



VCG SOLUTIONS

Premier SDVOSB Full-service Healthcare Solutions Firm

Transforming the Future With Our Empowering
Project Delivery & Logistics Services

Agenda

Who We Are

Our Approach

VCG Service Delivery

Project Portfolio

Partnerships



SERVICE-DISABLED
VETERAN-OWNED
CERTIFIED

VCG Vision

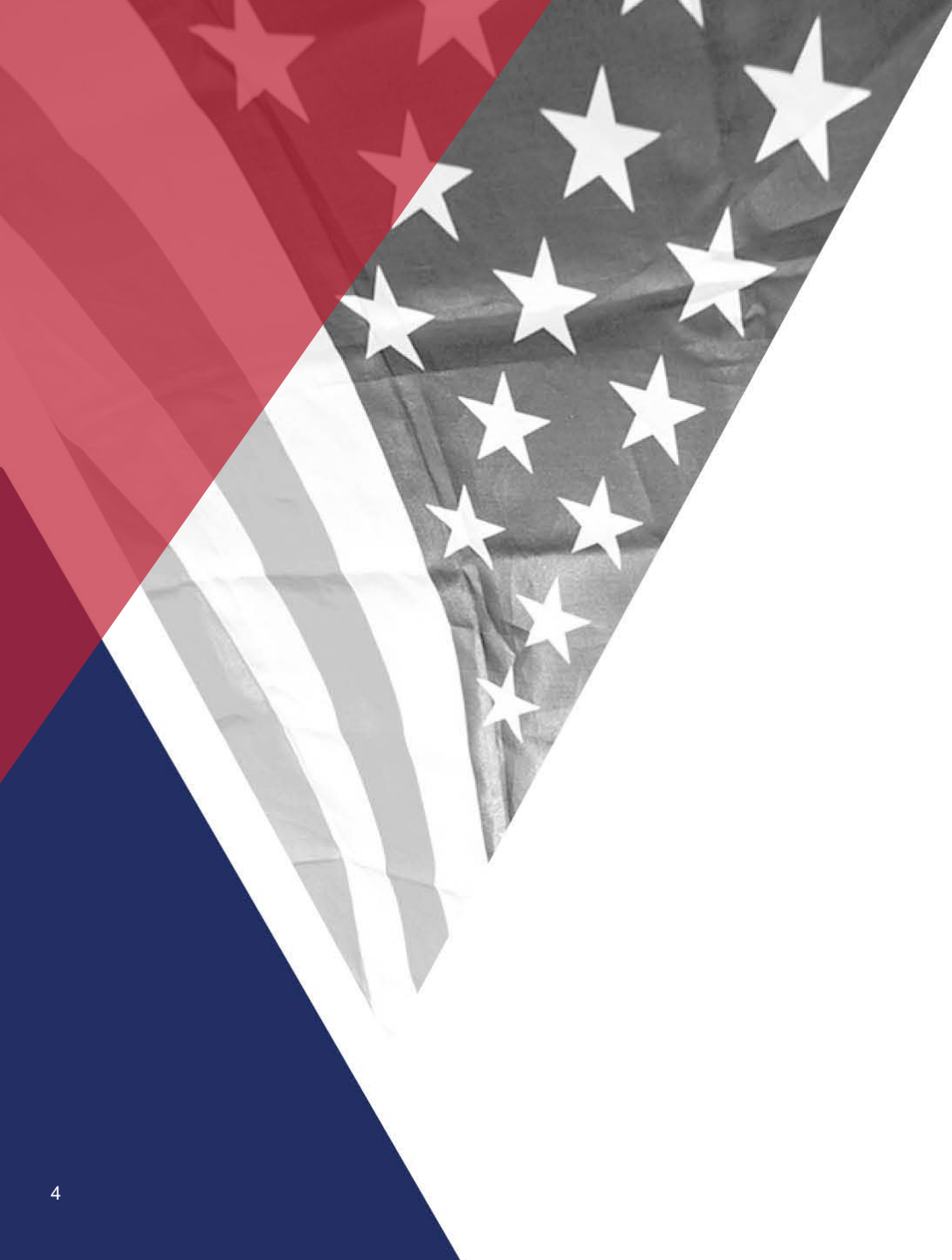
Transforming the Future

Our vision is to make innovation thrive by bringing intelligent inspiration and quality solutions to every project delivery, whether it's a renovation or new construction. From the time the initial concept is defined to when it becomes a reality, our work fuses data analytics, strategic methodologies, attentive communication and unmatched industry expertise to transform the future of the federal and private built environments.



VCG SOLUTIONS



A large, stylized graphic of the American flag, featuring red and white stripes and a field of white stars on a dark blue background, positioned diagonally across the top left of the slide.

VCG is transforming the future of how facilities work with strategic foresight and collaborative excellence. As a trusted partner, our mission is to inspire and improve the form and function of the built environment to positively impact the way it serves its people and communities.

VCG Mission

VCG: Transforming the Future

Who We Are:

- VCG Solutions was founded in April 2023 by a team of Veterans with more than 60 years of combined healthcare experience.
- We are an SBA certified SDVOSB with an active SAM.gov registration.

Who We Serve:

- Regardless of the project size, location or complexity, we apply the principles of disciplined planning, effective risk management and resource organization to both our Federal and Private sector clients.

Why We Serve:

- We strive to add value to every project, utilizing our strategic project delivery solutions to reshape environments and enhance workplaces.
- With our dedication and commitment, we proudly serve and contribute to the betterment of our communities.

VALUES

Integrity



VCG serves our clients with honesty & transparency. This fosters trust & confidence in every partnership on every project.

Teamwork



Encouraging unique talents & diverse perspectives to collaboratively achieve one goal. VCG thrives with our people – their cooperation, mutual respect & communication.

Innovation



Change is born from creativity & curiosity, which empowers competitive, forward-thinking ideas & constructive solutions.

Community



It is vital to VCG to engage with & contribute to the success of our local communities, clients, neighbors, teammates, stakeholders & partners. Their success is ultimately our success.





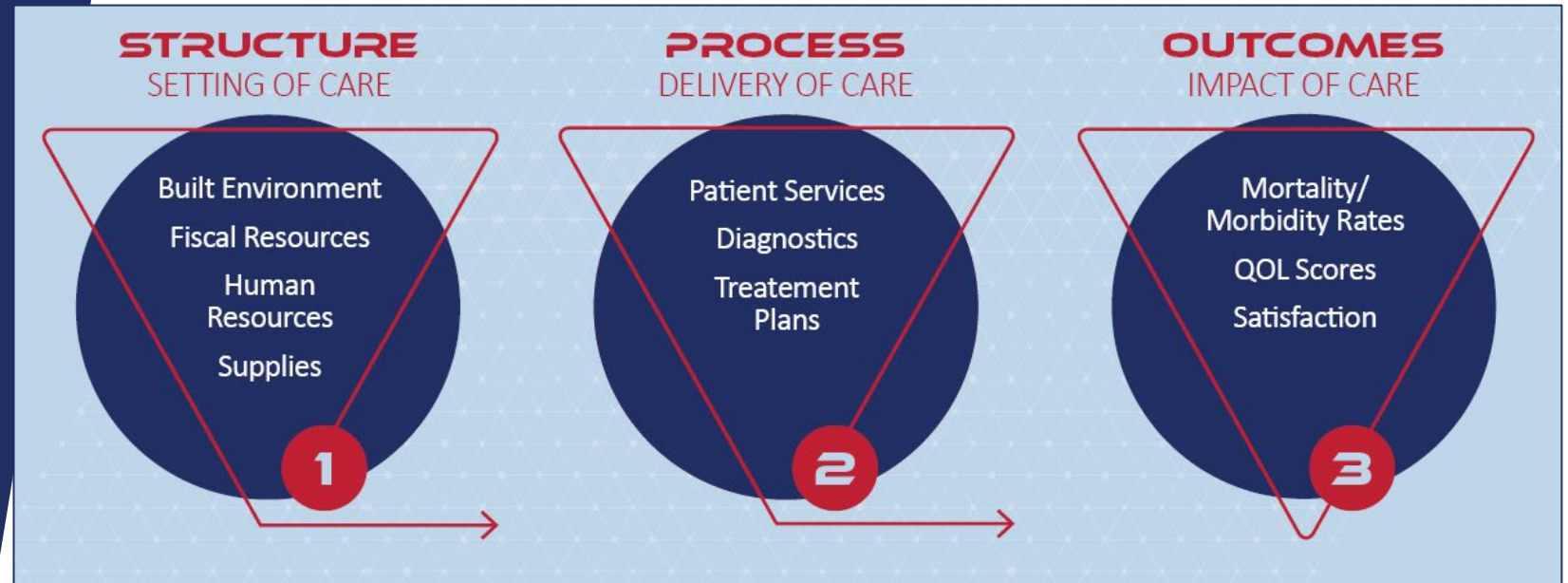
Main NAICS Codes

NAICS	Description
541614	Process, Physical Distribution & Logistics Consulting Services
562910	Remediation Services
541310	Architectural Services
541330	Engineering Services
541618	Other Management Consulting Services



The VCG Process

We apply the Avedis Donabedian (father of healthcare quality) Model of Healthcare Quality to all aspects of our healthcare projects with the end goal of achieving the highest possible outcomes for all our clients.





Healthcare Data Analytics

Capital Planning

- We proudly offer Capital Planning services for both Federal and Private healthcare organizations to support financial planning and resource allocation at single locations or network wide.

VA SCIP

- VCG Solutions provides VA SCIP planning which prioritizes and allocates resources for infrastructure projects, ensuring investments align with strategic goals to improve facilities and services for Veterans.

DHA CIDM

- DHA CIDM services to prioritize and allocate resources for healthcare infrastructure projects based on strategic value, cost- effectiveness, and mission alignment.

Healthcare Service Line Delivery Planning

- We create Healthcare Service Line Delivery Planning services to help healthcare organizations optimize service delivery across their networks improving patient outcomes and satisfaction.





Healthcare Data Analytics (cont.)

National Center for Veterans Analysis & Statistics Experts

- VCG Solutions provides National Center for Veterans Analysis and Statistics Experts services to support healthcare organizations with data analytics and reporting related to veteran healthcare.

Business Case Development

- VCG Solutions offers Business Case Development services to help healthcare organizations make informed decisions based on data analytics and health care quality metrics.

Population Health

- VCG Solutions provides Population Health services to help healthcare organizations optimize patient outcomes and reduce healthcare costs.

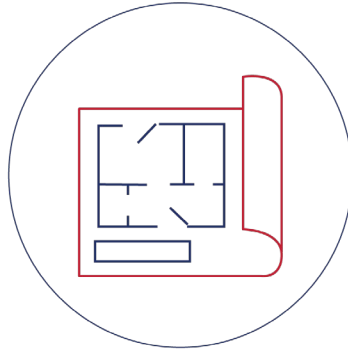


VCG Service Delivery

Medical Master
Planning



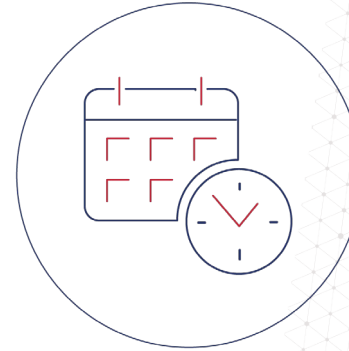
A&E Design



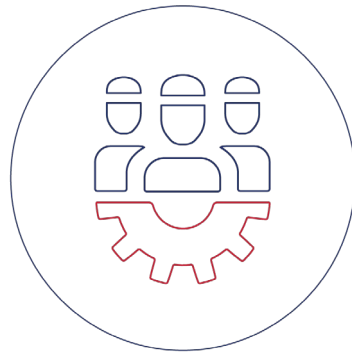
Medical Design



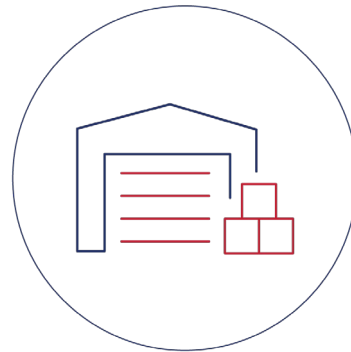
Equipment Planning



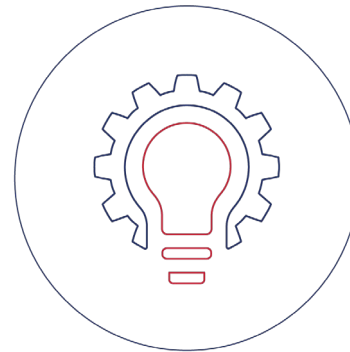
Project Management



Logistics



Private Sector
Solutions



**VCG Solutions is a
SDVOSB committed
to turning our clients'
possibilities into
innovative realities.**



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Project Portfolio

- VA VISN 22 La Jolla VAMC, San Diego, CA – Seismic Upgrade (completed 2023)
- VA VISN 15 Harry S. Truman VAMC, Columbia, MO – Seismic Upgrade (completed 2024)
- VA VISN 2 Toms River CBOC, Toms River, NJ – Medical Equipment Installation & Relocation Services (completed 2024)
- VA VISN 7 Atlanta VAMC, Atlanta, GA – Medical Master Planning/Data Analytic A&E Services (completed 2025)
- VA VISN 17 Dallas TX LTSCI Medical Equipment Installation & Relocation Services Upcoming (2025)
- Indian Health Service Headquarters, Bethesda, MD – Construction Room Template Creation (completed 2025)
- VA VISN 22 West LA VAMC, Los Angeles, CA – Seismic Upgrade (completed 2025)
- VA VISN 10 Lawrence CBOC, IN Medical Equipment Installation and Relocation Services (upcoming 2027)

Joint Venture Prime Contracts:

- VISN-wide-VA-VISN 5 Industrial Hygiene and Occupational Safety Assessment (IDIQ 2024-2029)
- VA VISN 4: 4-Year IDIQ is for Asbestos, Mold, and Lead remediation services for the Butler VAMC, Butler PA

Joint Venture Partnerships

VCG Solutions has a Small Business Administration-approved SDVOSB Joint Venture and Mentor Protégé Program with Inspection Experts, Inc. (IEI), uniting our strengths to deliver unparalleled services in built environments and facilities management. IEI, renowned for its commitment to providing high-quality and cost-effective services, brings a wealth of expertise in smart building technology, health and safety consulting, industrial hygiene, and construction management.

Together, VCG and IEI are set to revolutionize the facilities management landscape, leveraging our combined expertise in managing a wide array of projects from VA Medical Center upgrades in seismic resilience to comprehensive maintenance services for government facilities across the nation. Our joint venture enhances our capabilities in federal, municipal, and private contracts, particularly emphasizing support for small business contracting goals.

VCG is partnering with Momentum Integrated Services to create a powerful collaboration focused on bridging the gap between rural patients and available healthcare, all without new construction. Momentum, a woman-owned small business (WOSB), is a recognized trusted partner in mission-critical projects - driven by innovation, integrity and disciplined execution.

Together, we are fueling the Rural Health Accelerator project, which centers on making healthcare in rural locations more accessible and flexible by utilizing telehealth pods and mobile units. With this innovative approach, access to behavioral health, dental health, and specialty services will be readily available for those in need of care.



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BRIAN HOLBROOK

Principal & CEO

28 Magrath Circle
Bella Vista, AR 72715
479.317.2155

UEI:
RN5NE8JHGD87

CAGE:
9LLS7

www.vetcon.org
bholbrook@vetcon.org





Contract Vehicle: SDVOSB Sole Source Process

- The SDVOSB Sole Source Process is governed by FAR 19.1406 under the Federal Acquisition Regulation and 38 U.S.C. 8127.
- Contracting officers can award contracts directly to SDVOSBs that are verified by the Small Business Administration.
- To meet eligibility criteria for the SDVOSB Sole Source Process, the contract must not exceed \$4 million for goods and services, \$7 million for manufacturing, and must be awarded at a fair and reasonable price.
- The contracting officer conducts market research to identify qualified SDVOSBs and confirms eligibility through the VA's Vendor Information Pages (VIP) or other databases.
- The contracting officer must document the rationale for sole source in a Justification and Approval (J&A) document, including information on market research, pricing, and capability assessment.
- The SDVOSB Sole Source Process promotes veteran-owned business participation in federal procurement and provides critical opportunities for small businesses in specialized industries.



Initial Outfitting, Transition & Activation (IOT&A)

Initial Outfitting & Transition

- Initial outfitting transition is a complex process of transforming a new facility or building into a fully functional workspace.
- This involves interior design, equipment planning/validation and procurement strategies. VCG Solutions has extensive experience and expertise in this process to ensure a seamless transition.

Activation

- Activation is the process of making a building or facility fully operational and functional.
- VCG Solutions provides comprehensive clinical activation services to ensure a smooth transition from construction to occupancy for all staff prior to the first patient day.

Industry Partnerships

- VCG Solutions has strong industry partnerships to provide a wide range of services and solutions to meet the unique needs of each client.

Medical Equipment Installation Experts

- VCG Solutions has a team of medical equipment installation experts who are experienced in the installation and setup of complex medical equipment for healthcare facilities.