

ANDIE EDMONDS, CCIM

COMMERCIAL REAL ESTATE PROFESSIONAL

CAREER SUMMARY

A tenacious and intuitive problem solver with sought after expertise in leadership, real estate strategies, and building relationships. Considered a thought leader on the evolving industry trends of the CRE brokerage industry, with diverse capabilities in business development and talent recruitment, development and retention.

PROFESSIONAL EXPERIENCE

3G CAPITAL ADVISORS, Phoenix, AZ (Remote)

Chief Real Estate Officer – 2021 to Present

- Create and deliver crisp presentations for C-Suite executives and high net worth investors producing successful business development
- Align acquisition/disposition strategies with client objectives through thoughtful implementation process, exceeding clients' expectations
- Develop loyal client relationships through proactive engagement, seeking feedback and responding to needs effectively
- Provide ongoing counsel to maximize asset and portfolio valuation resulting in sustainable operational excellence

NAI CASCADE COMMERCIAL REAL ESTATE, Bend, OR & Anchorage, AK

Founder | Managing Partner – 2013-2020

- Developed and cultivated an ongoing strategic growth plan from zero to \$65M in annual sales and leasing, in four years
- Maintained a select group of clients focused on industrial and multifamily investments across the country, with total career sales in excess of \$100m
- Balanced sales leadership and operational responsibilities in two states generating a culture of support and success
- Implemented software platforms to reduce overhead expense and ensure effectiveness of broker and staff activities

FRATZKE COMMERCIAL REAL ESTATE ADVISORS, Bend, OR

Broker – 2008-2012

- Created durable relationships ensuring a stable base of clients and revenue
- Provided market expertise to various non-profit and professional organizations, establishing credibility and community commitment

PROFESSIONAL SERVICE & AWARDS

CCIM Institute First Vice President (2025), Global President (2027)

CCIM Institute Board of Directors & various committees (2008 to Present)

CCIM Institute Technologies President (2024)

Woman of the Year Finalist, Bend Chamber of Commerce (2016 and 2017)

Commercial Real Estate Transaction of the Year, Oregon CCIM Chapter (2014)



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www.andieedmonds.com



Scottsdale, AZ

RELEVANT EXPERTISE

Connecting People to Solve Problems
Team Motivation & Management
Executive Engagement
Partner Collaboration
Operational Excellence & Innovation
Client Service Excellence
PropTech Evaluation & Integration
Strategic Planning & Execution
Revenue Growth & Accountability

ADDITIONAL TALENTS

Career Mentoring
Persuasive Storytelling
Community Involvement
Collecting Cowgirl Boots
Engaging Communication

EDUCATION

University of Oregon, Eugene, OR
Lundquist School of Business Bachelor
of Science, Finance

CCIM Institute, Chicago, IL
Certified Commercial Investment
Member Designee #19410

Jay W. Levine Leadership Development
Academy Graduate

Real Estate License
Designated Broker - Arizona