



RINOCOM CONSULTANTS

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OUR CLIENTS TRUST US FOR THEIR **VALUE-ADDED RESELLER (VAR)** NEEDS BECAUSE WE PROVIDE SERVICES EMPOWERING AGENCIES TO SOURCE, PROCURE, DELIVER AND INSTALL ANY TYPE OF EXTENDED REALITY, INFRASTRUCTURE, CLOUD, IOT OR END USER SOLUTION THAT BEST SUPPORTS THEIR MISSION.



JAMES RINEHART

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WHO WE ARE:

- **RINOCOM CONSULTANTS** is a **SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS** and has **30+ years** of experience in providing comprehensive solutions in enterprise data center compute, storage, and networking, as well as converged and hyper-converged deployments.
- Our subject matter experts work with our clients' business goals to align the right platform to best service their technology.
- We deliver Nationwide, and on-time, through partnerships with the federal government's best known global industry logistics leaders - **D&H, Carahsoft, Ingram Micro, Arrow, TD SYNEX, Graybar, and Black Box.**
- We source, procure and deliver technology solutions through partnerships with the best industry vendors, offering a full range of options - **Brother, Cisco, Dell, HP, Microsoft, Seagate, ViewSonic, Lenovo, Samsung and many others.**
- We employ the best technical, customer service, and account management people to ensure that our solutions are the most reliable, cost-effective, and efficient available.
- Our strength is our extensive experience and subject matter expertise.
- We invest in the best support tools to provide our clients with the responsiveness they need – whether for a single ticket or an engineering project.
- We connect government agencies with manufacturers to help support their core missions in the most robust ways available.

WHAT WE DO:

Core Competencies:

- Virtual and Augmented Reality Solutions
- Cloud and Hybrid-Cloud Solutions
- Enterprise Network, Storage & Compute Solutions
- End-user Client Computing Solutions
- Converged and Hyper-Converge Infrastructure Solutions
- IT Software and Custom Software Solutions

VENDOR PARTNERS:

Past Performance:



About our Founder

James Rinehart

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Mr. Rinehart is a 100% Service-Connected, Disabled Veteran who served in U.S. Army Aviation for 5 years at various stations around the world. He took his computer, electronics and electrical experience from his service and got right to work in the fledgling IT world, right at the beginning of the Dot Com Era. His focus moved through telecommunications, enterprise data center networks, virtualization, converged and hyper converged infrastructure (CI/HCI), and professional services deployments and services solutioning.

His support experience is in B2B tier1/2 and NOC engineering in telecommunications datacenter equipment and long-distance lines, as well as network infrastructure operations in a PaaS provider in the financial industry. Mr. Rinehart oversaw the engineering, deployment, monitoring and upgrading of complex, multimode frame relay and MPLS private IP networks, additionally maintaining the vendor, service provider and B2B end user relationships.

As web 2.0 matured, Mr. Rinehart was successful in professional services for CI/HCI product deployments, support, and upgrades at an extremely recognized international technology vendor, who he still maintains a partnership with today. In this role, he was a part of, and often led, onsite deployments and upgrades of >100 vendor products in some of the most prestigious datacenters (and customers) in the world, including many Federal Government agencies.

When the IT industry began pruning employees en mass during the COVID lockdowns, Mr. Rinehart received a layoff and began planning for what would become Rinocom Consultants. He, and his fellow subject matter experts (many of whom are military veterans as well), decided the groundwork of the types of products and services they could deliver. After founding the corporation, relationships with many relevant technology product vendors and distributors were established. In addition to making the corporation procurement ready through SAM.gov registration, the company successfully became VetBiz certified as a Service Disabled, Veteran Owned, Small Business (SDVOSB) with the Department of Veteran Affairs.

DE&I and Veteran Commitment

Rinocom Consultants is not only an Equal Opportunity Employer, but also committed to Diversity Equity & Inclusion (DE&I), believing this as core to our corporate ethical code of conduct. Furthermore, Rinocom Consultants is passionate about serving, supporting, and employing U.S. Veterans, as well as any organizations and agencies that are so committed to servicing them. We believe this is fundamental in our strong desire to employ the most qualified employees for every position.