Case Management

Sunrise Concurrent Care Manager™ can help you automate case management workflows and integrate external criteria and guidelines. Discover how this solution can streamline patient reviews to help monitor and reduce length of stay and generate up-to-date reports on utilization, quality, risk management and infection control.

Working Together: Sunrise Concurrent Care Manager collects utilization, quality, infection and risk management information and integrates this data into a single database, so care managers can help other clinicians manage complex or difficult cases.

Professional Services

Eclipsys Services can support your Eclipsys solutions with a comprehensive, yet flexible range of services, including training and consulting programs, transformational services such as workflow redesign, and business intelligence services, including management assessment. Discover how proven methodologies from successful customer sites can help your organization more quickly realize the benefits of health information technology.

Working Together: Eclipsys Services works closely with end users to help you get more out of your clinical and financial solutions faster. Eclipsys transformation services, business intelligence services and expert training can help your teams work together more effectively.

Solutions Delivery

Take advantage of our increasingly popular outsourcing and remote hosting options to increase your organization's profitability and efficiency. Discover how remote hosting options deliver top-of-the-line performance for your Eclipsys solutions without the complications and hidden costs involved with maintaining your own systems. See how Eclipsys outsourcing services are based on standard methodologies and offer predictable, cost-effective single-source solutions.

Working Together: Eclipsys' Solutions Delivery team will work closely together with your organization's management and IT staff to provide an outsourcing or remote hosting plan that is optimized to your needs. Our team can help your organization work together more efficiently and effectively by providing reliable IT support.

13 **15** **17** **14** **16** **18**

Health Information Management

Chart your path to a paperless environment with Sunrise Record Manager™. Eclipsys' HIM solution supports electronic chart completion, coding, abstracting and bill generation. Discover how you can achieve quantifiable reductions in transcription costs while accelerating analysis of productivity, backlog, turnaround time and financial status.

Working Together: Sunrise Record Manager presents a coherent, enterprise-wide view of health information with integrated clinical and revenue cycle workflows. Immediate access to up-to-date information puts everybody "on the same page", making working together — on both the clinical and financial side of the organization — easier and more efficient.

Information Technology

With ObjectsPlus/XA™, Eclipsys provides unparalleled capabilities to extend your solutions with custom add-ons or integrate third-party and home-grown applications. At the infrastructure level, Sunrise eLink lets you integrate your enterprise software, connecting networking protocols, operating systems, database systems and legacy applications into one unified workflow. Find out how you can harvest information from disparate data stores and existing interfaces to promote system interoperability.

Working Together: Just as healthcare professionals need to collaborate in order to save costs, save time, and save lives, so do healthcare systems and applications. Eclipsys IT solutions are designed to work closely together with all your clinical and financial solutions — even if they're third-party systems.

Clinical Advantage

Eclipsys Clinical Advantage™ enables healthcare organizations to get more out of their existing legacy solutions by automating workflows and integrating health information solutions. Because Eclipsys Clinical Advantage provides easy integration and synchronization with legacy systems, purchasing performance-draining point-to-point interfaces from existing system vendors is no longer required.

Working Together: Through the Sunrise Health Data Repository, Eclipsys Clinical Advantage integrates patient data across departments and facilities. As a result, physicians, nurses and other clinicians have a comprehensive view of patient care across the healthcare enterprise, leading to improved efficiency and outcomes.

Hear from Eclipsys Customers at HIMSS:

The Electronic Health Record: Documenting ROI
Monday, Convention Center, Room 30A
10:00 a.m. - 11:00 a.m.
Alberto Kywi, CIO
Cottage Health System, Santa Barbara, CA

eMAR across the Enterprise: Beyond CPOE at ARMC
Monday, Convention Center, Room 29A
11:15 a.m. - 12:15 p.m.
Terri Andrews, RN, MBA, Clinical Systems Manager
Marie DiFrancesco, Lead Clinical Analyst
Alamance Regional Medical Center, Burlington, NC

Creating Long-Term, Successful Technology Partnerships
Monday, Convention Center, Room 30A
11:15 a.m. - 12:15 p.m.
Patricia C. Skarulis, Vice President & CIO
Memorial Sloan-Kettering Cancer Center, New York, NY

Zed E. Day, CIO
University of Kentucky Chandler Medical Center, Lexington, KY

Stephanie L. Reel, CIO
Johns Hopkins University and Johns Hopkins Health System, Baltimore, MD

Ready or Not – Assessing Your Readiness to Implement CPOE
Monday, Convention Center, Room 28E
11:15 a.m. - 12:15 p.m.
George Brenckle, PhD, CIO
University of Pennsylvania Health System, Philadelphia, PA

The EHR's Foundational Role in a Successful RHIO
Thursday, Convention Center, Room 28C
9:45 a.m. - 10:45 a.m.
Daniel Mingle, MD, MS, Project Director & Principal Investigator
MaineGeneral Medical Center, Augusta, ME

Hear from Eclipsys at HIMSS:

The 80 Percent Solution: Looking After Human Factors
Sunday, Convention Center, Torrence Room
8:00 a.m. - 12:00 p.m.
Michelle Troseth, RN, BSN
Chief Professional Practice Officer and Vice President
Point-of-Care Automation, Eclipsys Corporation

Leveraging IHE for Interoperability in the Enterprise
Monday-Thursday, Convention Center, Sails Pavilion, Theaters A & B
Didi Davis
Director, IT Product Strategies, Eclipsys Corporation

The Art of Touching the Patient through the Science of Technology
Tuesday, Convention Center, Microsoft Booth #4533
3:30 p.m.
Diane Bradley, MD
Chief Medical Officer, Eclipsys Corporation

Explore the Potential: Predictive Informatics and EHR Information
Wednesday, Convention Center, Room 33C
9:45 a.m. - 10:45 a.m.
Srinivas Denduluri, PhD
Senior Product Design Specialist, Eclipsys Corporation

Meet Eclipsys Customers in the Eclipsys Booth:

Michael Dominguez, MD, CMIO
University Health System, San Antonio TX
(Ambulatory Station)

Jim Feldbaum, MD, Physician Consultant
Sarasota Memorial Health Care System, Sarasota, FL
(Physician Station)

Janet Cianella, RN, Clinical Practice Coordinator
HealthFirst, Rockledge, FL
(Nursing Station)

David Rabe, Systems Analyst, IT
Community Hospital of the Monterey Peninsula, Monterey, CA
(Business Office station)

Eclipsys at HIMSS:
Working Together

Cooperation. Teamwork. Practice interoperability. These guiding principles can help make your organization one of the best places to give and receive care. In the spirit of working together, Eclipsys solutions help integrate individual workflows to support best practices across the continuum of care.

Eclipsys enterprise solutions connect caregivers, administrators and processes, eliminating departmental "islands of care." With evidence-based content delivered in context at the point of care and an open, flexible and modular architecture, Eclipsys is making the vision of practice and technology interoperability today's reality.

At our new booth, you'll see how Eclipsys is "Working Together" with customers and partners to help improve patient safety and maximize the satisfaction of both patients and providers. From inpatient care to outpatient care, from the ED to the Business Office, you can experience Eclipsys solutions at work in all of the functional departments of a healthcare organization, and see these departments working together better.

Discover how Eclipsys advanced clinical and financial solutions can benefit your organization and help you achieve improved operational efficiencies while delivering optimal patient outcomes.

Eclipsys can put you on the fast track. Experience our Vision of Health and enter our raffle for a free one-week rental of a Porsche® 911® Carrera®

ECLIPSYS
The Outcomes Company®

A Vision of Health™

Working Together

Everyone wants a coordinated care team that's well informed. But everyone knows it's not easy.

While others talk about working together, Eclipsys is making it happen. Clinically and financially. With 1,500 customers. In many innovative ways.

It's all possible because Eclipsys spans the healthcare enterprise with a single, integrated technology platform. This makes it significantly easier, faster and less expensive to connect all caregivers and administrators so information and processes flow seamlessly. The result: practice interoperability, interdisciplinary problem-solving and complete visibility of the patient record – all without departmental "islands of care".

A Vision of Health™

Your Guide
to Eclipsys at
HIMSS

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Emergency Department

Managing the activities of a busy Emergency Department has never been more efficient. Sunrise ED Manager™ provides real-time access to all current and historic patient information so ED clinicians can make quick, accurate decisions and provide effective care. The ED Display Board provides a bird's-eye view of every patient in the ED and the customizable Status Board can escalate situations such as abnormal vital signs so clinicians have the knowledge they need to provide safe and timely care.

Working Together: Patient information captured in the ED becomes a part of the shared electronic medical record for the entire enterprise. ED Manager connects the ED to inpatient units so patients can be admitted as soon as a bed becomes available.

Ask us about:
- Improved patient throughput and outcomes
- Patient tracking and resource management tools
- Customizable Status Board
- Bed-availability indicator
- Patient data privacy options
- Post-discharge diagnostic management

Nursing

Sunrise Clinical Manager with Nursing Care Solutions™ helps nurses communicate effectively with other caregivers, document care as it happens and effectively check the five rights of medication administration. See how Eclipsys streamlines nursing workflows and organizes information around interdisciplinary patient-care documentation. Be sure to ask how our documentation tools can help you manage nursing resources effectively.

Working Together: Sunrise Nursing Care™ helps clinicians communicate effectively and eliminate unnecessary steps in the care process through a shared electronic medical record and rules engine. To facilitate collaboration, this solution enables easy customization of interdisciplinary documentation forms and supports multiple documentation methodologies. Nursing documentation immediately becomes part of the patient record so the full care team has access.

Ask us about:
- Knowledge-Based Charting™ – evidence-based content within an interdisciplinary framework
- Knowledge-Based Medication Administration™ for enhanced patient safety
- Accurate patient acuity scoring as a by-product of documentation
- Automated task management
- Complex calculations: hemodynamics, I&O totals and drip rates

Ambulatory/Physician Office

Eclipsys designed its Ambulatory solution with real-world outpatient practice patterns in mind. Sunrise Ambulatory Care Manager™ supports clinic and outpatient department workflows, including nurse intake, clinical documentation, prescription management, follow-up planning and more. With the ability to delegate results review by individual or location, it is easy for physicians to follow up with their patients, many of whom have returned home by the time test results are complete.

Working Together: Ambulatory services are now fully integrated with the rest of the healthcare organization through a single, enterprise-wide patient record. With Eclipsys documentation tools, clinicians can pull information from past visits into a new note for a more complete record. Automated E&M coding connects physician documentation to the generation of a complete, accurate bill.

Ask us about:
- Wellness Manager, a customizable wellness schedule based on age, gender and current diagnosis
- Enhancing efficiency and safety with 10,500 pre-written prescriptions
- Proven workflows and standardized best practices provide the foundation for treating more patients more efficiently and effectively
- Customizable documentation templates
- Documented clinical information automatically populates billing functions for maximum efficiency and revenue capture

Medication Management

The Eclipsys End-to-End Medication Management Solution™ integrates multiple caregivers through workflow tools, a shared view of patient data and a shared rules engine. See end-to-end medication management in action: Physicians entering orders through Eclipsys' award-winning CPOE system; pharmacists efficiently managing incoming orders; and nurses safely administering medications with "five-rights" checking. Experience how Eclipsys provides each caregiver with the knowledge and tools necessary to deliver medications safely and efficiently.

Working Together: Eclipsys End-to-End Medication Management is a breakthrough in interdisciplinary teamwork. With physicians, pharmacists and nurses sharing a single database, a single rules engine and a single clinical patient record, care is better coordinated and patient safety is improved.

Ask us about:
- Support for complex medication orders, including chemotherapy
- Streamlined interdisciplinary communications to closely integrate workflows
- Comprehensive Pharmacy functionality
- Knowledge-Based Medication Administration point-of-care bar code solution
- Shared electronic Medication Administration Record (eMAR)

Laboratory

Sunrise Laboratory Manager™ offers the comprehensive functionality of a sophisticated laboratory workflow solution along with the benefits of tight integration with Sunrise advanced clinical solutions. Based on Sysware's acclaimed PowerLAB Enterprise Edition, Laboratory Manager provides a powerhouse laboratory management solution that optimizes efficiency.

Working Together: Because the Laboratory is a crucial link in diagnostic effectiveness, Sunrise Laboratory Manager makes results immediately accessible through the patient record. Lab technicians and clinicians can now collaborate as never before, thus helping to improve turnaround times and patient outcomes.

Ask us about:
- Reducing turnaround time with streamlined workflows
- An innovative solution that's both specimen- and patient-centric
- Sophisticated specimen-routing functionality
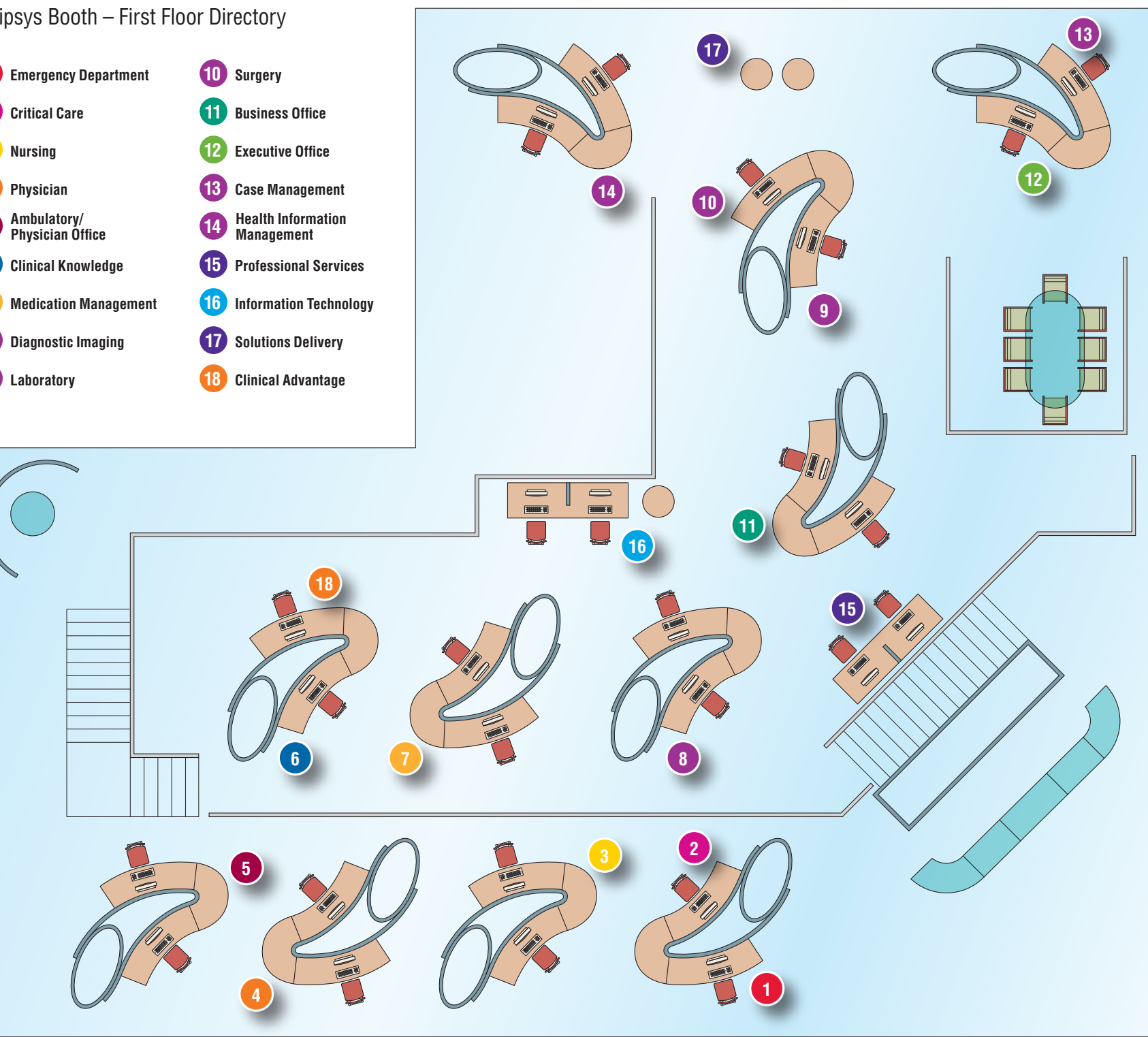- Intuitive order entry and results retrieval

Business Office

Sunrise Access Manager/Patient Financial Manager™ is a proven, contemporary solution that can help improve the revenue cycle and speed reimbursements by gathering important data up front. Learn how Sunrise Enterprise Scheduling™ helps manage complex enterprise and office scheduling requirements. Then see how you can reduce A/R days, streamline bill collection processes and improve your organization's bottom line with Eclipsys' Business Office solutions.

Working Together: Sunrise Access Manager/Patient Financial Manager integrates the front-end of the care process with back-end billing processes for improved revenue cycles. Its multi-entity processing allows integrated delivery networks to manage the revenue cycles of multiple facilities in a single solution.

Ask us about:
- At the front end of the revenue cycle: booking complex or recurring appointments involving multiple visits, events, multiple resources, and unique appointment patterns
- At the back end of the revenue cycle: intervening early on all reimbursement issues
- Reducing claim denials and overpayments
- Streamlining business operations for multi-entity delivery networks

Critical Care

Sunrise Clinical Manager with Critical Care™ is powered by the leading clinical decision support system in the industry, helping clinicians manage high-pressure Critical Care units, from adult trauma to pediatric cardiac surgery to high-risk neonatology. Learn how Sunrise Critical Care™ can help you deliver proactive care within the "window of opportunity," the short but crucial period during which clinical interventions most positively impact patient outcomes. And find out how you can use Eclipsys' latest Critical Care tools to help achieve the goals of the IHI 100,000 Lives Campaign.

Working Together: Because effective patient handoffs are essential, Sunrise Critical Care generates tasks in nursing and ancillary flowsheets as a by-product of a physician's order, linking physicians, nurses and other caregivers so they deliver timely care.

Ask us about:
- Preconfigured flowsheets and structured notes
- APACHE, PRISM and CRIB severity scoring systems
- Automated device-data integration
- Daily goals sheets integrated with nursing documentation
- Support for respiratory therapy and allied health

Physician

More physicians use Eclipsys CPOE solutions compared to any other vendor's offering. See why. Learn how Sunrise Clinical Manager with Physician Solutions™ makes it easy for physicians to place linked and complex orders quickly and efficiently. Be sure to ask how access to evidence-based medical content and a single, HIPAA-compliant EMR better connects physicians to the full enterprise. Discover how Sunrise Remote Access Services™ enables physicians to keep tabs on patient status 24/7 from any location with Internet access.

Working Together: Sunrise Physician Solutions™ empower physicians with a flexible and intuitive order-entry system, helping them communicate effectively with caregivers who carry out the orders. Because of this orders-to-flowsheets capability, patients receive the care physicians prescribe in a timely and accurate manner.

Ask us about:
- High physician adoption of CPOE
- Orders-to-flowsheet workflow support
- Comprehensive, up-to-date medical content
- Streamlined documentation
- Anytime, anywhere access to comprehensive patient information from any wireless-enabled access point

Clinical Knowledge

Discover how a wealth of proven, embedded clinical content can help your clinicians make timely decisions and deliver advanced evidence-based care – without having to sift through mountains of data. Pre-configured to deliver value, content embedded in Eclipsys solutions supports standardized, evidence-based, JCAHO-compliant care. Instead of overwhelming caregivers with extraneous information, Eclipsys offers "content within context" – focused content for particular care situations.

Working Together: Eclipsys advanced clinical solutions deliver a common set of guidelines so caregivers share a common objective and care plan for the patient. This unified approach is possible because the clinical knowledge is customized for each type of caregiver and role.

Ask us about:
- Content within the context of a particular patient, set of conditions and caregiver role
- Standardized clinical workflows based on best-practice processes
- Embedded knowledge that can be shared across all client sites
- Reduced cost and improved quality of ongoing content management

Diagnostic Imaging

Eclipsys Diagnostic Imaging Solutions™, including Sunrise RIS™ and Sunrise PACS™, streamline diagnostic imaging workflows and digital diagnostic imaging services. Find out how to reduce the cost – and enhance the value – of your organization's imaging content with features such as integrated image viewing and hands-free voice interfaces.

Working Together: With Eclipsys Diagnostic Imaging Solutions, essential patient radiological data becomes an integrated part of the patient record. Radiologists and clinicians can work together more closely than ever before, accessing and managing images to assess patient health status and the care that it requires.

Ask us about:
- Integrated image viewing
- Enhanced consultations between radiologists and clinicians
- Managing Radiology and Cardiology images with one system
- Digital tools for speech-recognition, dictation and transcription

Surgery

Sunrise Surgical Manager™, powered by Surgical Information Systems, helps clinicians conduct efficient preoperative screening and complete case documentation. With data automatically incorporated from physiological monitors, the surgical team receives minute-to-minute updates of patients' vital signs.

Working Together: With Sunrise Surgical Manager, the surgery department workflow is integrated with the enterprise to maximize patient safety and operational efficiency. For example, surgeons can now refer to nursing charts to help improve OR outcomes.

Ask us about:
- Improved OR communications with the full healthcare enterprise
- Reduced OR expenses and improved resource utilization
- Integrated nursing and anesthesia charting

Executive Office

Eclipsys management solutions support ongoing, sustainable clinical process change. Take a look at the latest updates to Sunrise Decision Support Manager™, including enhanced budgeting and reporting features. See how the combined data-warehouse and business-intelligence capabilities in Sunrise Discovery™ can help you transform quality improvement initiatives and deliver advanced outcomes analytics across the enterprise.

Working Together: With Eclipsys' decision support tools, decision makers across the enterprise are more connected than ever before. Financial and clinical performance indicators can be monitored with dashboards, so executives can explore the financial consequences of different clinical workflows and outcomes.

Ask us about:
- Expanded analytic and research capabilities
- Enhanced budgeting capabilities for improved performance in departments across the enterprise
- Summarized aggregations of data for executive views
- Improved patient safety indicators
- Reduced organizational risk

Eclipsys Booth – First Floor Directory

1. Emergency Department
2. Critical Care
3. Nursing
4. Physician
5. Ambulatory/Physician Office
6. Clinical Knowledge
7. Medication Management
8. Diagnostic Imaging
9. Laboratory
10. Surgery
11. Business Office
12. Executive Office
13. Case Management
14. Health Information Management
15. Professional Services
16. Information Technology
17. Solutions Delivery
18. Clinical Advantage

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