

FOR IMMEDIATE RELEASE

Zyter Introduces Remote Patient Monitoring (RPM) Enabling Provider Practices to Extend Telehealth Services

Reduces COVID-19 and Flu Exposure Risk While Delivering Quality Care and Efficiency

ROCKVILLE, Md., December 3, 2020 – Zyter®, a leading digital health and IoT-enablement platform, announced today the availability of ZyterHome™, a comprehensive remote patient monitoring (RPM) solution for provider practices and doctors to care for patients who are able to participate in their own care and actively manage, monitor, and track their health conditions remotely. Using patient-facing 4G-enabled devices to remotely monitor physiological parameters, ZyterHome can also help patients reduce their exposure risk to COVID-19 and the emerging flu season as in-person practice visits to check vital signs can now occur remotely. If a consult is required, the physician can schedule and conduct a virtual telehealth visit from within ZyterHome.

Remote monitoring is a growing trend as physicians continue to expand their use of telehealth through technology to address the pending physician shortage. According to the AAMC (Association of American Medical Colleges), the United States could see an estimated shortfall of between 54,100 and 139,000 physicians by 2033.

Integrated with the company's digital health platform, ZyterHome is intuitive and easy to use for patients and providers alike. Provider practices can use ZyterHome to enroll patients for RPM on a web-based application, assist with clinical billing and tracking, and use a unified interface to conduct remote patient monitoring. By taking advantage of this latest medical technology, provider practices can increase the potential for early intervention, thereby decreasing the likelihood of acute episodes.

Patients, who their provider has determined may benefit from an RPM program, can electronically or manually sign up for the program with their provider. Once enrolled, Zyter will arrange the delivery of 4G-enabled medical devices that are automatically configured for the patient to route physiological data from the device back to their provider. Physicians receive notification alerts when specific types of monitored physiological data fall out of a defined clinical range.

The specific devices and physiological parameters to be measured are determined by the provider and currently include a blood pressure cuff, a glucometer and a digital weight scale. Additional devices will be added in the future. No pairing or configuration is required by the patient, making it easy and convenient for anyone to use.

All physiological data captured from the devices is transmitted in a HIPAA compliant fashion from the patient's ZyterHome device to the provider's ZyterHome dashboard for review and tracking of time spent on RPM for each enrolled patient. ZyterHome tracks the time that a provider spends viewing RPM data.

ZyterHome can be implemented in a medical practice in just a few hours and can scale up rapidly to accommodate an entire population within days. Prior to device shipment and activation, a dedicated Zyter Operations Center will help onboard physician practices and train staff on how to use the web-based application along with the patient dashboards. The Operations Center will also help onboard patients and teach them how to use the devices.

“The COVID-19 pandemic has accelerated the need for remote patient monitoring and is changing the paradigm of how provider practices deliver care,” said Sanjay Govil, founder and CEO of Zyter, Inc. “ZyterHome provides patients with peace of mind that they can still receive high quality care at home, which is especially important today when Medicare-age and other high-risk patients try to avoid public places, such as waiting rooms, because of COVID-19.”

To request a product demonstration or to learn more about ZyterHome, please visit <https://www.Zyter.com/ZyterHome>

About Zyter, Inc.

Zyter delivers a wide range of digital health products for providers, payers and patients that span telehealth, home health, remote patient monitoring, care management, as well as the insurance claims lifecycle. Zyter’s products improve clinical operations and patient outcomes while reducing healthcare costs by enhancing interoperability, communication and collaboration. The company’s cloud-based, 5G-ready platform also supports IoT/smart technology and thermal imaging solutions. In 2020, the company won more than 50 awards for its products including Best Health Care and Medical Innovation as well as Company Innovation of the Year. Founded in 2017, the privately-held company is based in Rockville, Md. For more information, please visit www.Zyter.com.

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Zyter Introduces ZyterHome™ Assist for Provider Practices and Patients

Optional Support Service for ZyterHome Remote Patient Monitoring Solution

ROCKVILLE, Md., May 4, 2021 – Zyter, Inc., a leading digital health and IoT-enablement platform, announced today the introduction of ZyterHome Assist™, a complimentary, optional support service available to healthcare provider practices that implement the ZyterHome remote patient monitoring (RPM) solution.

ZyterHome is a comprehensive RPM solution for provider practices, helping physicians actively manage, monitor, and track health conditions at home for patients who are able to participate in their own care. Using patient-facing, LTE-enabled devices to securely transmit physiological data to a dashboard at the physician's office, ZyterHome can help provider practices more efficiently care for patients with chronic conditions and those receiving post-acute care. ZyterHome currently supports the BodyTrace Blood Pressure Monitor, the Smart Meter iGlucose Blood Glucose Monitor and the BodyTrace Weighing Scale, with more devices to be added in the coming months.

During the COVID-19 pandemic, there has been an increase in the adoption of telehealth and remote patient monitoring solutions and this is expected to continue. In its report, [Remote Patient Monitoring and Care Market](#) published by Data Bridge Market Research, the RPM and care market is forecast to grow at a CAGR of 8.76% between 2020 and 2027¹.

ZyterHome Assist provides end-to-end support for patients using ZyterHome as well as enrollment support for provider practices. While the service is free, provider practices must opt in to use it and give permission for Zyter to contact patients who will be enrolling in ZyterHome. Zyter will assign a dedicated ZyterHome Assist specialist to perform patient enrollment, as well as subsequent follow-up contact, troubleshooting and device support.

“With ZyterHome Assist, Zyter is going above and beyond implementation to help make remote patient monitoring a success for both providers and patients,” said Sanjay Govil, founder and CEO of Zyter, Inc. “The ZyterHome Assist specialist is the main point of contact for support to ensure patient satisfaction with ZyterHome, and to help free up clinical staff so they can keep their focus on providing quality patient care.”

ZyterHome Assist streamlines the remote patient monitoring experience for providers and patients in the following ways:

- Eliminates the need for provider practices to devote already limited resources to patient onboarding and providing ongoing patient support for ZyterHome devices.

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- Resolves patient issues and questions seamlessly on behalf of the provider practice to help patients quickly become comfortable and compliant with using ZyterHome.
- Enables patients to be more confident using ZyterHome remote patient monitoring, leading to greater patient satisfaction.
- Can help provider practices increase quality care and patient satisfaction metrics for Centers for Medicare & Medicaid Services (CMS) survey CAHPS scores.
- Can scale up ZyterHome Assist specialist teams to any size of patient population.

ZyterHome Assist provides support to ZyterHome patients via phone and email. After enrolling patients in ZyterHome, a ZyterHome Assist specialist will reach out to them to make sure they have signed their consent form, and later follow up to address any questions about using ZyterHome devices. The Zyter Assist specialist will also set up automated subscriptions for test strips and other medical products for the patient, as well as act as a liaison with vendors if a patient needs to replace a LTE device. When patients have any questions or have trouble using the LTE devices, they contact the ZyterHome Assist specialist for support instead of the provider's office.

For more information on ZyterHome and ZyterHome Assist, please visit www.Zyter.com/ZyterHome.

1. <https://www.globenewswire.com/news-release/2020/09/10/2091617/0/en/Remote-Patient-Monitoring-and-Care-Market-Size-Growth-Industry-Report-by-Share-Trends-Revenue-by-2027-Pre-Post-COVID-19-Analysis-and-Top-Leaders-Abbott-Baxter-Medtronic-Honeywell.html>

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About Zyter, Inc.

Zyter delivers a wide range of cloud-based, software as a service (SaaS) digital health products for providers, payers and patients that span telehealth, home health and remote patient monitoring, as well as care, utilization and population health management. In 2021, Zyter acquired Casenet®, LLC and together the two company's products are used to manage healthcare for 11% of the U.S. population. Zyter's products improve clinical operations and patient outcomes while reducing healthcare costs by enhancing interoperability, communication and collaboration. The company's 5G-ready platform also supports IoT/smart technology and thermal imaging solutions. In 2020, the company won more than 50 awards for its products including Best Health Care and Medical Innovation as well as Company Innovation of the Year. In 2021, the company won an award as The Most Innovative Digital Health Startup. Founded in 2017, the privately-held company is based in Rockville, Md. For more information, please visit www.Zyter.com.

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