

Pueblo County Mortgage Lenders

(Ranked by 2001 Pueblo County Mortgage Loan Dollar Volume*)

Name and Address Internet Address E-Mail Address		Dollar Volume of 2001 Pueblo County Mortgage Loans ¹	Loan Type: Regular/ Construction	Total Number of Pueblo County Mortgage Loans	Number of Loans: Regular/ Construction/ "Seconds"	Average Range of Loans: Regular/ Construction	2001 Percent of Refinanced Loans (approximate)	Percentage of Mortgage Loans Held by Company/ Sold	Local Person in Charge/ Position or Title	Parent or Holding Company/ City and State	Year Established Locally/ Number of Employees
1	Premier Mortgage Services, Inc. 1700 Fortino Blvd. Pueblo, CO 81008 www.premierpueblo.com mortgage@premierpueblo.com	\$126,111,019	\$106,234,819 \$19,876,200	1,117	961 156 0	\$110,546.12 \$127,416.54	40%	0% 100%	Judy A. Fonda President	Premier Mortgage Pueblo, CO	1989 16
2	Countrywide Home Loans 128 W. 29th St. Pueblo, CO 81008 www.countrywide.com chris_bongirno@countrywide.com	\$98,996,372	\$88,996,372 \$10,000,000	1039	944 95 160	\$94,275 \$105,260	26%	99% 1%	Chris Bongirno Branch Manager	Countrywide Credit Industries Calabasas, CA	1998 8
3	J.L. Nunn Inc. dba Pueblo Mortgage 101 N. Main St. Pueblo, CO 81003	\$74,967,419	\$74,967,419 \$0	725	725 0 575	\$130,000 \$0	85%	0% 100%	James L. Nunn Jr. CEO	J. L. Nunn Inc. dba Pueblo Mortgage Pueblo, CO	1997 18
4	The Pueblo Bank and Trust Company 301 W. Fifth St. Pueblo, CO 81003	\$73,734,966	\$47,743,099 \$25,991,867	563	402 161 Not Available	\$118,763 \$161,440	Not available	55% 45%	John R. Thompson Executive Vice President, Lending	Pueblo Bank and Trust Company Pueblo, CO	1889 122
5	Wells Fargo Home Mortgage 201 W. 8th St. Pueblo, CO 81003 www.wellsfargo.com joann.a.martinez@mortgage.wellsfargo.com	\$70,540,116	\$70,540,116 \$0	641	641 0 102	\$25,000 \$0	38%	95% 5%	JoAnn A. Martinez Branch Manager	Wells Fargo Bank NA San Francisco, CA	1852 4
6	Castle Investment & Loan 830 N. Main, Ste. 200 Pueblo, CO 81003 www.castleinvest.com castleinvestments@aculink.net	\$46,336,000	\$39,536,000 \$6,800,000	489	437 52 4	\$45,000-\$165,000 \$65,000-\$195,000	67%	0% 100%	Betsy Jones Office Manager	Castle Investments, Inc. Pueblo, CO	1997 11
7	Quality Mortgage 9 Malibu Court Pueblo, CO 81005 qualitymortgage@email.com	\$16,160,000	\$16,160,000 \$0	129	129 0 0	\$125,000 \$0	78%	0% 100%	John Kristan Owner	John Kristan Enterprises Evergreen, CO	1996 5
8	SunWest Educational Credit Union 4141 Sovereign Circle Pueblo, CO 81005 www.swecu.com	\$16,152,000	\$16,152,000 \$0	Not available	Not Available Not Available Not Available	Not Available Not Available Not Available	Not available	35% 65%	Lynn Sutton President	SunWest Educational Credit Union Pueblo, CO	1935 32
9	Mortgage Solutions 2648 Santa Fe Dr. Ste. 1 Pueblo, CO 81006 800-856-4283 bestsolution4u@netscape.net	\$1,423,475	\$1,423,475 \$0	16	16 0 0	\$83,734	67%	0% 100%	Anthony Velasquez Freddie Martinez	Mortgage Solutions Pueblo, CO	2001 5
NR	1st Option Mortgage Corp. 44 E. Spaulding Pueblo West, CO 81007	Not available	Not available	Not available	Not available	Not available	100%	0% 100%	Darin Young President	Not available	1995 5
NR	Total Finance Inc. 201 West 8th St., Ste. 415 Pueblo, CO 81003 totalfin@hotmail.com	Not available	Not available	Not available	Not available	Not available	Not available	Not available	Glen T. Lotrich President	Total Finance, Inc. Pueblo, CO	1997 Not available
NR	Traditions Real Estate and Mortgage Inc. 356 S. McCulloch Blvd. Pueblo West, CO 81007 800-571-5782 jgh550@hotmail.com	Not available	Not available	Not available	Not available	\$100,000 Not available	Not available	0% 100%	John G. Hart President	Traditions Real Estate Inc. Pueblo West, CO	1994 2
NR	Vectra Mortgage² 401 W. Northern Pueblo, CO 81004	Not available	Not available	Not available	Not available	Not available	Not available	Not available	Sharon Rayburn Vice President	Vectra Bank Pueblo, CO	Not available

Notes: *Rankings are based only on those mortgage lenders responding to questionnaires, notices and inquiries. Several chose to decline and some could only provide partial information.

Dollar volume figures used are for the period of January 1, 2001 to December 31, 2001 unless otherwise noted and are mortgage loans originated in Pueblo County (P.C.) only.

When ranking information was not provided, NR was used to indicate "not ranked." These companies were listed alphabetically.

¹Number may be approximate or rounded off.

²Due to merger between Minnequa Bank and Vectra bank, financial data is not available.

While every attempt is made to ensure the thoroughness and accuracy of the list, omissions and typographical errors may occur.

Please send corrections and/or additions to the Pueblo Business Journal. The updated information will be published in the 2002 Book of Lists.

Researched by Lori A. Aguilar