# Premier SDVOSB Full-Service Health Care Solutions Firm

Transforming the Future Through Health Care Data Analytics!.





## VCG Solutions Profile

- SBA Certified SDVOSB with Active SAM.gov Registration.
- UEI is RN5NE8JHGD87
- CAGE is 9LLS7.
- Company POC: Brian Holbrook bholbrook@vetcon.org 813-869-1089
- 408 NW C Street, Bentonville AR,72712.













# **About Us**

### **Founding Team**

VCG Solutions was founded in April 2023 by a team of Veterans with over 80 years of combined Healthcare experience.

### **Expertise Range**

The experience of the VCG Solutions team ranges from facilities master planning, VA/DHA Space and Equipment Planning Software System (SEPS) experience, clinical operations, construction management, medical equipment planning and installation, interior design, and more...

#### **Joint Venture**

VCG Solutions is a Protégé firm in an SDVOSB MPP Joint Venture with Inspection Experts INC. VCG-IEI JV.

# Main NAICS Codes

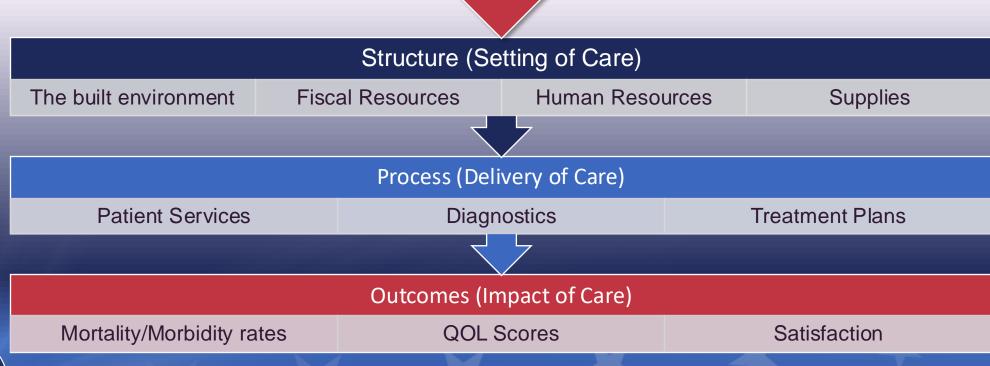






### The VCG Process

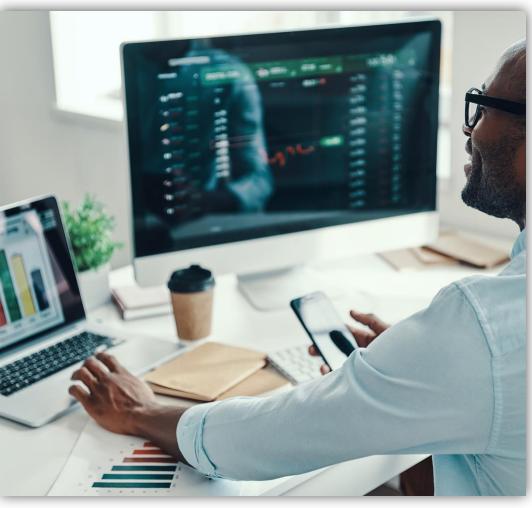
We apply Avedis Donabedian (father of healthcare quality) Model of Healthcare Quality to all aspects of Healthcare projects with the end goal of achieving the highest possible outcomes for all of our clients.







# Healthcare Data Analytics



### **Capital Planning**

We proudly offer Capital Planning services for both Federal and Private healthcare organizations to support financial planning and resource allocation at single locations or network wide.

### **VA SCIP**

VCG Solutions provides VA SCIP planning which prioritizes and allocates resources for infrastructure projects, ensuring investments align with strategic goals to improve facilities and services for veterans.

### **DHA CIDM**

DHA CIDM services to prioritize and allocate resources for healthcare infrastructure projects based on strategic value, costeffectiveness, and mission alignment.

### **Healthcare Service Line Delivery Planning**

We create Healthcare Service Line Delivery Planning services to help healthcare organizations optimize service delivery across their networks improving patient outcomes and satisfaction.





# Healthcare Data Analytics (continued)

# **National Center for Veterans Analysis and Statistics Experts**

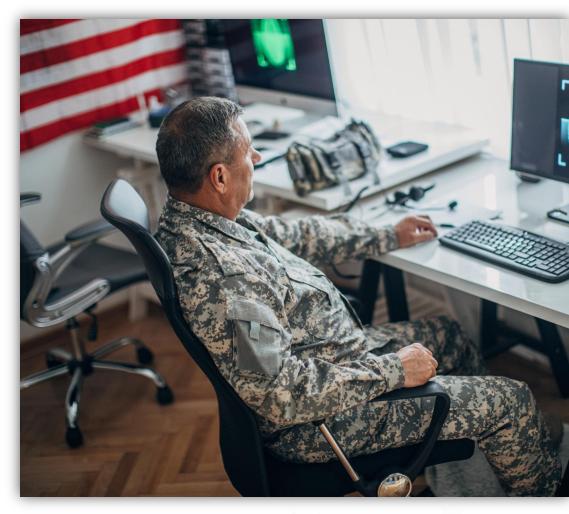
VCG Solutions provides National Center for Veterans Analysis and Statistics Experts services to support healthcare organizations with data analytics and reporting related to veteran healthcare.

### **Business Case Development**

VCG Solutions offers Business Case Development services to help healthcare organizations make informed decisions based on data analytics and health care quality metrics.

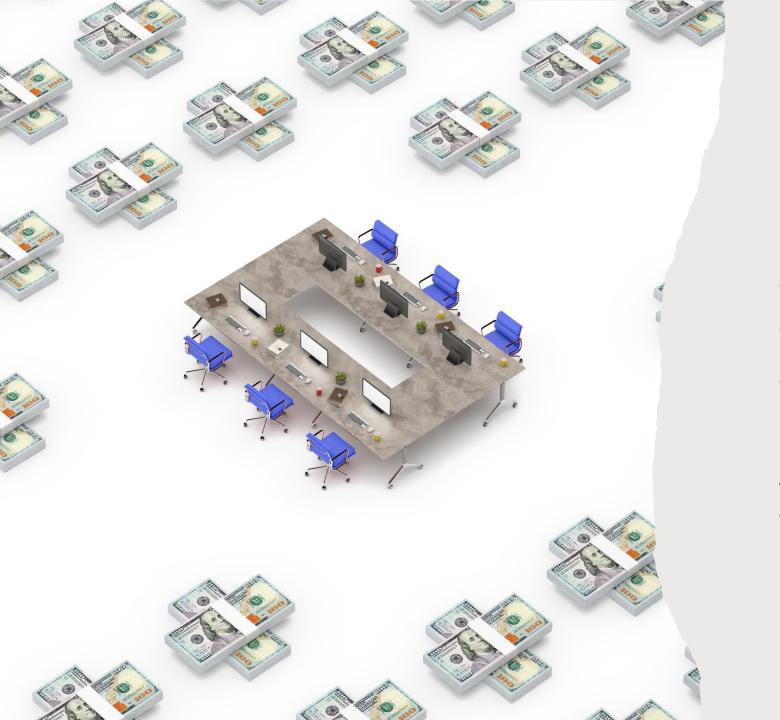
### **Population Health**

VCG Solutions provides Population Health services to help healthcare organizations optimize patient outcomes and reduce healthcare costs.









# Medical Master Planning

VCG Solutions provides comprehensive medical master planning services that include VA/DHA SEPS Program for Designs (PFDS), healthcare market analysis, feasibility studies, facility block planning and 3D visualization, and many more...





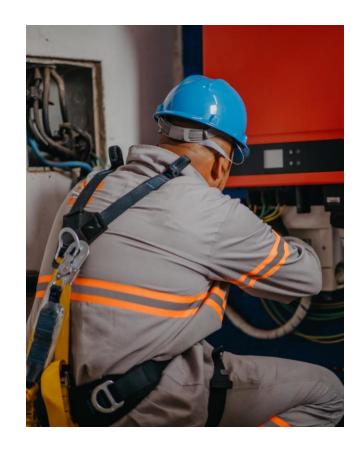
# Medical Equipment Planning

VCG Solutions offers expert medical equipment planning services, including MILSTD 1691 Compliance, REVIT proficiency, and established vendor relationships.





### Initial Outfitting Transition & Activation



### **Initial Outfitting Transition**

Initial outfitting transition is a complex process of transitioning a new facility or building into a fully functional workspace. This involves interior design, equipment planning/validation and procurement strategies. VCG Solutions has extensive experience and expertise in this process to ensure a seamless transition.

#### **Activation**

Activation is the process of making a building or facility fully operational and functional. VCG Solutions provides comprehensive clinical activation services to ensure a smooth transition from construction to occupancy for all staff prior to the first patient day.

### **Industry Partnerships**

VCG Solutions has strong industry partnerships to provide a wide range of services and solutions to meet the unique needs of each client.

### **Medical Equipment Installation Experts**

VCG Solutions has a team of medical equipment installation experts who are experienced in the installation and setup of complex medical equipment for healthcare facilities.







### Portfolio Of Sub-Contract Work

### **Medical Planning:**

- VA VISN 22 La Jolla VAMC, CA Seismic Upgrade completed 2023
- VA VISN 15 Columbia VAMC, MO Seismic Upgrade completed 2024
- VA VISN 7 VAMC Atlanta, GA Medical Master Planning/Data Analytic A&E Services (ongoing estimated completion April 2025)
- VA VISN 22 West LA VAMC, CA Seismic Upgrade Upcoming (2025)

### **Initial Outfitting Transition & Activation:**

- VA VISN 2 Toms River CBOC, NJ Medical Equipment Installation and Relocation Services Completed November 2024
- VA VISN 17 Dallas TX LTSCI Medical Equipment Installation and Relocation Services Upcoming (2025)
- VA VISN 10 Lawerence CBOC, IN Medical Equipment Installation and Relocation Services Upcoming (2027)

#### **A&E Services:**

 Construction room Template Creation for Indian Health Service Headquarters Ongoing (estimated completion summer 2025)





### Joint Venture



#### **SBA MPP Joint Venture Definition**

Allows small businesses to form joint ventures with their mentors to pursue government contracts. This program provides small businesses with guidance, resources, and enhanced capabilities while enabling mentors to contribute their expertise and resources, fostering mutual growth and increased competitiveness in the federal marketplace.

### **VCG Solutions and Inspections Expert INC**

VCG Solutions and Inspection Experts INC formed a joint venture called VCG-IEI JV. The joint venture covers remediation services, bonded general construction, industrial and environmental engineering, facilities monitoring, and more...





### Portfolio of Prime Contracts

#### **Joint Venture Prime Contracts:**

- VISN-WIDE-VISN 5 Industrial Hygiene and Occupational Safety Assessment (IDIQ 2024-2029)
- VA VISN 4: 4-Year IDIQ is for Asbestos, Mold, and Lead remediation services for the Butler VAMC, Butler PA





# Contract Vehicle (SDVOSB Sole Source Process)



- The SDVOSB Sole Source Process is governed by FAR 19.1406 under the Federal Acquisition Regulation and 38 U.S.C. 8127.
- Contracting officers can award contracts directly to SDVOSBs that are verified by the Small Business Administration.
- To meet eligibility criteria for the SDVOSB Sole Source Process, the contract must not exceed \$4 million for goods and services, \$7 million for manufacturing, and must be awarded at a fair and reasonable price.
- The contracting officer conducts market research to identify qualified SDVOSBs and confirms eligibility through the VA's Vendor Information Pages (VIP) or other databases.
- The contracting officer must document the rationale for sole source in a Justification and Approval (J&A) document, including information on market research, pricing, and capability assessment.
- The SDVOSB Sole Source Process promotes veteran-owned business participation in federal procurement and provides critical opportunities for small businesses in specialized industries.





