- Doubled transcription productivity, from average of 170 transcribed lines per hour to 330 edited lines per hour
- Significantly reduced use of outside transcription services, increasing transcription accuracy and saving over $87,500 to date on contract workers
- Documented enhanced quality of transcribed reports through an audit process
- Virtually eliminated backlogs and bottlenecks. Improved backlog management by automatically sending reports to an outsourcing service when the number of reports in the queue reaches a predefined limit, thus preventing excessive backlog and long delays
- Enhanced management process efficiency by providing daily, automatic email reports detailing workflow status for transcribed reports and faxes
- Implemented a remote work option for medical transcriptionists in response to research that has proven productivity to be higher when working remotely rather than in an office
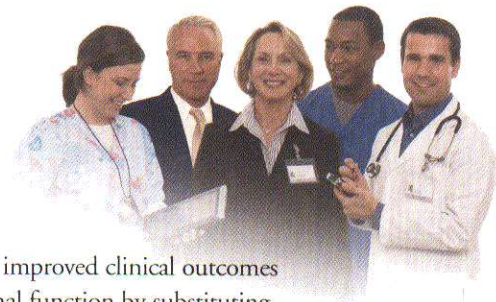
St. Paul's Hospital, Vancouver, British Columbia
Sunrise Clinical Manager

- Reduced length of stay in the ED by 30 minutes for patients discharged from the ED

- Reduced treatment times for all patients presenting with level 3 abdominal pains
  - Decreased time to physician assessment by 5 minutes
  - Decreased time to first lab order by 15 minutes

- Created an ED physician report card to track visits, average acuity, ED length of stay and treatment time by provider

- Using chest pain pathways for three conditions: no Acute Coronary Syndrome (ACS), undefined diagnoses and known ACS, and automatically generating dictated patient summaries, including results

- Using data from Sunrise Clinical Manager to discourage the use of narcotics for migraine headaches

- Improved clinicians' accuracy and effectiveness when prescribing infrequently utilized medications

Sarasota Memorial Health Care System, Sarasota, FL
Sunrise Clinical Manager

- Reduced Medicare denials for EKGs and chest X-rays ordered in the ED by 90% by making the "reason for test" field mandatory in the imaging order set

- Reported an estimated $450,000 in annual cost savings through the elimination of printed documents and reduced labor costs

- Decreased the number of charts missing allergy information from 36% to 11% by creating an electronic reminder for prescribing clinicians

- Avoiding approximately 42 potential anticoagulant overdoses every month by using an alert designed to notify clinicians of duplicate anticoagulant orders

- Significantly reduced potential drug-allergy events using alerts

- Increased compliance with the hospital's Vitamin K protocol

- Using alerts and system data, improved clinical outcomes for patients with impaired renal function by substituting phosphate-containing products, specifically Fleets enema, with non-phosphate-based products

Nursing Care

- Improved consistency of care and documentation for patients at risk of falling by creating a fall-risk assessment within Sunrise Clinical Manager

- Improved chart compliance for all review items from 35% to 71%

- Improved documentation of patient education from 75% to nearly 100%

- Saved $122,251 to date by replacing paper flow sheets, assessments and other documentation

- Saved between $289,520 and $727,936 due to reduced turnover rates

- Saving approximately 3,000 phone calls per month by eliminating calls and pages to Respiratory Therapy

- Eliminated double documentation of restraint orders, eliminating the need to send a paper report to Decision Support and document in the notes. The electronic order now includes the reason for the restraint

- Reduced FTEs in Case Management while increasing the number of reviews completed

Cottage Health System, Santa Barbara, CA
Sunrise Access Manager/Patient Financial Manager

- Implemented billing edits that reduced the typical amount of billing holds from $10 million to less than $1 million

- Increased average monthly collections from $14 million to $21 million

- Decreased net accounts receivable from $59 million to $44 million

- Reduced net days receivables outstanding to 67 days

- Saving $160,000 annually by reallocating resources from billing to collections and automating the secondary insurance billing process
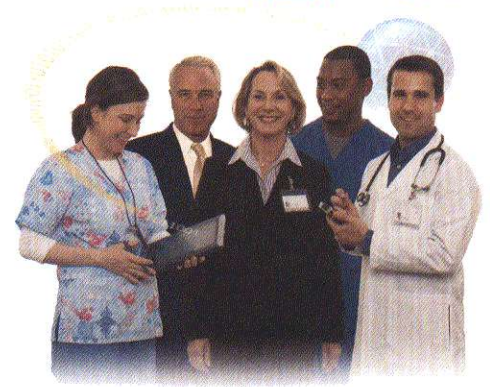
Alamance Regional Medical Center, Burlington, NC
Sunrise Clinical Manager™

- Reduced potential medication errors by 72% through the use of CPOE
- In a completely voluntary environment, 100% of physicians review their patient results online
- In a completely voluntary environment, 93% of physicians use CPOE
- Reduced duplicate and unnecessary lab orders by 58% corresponding to an annualized savings of $110,000
- Reduced the medication order cycle time, from order to receipt in the pharmacy, from 88 minutes to just 3 minutes

Lucile Packard Children's Hospital, Palo Alto, CA
Sunrise Decision Support Manager™ and Eclipsys Consulting Group™ Services

- Identified over $37.8 million in potential underpayments
- Collected over $20.7 million in cash
- Reduced $4.9 million in vendor fees by in-sourcing much of the underpayment review process
- Reduced the number of outsourced vendors utilized
- Underpayment review staff work closely with the payers to identify reimbursement problems, ensuring payers are more contractually compliant and streamlining cash collections
- With adjudication letters generated from Decision Support Manager, appeals that are sent to the payers provide a clear and concise explanation of how the claims should be processed and paid thereby expediting the process

University of Pennsylvania Health System, Philadelphia, PA
Sunrise Clinical Manager

- Improved compliance with allergy documentation from 41% to 72%, a 76% improvement, within five days of introducing an alert prompting allergy documentation
- Improved compliance with JCAHO standard related to pneumococcal vaccination to eligible patients from 0.9% to 62%
  - Beats the average national compliance rate of 43%
  - On its way to meeting the best-performing hospital compliance rate of 80%
- Reduced time needed for manual chart review with a report generated in Sunrise Clinical Manager for third-party reviewer documenting the reason for vaccination refusals
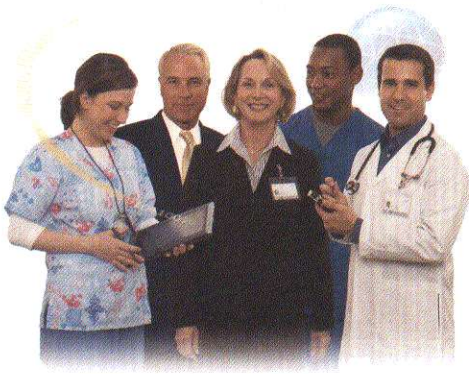
About Eclipsys
Eclipsys is a leading provider of advanced clinical, financial and management information software and service solutions to more than 1,500 healthcare facilities. Eclipsys empowers healthcare organizations to improve patient safety, revenue cycle management and operational efficiency through innovative information solutions.

For More Information
For details on our advanced healthcare information software and service solutions or other aspects of our forward-looking company and solutions, contact your Eclipsys representative, see *www.eclipsys.com* or email us at *info@eclipsys.com*.

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The Eclipsys Evolution: Milestones

2006

- Eclipsys introduces Sunrise™ 4.5 XA™, its biggest software release ever, with over 1,500 new features or enhancements. With a single clinical platform now spanning the healthcare enterprise, Sunrise 4.5 XA makes it significantly easier to connect and integrate care teams and processes across the healthcare enterprise. The release also includes the industry's first truly integrated, end-to-end medication management solution.

- Jay Deady joins Eclipsys as executive vice president, Customer Solutions.

2005

- Eclipsys Pocket XA™ wins *InfoWorld* Top 100 Award for 2005 as one of the most innovative uses of enterprise technology in healthcare. Pocket XA is a wireless companion to Eclipsys Sunrise advanced clinical solutions that provides wireless access to real-time clinical data.

- Andy Eckert joins the Eclipsys team as president and chief executive officer in mid-November.

- Eclipsys is one of the first solution providers to qualify for the Cisco Systems Solution Incentive Program. The program recognizes Eclipsys for offering complete healthcare solutions, combining the unique intelligence of a Cisco IP-based converged network infrastructure with Eclipsys' knowledge-driven clinical, financial and management information software and services.

- Once again in 2005, all hospitals named to the Honor Roll of *U.S. News & World Report's* annual America's Best Hospitals list use one or more Eclipsys solutions. A full 50 percent of the Honor Roll hospitals use one or more Eclipsys clinical solutions – including the perennially top-ranked facility, The Johns Hopkins Hospital. Seventy-five percent of the Honor Roll hospitals use Eclipsys Sunrise Decision Support Manager™ to help effectively analyze and manage their operations.

- Eclipsys announces on-time general availability of Sunrise release 4.0 XA, its most comprehensive advanced clinical information solution to date. The latest Sunrise release contains numerous new features and enhancements in 16 key areas, extending the usability, depth and reach of Eclipsys clinical solutions.

- Eclipsys announces on-time general availability of Sunrise Access Manager/Patient Financial Manager™ 11.5. This release takes an already-robust and proven revenue cycle management system and adds significant new and enhanced capabilities for maximizing revenue capture, improving cash flow, decreasing administrative costs, and enhancing patient satisfaction.

- Eclipsys earns top ranking for customer satisfaction of healthcare outsourcing services based on KLAS Enterprises' *Professional Services Full IT Outsourcing Study 2005*. Eclipsys achieves the highest score (outright or tied) in 12 of the 17 satisfaction-related measurement areas. One hundred percent of Eclipsys customer respondents said they would buy outsourcing services from Eclipsys again and would recommend Eclipsys outsourcing services to their peers. KLAS is the only independent research and consulting firm that specializes in monitoring and reporting the performance of healthcare information technology vendors and healthcare professional services firms.[1]

- Eugene V. Fife, Eclipsys chairman, is appointed to the additional posts of interim president and chief executive officer.

- Eclipsys is recognized as a leading provider of computerized physician order entry (CPOE) solutions based on physician usage in the KLAS *CPOE Digest 2005*. Eclipsys CPOE solutions include the award-winning Sunrise Clinical Manager™ and Eclipsys 7000™ offerings. The report found that when product functionality is the key decision-making criterion, healthcare organizations selected Eclipsys more often than other vendors. The report showed that Eclipsys CPOE solutions are in use at more inpatient organizations and by more physicians than the CPOE solutions from all other vendors.[2]

- Sunrise Clinical Manager successfully shares information with systems from other vendors at the 2005 Integrating the Healthcare Enterprise (IHE) Connectathon. This level of interoperability represents an important achievement in preparing for the U.S. federal government's goal of a nationwide electronic health record (EHR) for most Americans within a decade.

2004

- Eclipsys acquires eSys Medical Systems Inc.™, a radiology information system (RIS) company headquartered in Montreal, Quebec.

- Eclipsys and the Johns Hopkins University School of Nursing launch a unique academic partnership to increase the healthcare information technology competence of nursing graduates and to design new ways of delivering safe and efficient healthcare utilizing healthcare information technology.

- An independent audit verifies performance of Sunrise release 3.5 XA. In its audit report, Aberdeen Group, an independent technology research firm, stated that "Sunrise 3.5 XA can support not only high-volume core clinical care, but can also support the added functionality of version 3.5: significant additional functionality for core clinical, ambulatory and emergency department solutions as well as enhancements to its patient management functions."

- Eclipsys announces on-time general availability of Sunrise Clinical Manager 3.5 XA, the latest release of its Sunrise advanced clinical software solutions.

- Eclipsys forms strategic relationship with Van Slyck & Associates, Inc. The alliance will create Sunrise Patient Acuity™, combining the clinical documentation capabilities of Eclipsys' award-winning advanced clinical software with Van Slyck's nationally recognized patient classification/acuity methodology.

- Eclipsys Outsourcing Solutions Group™, recognized for its full range of information technology (IT) management services, fulfills the rigorous requirements for ISO 9001:2000 certification from the International Organization for Standardization (ISO). ISO is a worldwide standards association that provides the criteria used for quality management systems.

- Eclipsys forms strategic alliance with Wolters Kluwer Health, a leading multi-national information services company based in Chicago. Through the alliance, Eclipsys will utilize Wolters Kluwer's highly respected medical content to expand the clinical knowledge embedded within Sunrise advanced clinical information solutions.

- Eclipsys merges with the Clinical Practice Model Resource Center™ (CPMRC™) as a cornerstone of Eclipsys' initiative to expand the clinical content embedded within Sunrise clinicals.

- Sunrise Clinical Manager leads the KLAS survey for the third year in a row. Sunrise Clinical Manager achieves top ranking in the Acute Care CDR, Orders and Charting category.[3]

2003

- Microsoft and Eclipsys announce multi-year strategic alliance for collaboration on software development, marketing and sales.

- The Eclipsys Technology Solutions Center, recognized worldwide as one of the leaders in remote information processing for healthcare, has met the rigid standards and requirements of the ISO 9001:2000 certification program and has been registered as an ISO 9001:2000-compliant company.

- Independent research firm KLAS reports in its *2003 CPOE Digest*: "Eclipsys CPOE solutions are used daily by more physicians in the inpatient setting than any other commercially available products."[4]

- For the third consecutive year, Sunrise Clinical Manager earns the highest rankings in the KLAS Top 20 2003 Mid-Year Report Card, for Acute Care Orders and Charting and Acute Care CDR and EMR.[5]

For More Information

For details on our advanced healthcare information software and service solutions or other aspects of our forward-looking company and solutions, contact your Eclipsys representative, see *www.eclipsys.com* or email us at *info@eclipsys.com*.