


Donner, Michael

From: Marketing Solutions Group
Sent: Tuesday, February 07, 2006 10:24 AM
To: All Eclipsys
Subject: Lighthouse Weekly | A New Look for Eclipsys and A Vision of Health



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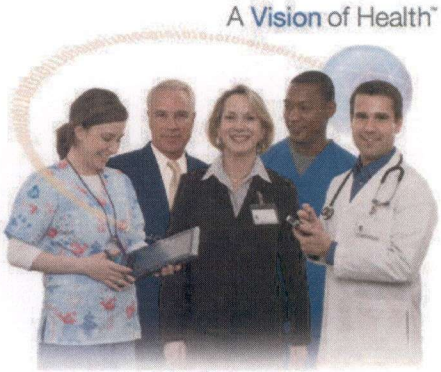
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February 7, 2006

A New Look for Eclipsys and A Vision of Health™

"A Vision of Health" is an important foundation of the Eclipsys message. It describes how we are committed to delivering information software and services that link people, processes, shifts, departments and facilities across an entire healthcare enterprise and the continuum of care, helping the organization be among the best places to give and receive care. Now, we're pleased to unveil an updated "look" for our Vision of Health™ that better depicts all facts of the healthcare team. **More**



New PowerPoint Template and Updated Core Values Slide Now Available

Speaking of the new look...make sure you follow **this link** to learn how to easily access and apply the new Eclipsys PowerPoint template and the updated

First-Born**Employee Quick Links**

- [Book Travel](#)
- [Corporate Benefits](#)
- [eConnect](#)
- [Employee Locator](#)
- [Learning Management System](#)
- [MetLife 401\(K\)](#)
- [Payroll Center](#)
- [Performance Review](#)

Deadline for next issue:

Due to the upcoming HIMSS Annual Conference & Exposition, the next issue of *Lighthouse Weekly* will be published February 17. Send your submissions for the next issue to lighthouseweekly@eclipsys.com by **noon Tuesday, February 14** (and a happy Valentine's Day to you!)

Lighthouse Weekly, produced by the Marketing Solutions Group, is designed to bring you the latest, most important Eclipsys information in a convenient and consolidated format. This enables you to communicate with the field and also have your announcements archived on Lighthouse, where they can be easily retrieved when Eclipsys team members want to refer back to them.

We want *Lighthouse Weekly* to be your trusted source of valuable Eclipsys information. To help us deliver what you need, please send your future announcements, ideas and suggestions to lighthouseweekly@eclipsys.com.

Have a great week!

Eclipsys Core Values slide. We need you to begin using these *immediately*.

Event News**HIMSS '06 Just a Few Days Away. Ready, Set...**

Last-minute preparations are in full swing as many members of the Eclipsys team prepare to represent us well at HIMSS 2006, the annual Conference and Exhibition of the Healthcare Information Management and Systems Society. You will be proud to know that we have a *major* presence at this significant industry event. Following are some fast facts and a few final reminders regarding Eclipsys at HIMSS '06. [More](#)

Product Updates**'Backlog Blast' Aims for 15% Case Reduction!**

Product Development and Support (PDS) is kicking off a two-week, company-wide "Backlog Blast" beginning February 6 in a focused effort to reduce the backlog of open support cases. [More](#)

Eclipsys Unveils Look Ahead 4.5

Eclipsys is proud to announce project **Look Ahead**, the next phase in our continuing series of software preview programs and customer involvement initiatives. Look Ahead is designed to allow current customers to view the generally available (GA) version of our systems with a robust array of data and level of configuration already present. Learn [more](#), including how to enroll customers you are nominating.

Eclipsys Announcements**Check Out the Great New Presentations from Sales Training Meeting '06**

We're pumped and ready for a hugely successful 2006! The agenda for last week's successful Sales Training Meeting in Atlanta was jam-packed with the latest information on our software and service solutions, customer successes and much more. [Click here](#) to learn how to access all of the great presentations.

Project Empower Update

Project Empower, Eclipsys' Oracle 11i enterprise resource planning (ERP) system implementation, is making great strides in its final project phase. The testing phase began in mid-December. Here's the latest update. [More](#)

Troseth to Chair Nursing Leadership Summit in Korea

Michelle Troseth, RN, MSN, Eclipsys chief professional practice officer, has been selected as program chair of a two-day invitational Nursing Leadership Summit held in

conjunction with NI 2006, the 9th International Congress on Nursing Informatics to be held in Korea this summer. [More](#)

eConnect-Internal a Big Success!

Congratulations and thanks are due to all of you for the resounding success of our new eConnect-Internal program. In the month since its inception as a lower-cost (but still high-quality) alternative for our all-company and other large internal meetings, eConnect-Internal has had a very strong debut. [More](#)

Two New Customer Success Stories Now Available

Success stories on two Eclipsys customers **Hartford Hospital** and **DeKalb Medical Center** are now available from the E-Store. [More](#)

Activation News

Athens Regional Takes Next Step Toward True EMR

Jerry Nix, project director, reports that **Athens Regional Medical Center** (Athens, GA) successfully activated computerized physician order entry (CPOE) and base clinical documentation (I/O and VS flowsheets) on January 24. [More](#)

Recognitions

Welcome to New Employees

Join us in making these new members of the Eclipsys team feel welcome. [More](#)

With the Eclipsys Family

New Baby Boy for the Chaney Family

Ray Chaney, operations technician at our **St. Vincent Health System** outsourcing site in Little Rock, AR, his wife Mackinzy and big brother Gavin welcomed the arrival of Gage Matthew Chaney on December 26. Gage weighed 7 pounds and 5 ounces and was 19 inches long. Congratulations to the Chaney family!

A Baby Girl for the Nulls

Mark Null, customer service analyst, **St. Vincent Health System Outsourcing**, (Little Rock, AR) and his wife Nikki welcomed their first child, daughter Savanna Nickole, born January 25. The baby was 6 pounds, 7.5 ounces and 18 inches long. Congratulations to the Nulls!

Andrus Family Welcomes First-Born

Dave Andrus, technical service manager, Government Services, Outsourcing, San Antonio, TX, and his wife Heather are pleased to announce the birth of their first child, daughter Autumn Mae Andrus, born February 1. She weighed 8 pounds, 5 ounces and was 21.5 inches


long. Congratulations!



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Donner, Michael

From: Marketing Solutions Group
Sent: Friday, July 08, 2005 5:11 PM
To: All Eclipsys
Subject: Lighthouse Weekly July 8, 2005 - Your Eclipsys news source



In this Issue:

- **Q2 financial results, all-employee call on Tuesday, July 26**
- **Springhill Medical Center goes live on Knowledge-Based Transcription**
- **Cottage Health System activates Sunrise Clinical Manager on pilot units**
- **Tenet's Providence Memorial Hospital activates ADT feed to Eclipsys 7000**
- **Comprehensive product training kicks off this week in Malvern**
- **Don't forget to read issue #2 of Insights**
- **New to the Eclipsys Store**
- **World Travel BTI update**
- **Juan Ginart receives an A+**
- **New Fourth of July arrival for MSG's Holly Hamilton**
- **Sunrise ED Manager Knowledge Package 1.1 eConnect now available**
- **'Image-Enabling Clinical**

July 8, 2005

Q2 financial results, all-employee call on Tuesday, July 26

Eclipsys will release results for the second quarter ended June 30, 2005, on Tuesday, July 26. The news release will be distributed via PR Newswire and posted on www.eclipsys.com before the opening of financial markets that morning.

The next employee "all-hands" calls will be hosted by Chairman, President and CEO *Eugene Fife* at 2:30 p.m. Eastern time on the same day. Dial-in numbers are (612) 326-1027 (recommended) or (888) 423-3271.

More

Activation News

Springhill Medical Center goes live on Knowledge-Based Transcription
 Springhill IS director states that the solution should provide the hospital with dramatically shortened document turnaround times. **More**

Cottage Health System activates Sunrise Clinical Manager on pilot units
 Eclipsys enables another smooth Clinical Manager activation, this time at Santa Barbara Cottage Hospital. **More**

Tenet's Providence Memorial Hospital activates ADT feed to Eclipsys 7000

Records and Streamlining Radiology Workflows' webinar set for Sept. 8

- [HIT vendors in the news](#)

Employee quick links

- [Book travel](#)
- [Corporate benefits](#)
- [eConnect](#)
- [Employee locator](#)
- [Learning Management System](#)
- [MetLife 401\(K\)](#)
- [Payroll center](#)
- [Performance review](#)

Deadline for next issue:

Send your submissions for the next *Lighthouse Weekly* to

lighthouseweekly@eclipsys.com

by noon on Tuesday, July 12.

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We want *Lighthouse Weekly* to be your trusted source of valuable Eclipsys information. To help us deliver what you need, please send your future announcements, ideas

Providence Memorial Hospital (El Paso, TX) activated a feed from Tenet's internal ADT (admission/discharge/transfer) system to the E7000 on June 30. Kudos to our team members who made this successful activation happen over the Fourth of July holiday weekend! [More](#)

Department News

Comprehensive product training kicks off this week in Malvern

PowerPoint presentations will be available on Lighthouse next week from an intensive two-day product-training session held this week in Malvern.

[More](#)

Eclipsys Announcements

Don't forget to read issue #2 of *Insights*

The second issue of our customer newsletter, *Insights*, was distributed to all customer contacts in the Talisma database Thursday. A reminder to employees that this is a great training tool for you to learn more about Eclipsys solutions and the outcomes our customers are achieving with them. [More](#)

New to the eStore this week

Check out three new customer success stories and a new Eclipsys promotional pen. [More](#)

World Travel BTI update

Barbara Kirschner of World Travel BTI reminds us about the latest flight and hotel cancellation policies, and provides an update on USAirways frequent-flyer numbers. [More](#)

Recognitions

Juan Ginart receives an A+

Congratulations to Juan, of our **Trinitas Hospital** outsourcing team, for passing his CompTIA A+ exam.

[More](#)

With the Eclipsys Family

New arrivals

MSG's *Holly Hamilton* receives a special Fourth of July holiday package! [More](#)

Product Updates

Sunrise ED Manager Knowledge Package 1.1

eConnect now available

An overview of the new features in Sunrise ED Manager Knowledge Package 1.1 and the differences between this and the previous release, Knowledge Package 1.0,

and suggestions to
lighthouseweekly@eclipsys.com

Have a great week!

is now available on Lighthouse. [More](#)

Event News

'Image-Enabling Clinical Records and Streamlining Radiology Workflows' webinar set for Sept. 8

Here's another opportunity for your customers and prospects to hear the good news about Eclipsys Diagnostic Imaging Solutions. [More](#)

Market Research Weekly

HIT vendors in the news during the week of July 4

Are you up to date on the latest HIT news? Read this update to learn [more](#).



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Donner, Michael

From: Marketing Solutions Group
Sent: Thursday, September 22, 2005 6:55 PM
To: All Eclipsys
Subject: Lighthouse Weekly | Hurricane Relief Update: Rita and Katrina



IN THIS WEEK'S ISSUE:

In this Issue:

- **Hurricane Relief Update: Rita and Katrina**
- **Eclipsys Donations Climb, But Still Have a Ways to Go to Meet Goal**
- **West Jefferson Live in Only One Week at TSC: 'I Got My Baby Back!'**
- **Hard Work, Outside-the-Box Thinking Restores E7000 at East Jefferson**
- **Vancouver Silent Auction Raises Over \$1,800 for Disaster Relief**
- **Using the WorldTravel BTI Emergency Line**
- **Eclipsys Ranked 115th-Largest Software Company in World**
- **St. Mary's Hospital Simultaneously Activates Clinical Manager, Access/Patient Financial Manager, Record Manager and More**
- **Athens Regional Goes Live on Sunrise 4.0 XA**

September 22, 2005

Hurricane Relief Update: Rita and Katrina
 Thousands of persons and organizations — including many of our own customers and employees — continue to be impacted by Hurricane Katrina, and now many others may be about to suffer the effects of Hurricane Rita.

Now and throughout the days ahead, continue to get the latest information on our affected customers and employees — **and how you can continue to help in this time of increasing need** — by keeping up with the news and making your donations through our special [Hurricane Relief Web site](#).

Employee Donations Climb, But Still Have a Ways to Go to Meet Goal
 Employee contributions to the American Red Cross Hurricane Katrina relief effort currently exceed **\$70,000** and continue to climb daily. Remember that the need has never been better, and the company will match donations up to \$200,000. So it's not too late to make a difference and help us reach our \$400,000 goal. **More**

West Jefferson Live in Only One Week at TSC: 'I Got My Baby Back!'
 Once telephone and power was restored at long-time customer **West Jefferson Medical Center**, located on

- [Correction: Drake Center Activation](#)

- [Next All-Employee Conference Call Slated for October 27](#)

- [Countdown to Customer Service Week](#)

- [Carpool with Rideshare!](#)

- [Nearly Two Dozen Sign Up for New Buddy Program](#)

- [New to the E-Store This Week](#)

- [Encourage Customers to Take Advantage of Special 'First-Timer' EUN Offer](#)

- [Welcome to New Employees](#)

- [Steve Schroeder Named New West Region President](#)

- [Michele Diamond Named Marketing Specialist](#)

- [ERP Team Members Praised By UC-Davis](#)

- [Praise Moves to Lou Machado](#)

- [Above and Beyond Award Winners for August](#)

- [Addition to Trinitas Hospital Deal Kudos](#)

- [Eclipsys CNO will address IHI's '100,000 Lives Campaign' on October 4](#)

- [Decision Support Mainframe Patient Reporting Roundtable October 6](#)

- [A Daughter for the Johnson Family](#)

- [And a Daughter for the Dolan-Sheehan Family!](#)

Employee Quick Links

- [Book Travel](#)

the outskirts of New Orleans, LA, after Hurricane Katrina, hospital and Eclipsys Technology Solutions Center staff discussed how to move WJMC's Eclipsys 7000™ system to the TSC...*fast*. In this story exemplifying the Eclipsys core value of Service, learn how together we accomplished this feat in a record one week's time, and 2½ months earlier than originally planned. [More](#)

Hard Work, Outside-the-Box Thinking Restores E7000 at East Jefferson

Meanwhile, elsewhere in greater New Orleans...another long-time customer, **East Jefferson General Hospital**, was in a flooded portion of town and was initially unreachable. See how the Eclipsys team worked creatively with the East Jeff staff to restore E7000™ service. [More](#)

Vancouver Silent Auction Raises Over \$1,800 for Disaster Relief

The Vancouver, BC, office recently united for a fundraiser to aid those affected by Hurricane Katrina, with 100 percent of the \$1,811 proceeds going to the American Red Cross to help those in need. [More](#)

Using the WorldTravel BTI Emergency Line

WorldTravel BTI, our travel partner, has asked for our help as they work to provide travel services to the American Red Cross Disaster teams. [More](#)

Eclipsys in the News

Eclipsys Ranked 115th-Largest Software Company in the World

We're pleased to report that in the last two years, Eclipsys has moved up two places to be ranked 115th-largest software company in the world, as reported in an annual study of the "Software 500" compiled by *Software Magazine*. [More](#)

Activation News

St. Mary's Hospital Simultaneously Activates Clinical Manager, Access/Patient Financial Manager, Record Manager and More

New Eclipsys software and services customer **St. Mary's Hospital**, Passaic, NJ, last month had a successful major activation of a number of Eclipsys solutions and went live from the Technology Solutions Center. Read about this significant event for this 200-bed hospital (and the Eclipsys team that supports it).

[More](#)

Athens Regional Goes Live on Sunrise 4.0 XA

Jerry Nix, project director, reports that **Athens Regional Medical Center**, Athens, GA, successfully

- [Corporate Benefits](#)
- [eConnect](#)
- [Employee Locator](#)
- [Learning Management System](#)
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Have a great week!

activated Sunrise Clinical Manager™ 4.0 XA™ on September 12 for their user go-live of Quick View (results and patient lists). [More](#)

Correction: Drake Center Activation

Due to an editing error, the very important name of *Debrah Ammons*, project manager (and submitter of the original article!) was inadvertently omitted from last issue's article on **Drake Center's** activation of Sunrise Clinical Manager 3.5 XA. The [article posted to Lighthouse](#) has been corrected. Sorry, Debrah!

Eclipsys Announcements

Next All-Employee Conference Call Slated for October 27

Please try to set aside 1:30 to 2:30 p.m. Eastern on Thursday, October 27 so you can participate in the next all-Eclipsys conference call. More information will be forthcoming in the near future.

Countdown to Customer Service Week

Customer Service Week 2005 (October 3-7) is fast approaching! This is the second year that Eclipsys will participate in this national event to recognize the importance of customer service and honor the people on the front lines of the service revolution. [More](#)

Carpool with Rideshare!

With gas prices escalating, Eclipsys employees wishing to carpool can use Lighthouse's new carpooling tool to establish a ride to work. [More](#)

Nearly Two Dozen Sign Up for New Buddy Program

Wouldn't you like to be a buddy too? [More](#)

New to the E-Store This Week

Four new *customer success stories* are added to the E-Store this week, hot off the presses.



And you can now order the new Eclipsys *coaster set* (see left) and/or Eclipsys *document holder*... both the perfect desk accessories to keep our name in front of customers and prospects! [More](#)

EUN

Encourage Customers to Take Advantage of Special 'First-Timer' EUN Offer

Trips and events are always more rewarding and fun if they're shared with a friend or co-worker. So Eclipsys has just announced a special program to encourage customers to register to attend the upcoming EUN™ Annual Conference and bring a "first-timer" colleague

for almost *half price!* Help us spread the word. [More](#)

Recognitions

Welcome to New Employees

Please join us in warmly welcoming the newest members of the Eclipsys family. [More](#)

Steve Schroeder Named New West Region President

We are pleased to announce that *Steve Schroeder*, consulting vice president, has been named to the position of West Region president. [More](#)

Michele Diamond Named Marketing Specialist

Michele Diamond (Boca Raton) was recently promoted to marketing specialist within the Marketing Solutions Group. [More](#)

ERP Team Members Praised By UC-Davis

Thomas Pustis at **University of California Davis Medical Center** had glowing words of praise for *Jerry Abernethy* (Enterprise Resource Planning senior product design specialist) and *Vamsee Penagaluru* (ERP development manager), who were onsite recently to oversee an upgrade to UC Davis' Sunrise Enterprise Resource Planning Manager™ system. [More](#)

Praise Moves to Lou Machado

This week, Praise it Forward award recipient *Vijay Verma* (Malvern), moves the praise along to Configuration Management Engineer *Lou Machado* (Malvern). [More](#)

Above and Beyond Award Winners for August

Join us in passing along kudos to the latest five members of the Eclipsys family to receive this award honoring their exceptional dedication and achievement.

[More](#)

Addition to Trinitas Hospital Deal Kudos

Sales Executive *Dennis Mouyios* wishes to thank additional key members of the Eclipsys team who played important roles in the recent contract expansion with **Trinitas Hospital** (Elizabeth, NJ), as profiled in our Wednesday news release and internal email. He passes along appreciation to *Carolyn Butler*, *Davie Eicher* and the entire Trinitas outsourcing team, in addition to those previously recognized: *Leon Agnew*, *Tegan DeWallace*, *Dan Nutter*, *Mike Valante*, *Kevin Flynn* and *John Sage*. Dennis states, "This could not have happened without the perseverance, flexibility and diligent responsiveness of the Eclipsys team. Over the past seven months, they have delivered a yeoman's effort in responding quickly to the needs of a very knowledgeable customer. Many thanks to you all!"

WebInforms

Eclipsys CNO will address IHI's '100,000 Lives Campaign' on October 4

Let your customers know that Eclipsys CNO and thought leader *Jim Cato* will host a WebInform discussing the Institute for Healthcare Improvement's campaign to prevent avoidable deaths, and how Eclipsys solutions are helping our customers meet this challenge both today and into the future. This is the webinar originally scheduled for August 30 that had to be rescheduled due to eConnect technical difficulties. Sign up and learn [more](#).

WebAdvise

Decision Support Manager Patient Reporting Roundtable October 6

Product Support Services is offering the following WebAdvise session to customers. Consult the [Corporate Calendar](#) for registration details.

For Sunrise Decision Support Manager customers:
Roundtable: Patient Reporting Options for Decision Support Manager Mainframe and Midrange Platforms,
Thursday, October 6, 12:30 p.m. Eastern

Questions? Contact [Product Support Services](#).

With the Eclipsys Family

A Daughter for the Johnson Family

Sandra Johnson, implementation consultant, Clinical Implementations, and her husband, *Lenny*, recently received a new addition to their family. [More](#)

And a Daughter for the Dolan-Sheehan Family!

Kate Dolan, senior Product Support Services specialist for Sunrise Decision Support Manager™, and her husband *Patrick Sheehan*, are happy to announce the arrival of their daughter, *Margaret Katherine*. [More](#)



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