NEW D2C Customer Loyalty Program

November 9, 2017 Launch











Five PEI e-Commerce brands participating

PERRYPERKS

Good Life REWARDS **ORIGINAL** REWARDS

THE · LUXE · LIST



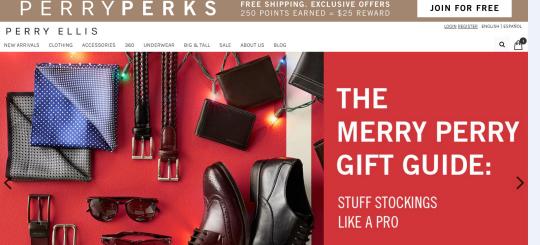


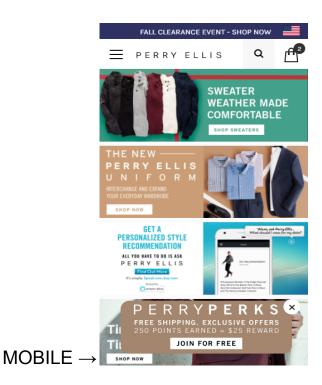




Perry Ellis homepage banner to promote: Perry Perks

DESKTOP ↓ ENJOY AN EXTRA 50% OFF SALE STYLES - SHOP NOW DETAILS P E R R Y **P E R K S** FREE SHIPPING. EXCLUSIVE OFFERS







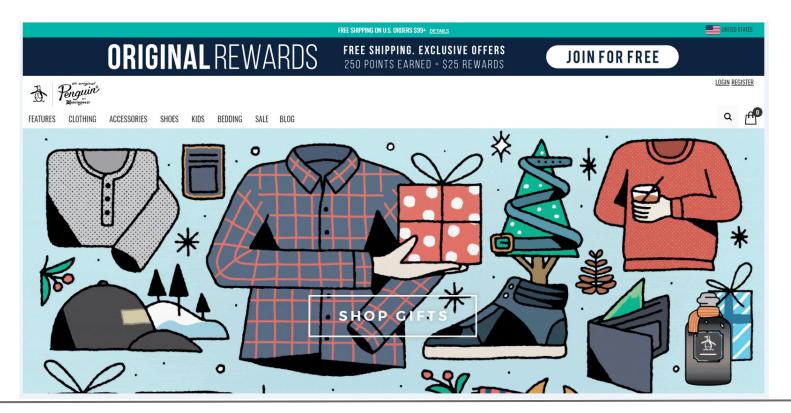
UNITED STATES







OPG homepage banner to promote: Original Rewards



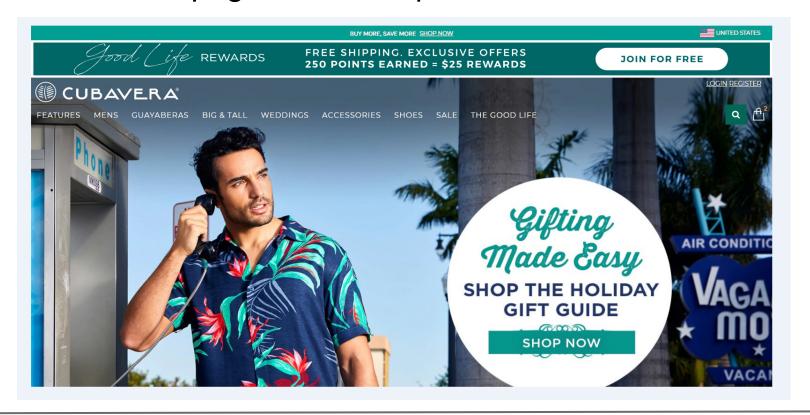








Cubavera homepage banner to promote: Good Life Rewards



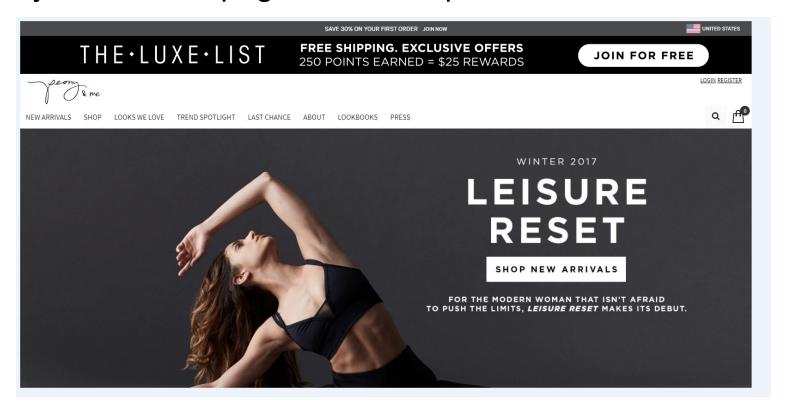








Peony & Me homepage banner to promote: The Luxe List



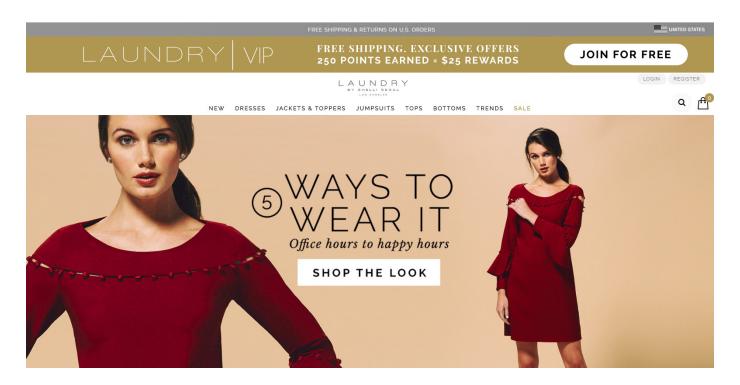








Laundry homepage banner to promote: Laundry VIP



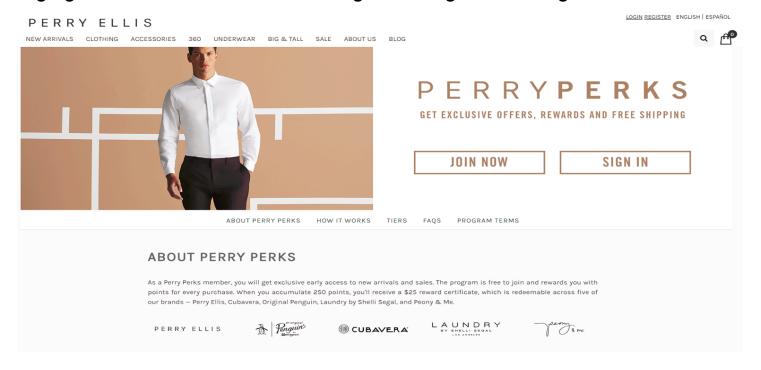








Each brand has a dedicated loyalty landing page that outlines program benefits. All copy and messaging consistent but each one designed using brand image and fonts.



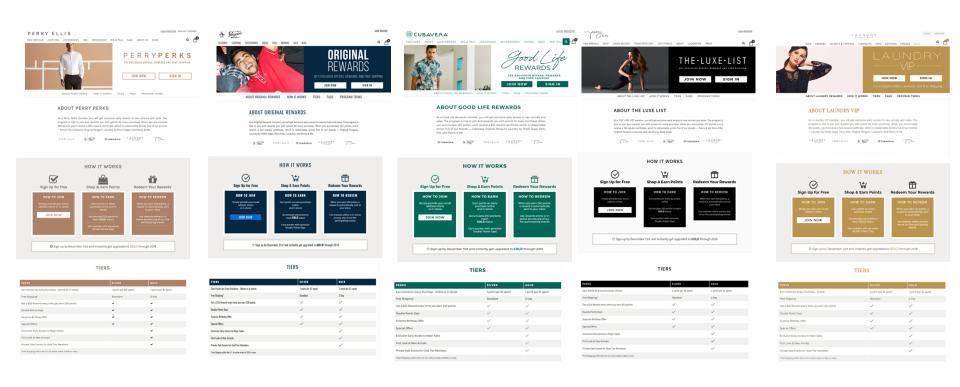








Landing pages include information to sign up and explain tier levels for program











Program rewards consumers who purchase more with unique and valueadded benefits through a two-tier system

TIERS		
PERKS	SILVER	GOLD
Earn Points for Every Purchase - Online or in stores	1 point per \$2 spent	1 point per \$1 spent
Free Shipping*	Standard	2-Day
Get a \$25 Reward every time you earn 250 points	~	~
Double Points Days	~	~
Surprise Birthday Offer	~	~
Special Offers	~	~
Exclusive Early Access to Major Sales		~
First Look at New Arrivals		✓
Private Sale Events for Gold Tier Members		~
*Free Shipping within the U.S. for online orders of \$50 or more.		

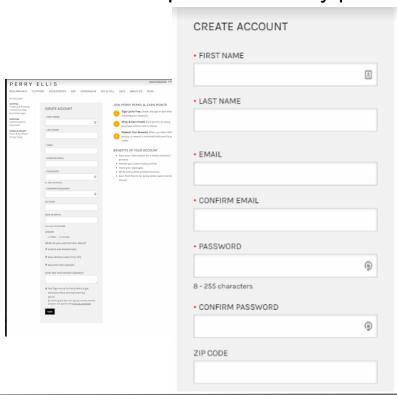








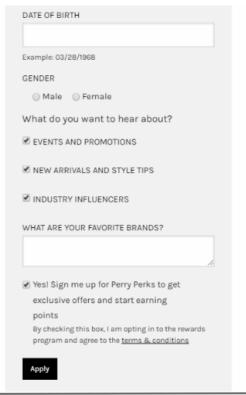
As part of the sign-up process we collect more in-depth data from members so we can start to profile and truly personalize communications to them



JOIN PERRY PERKS & EARN POINTS Sign Up for Free. Check the opt-in box when creating your account. Shop & Earn Points. Earn points on every purchase online and in stores. Redeem Your Rewards. When you earn 250 points, a reward is automatically sent to your inbox

BENEFITS OF YOUR ACCOUNT

- Save your information for a faster checkout process
- · Review your order history online
- Track your packages
- · Write and submit product reviews
- Earn Perk Points for every dollar spent online or in stores!











To launch program direct response mailers will be sent to all email subscribers for each brand – same copy and messaging - just branded







SHOP NOW













Social posts created for Facebook, Google+, Instagram, Twitter and LinkedIn to further spread the news and encourage membership













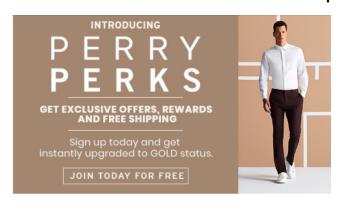






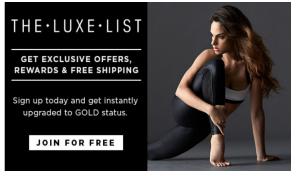


Banners will be added to the bottom of all outbound emails for the next several weeks to reinforce membership in all e-Commerce communications

















Perry Ellis in-store signage

WINDOW CLING ↓

PERRYPERKS

250 POINTS EARNED = \$25 REWARD.

JOIN FOR FREE

MIRROR DECAL J

PERRY PERKS

250 POINTS EARNED = \$25 REWARD.

SIGN UP IN STORE NOW FOR FREE

PERRY PERKS

EXCLUSIVE OFFERS, JUST FOR YOU.

250 POINTS EARNED = \$25 REWARD.

SIGN UP IN STORE NOW FOR FREE

ENTRANCE SIGN →











OPG in-store signage

WINDOW CLING J

ORIGINAL REWARDS

OFFERS. REWARDS.

250 POINTS EARNED = \$25 REWARD.

JOIN FOR FREE

MIRROR DECAL ↓

ORIGINAL REWARDS

OFFERS. REWARDS.

250 POINTS EARNED = \$25 REWARD.

SIGN UP IN STORE TODAY FOR FREE

SEE ASSOCIATE FOR DETAILS

ENTRANCE SIGN →

ORIGINAL REWARDS

OFFERS. REWARDS.

250 POINTS EARNED = \$25 REWARD.

SIGN UP IN STORE TODAY FOR FREE







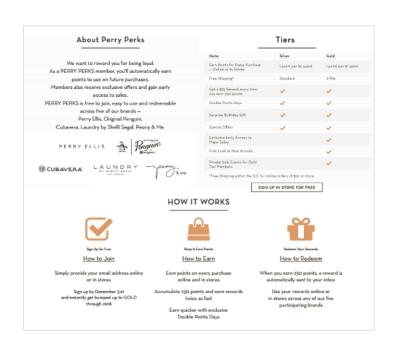




Perry Ellis in-store bag stuffers



FRONT ↑





INSIDE ↑

BACK ↑









OPG in-store bag stuffers



ORIGINAL REWARDS



OFFERS. REWARDS.

250 POINTS EARNED = \$25 REWARD.



ORIGINAL REWARDS



#BeAnOriginal | originalpenguin.com

INSIDE ↑

BACK ↑

FRONT ↑











Terms and conditions and FAQs posted on each brand site

