



IN THE ARENA

OPERATIONS ADVISORY

YOU DON'T HAVE TO CHOOSE BETWEEN **ENGAGING LEADERSHIP** AND **BEST-IN-CLASS RESULTS**. YOU ONLY HAVE TO DECIDE WHETHER YOU HAVE THE COURAGE AND CONVICTION TO PURSUE THEM BOTH. ONCE YOU DO, YOU'LL FIND THAT THE OUTCOME IS A **FORCE MULTIPLIER**.

AVAILABLE SERVICES



OPERATIONS ADVISORY +

Are you a small to medium sized company looking to establish and sustain **operational basics**? Do you seek to **accelerate** the **maturity** of your operations but don't know where to start? Are you under leveraging the **power & capability** of your team?

I can be your experienced advisory partner to:

1. Objectively assess the current state
2. With you, develop a roadmap to the desired future state
3. Develop and activate **defined, owned, time-based, measured actions** required to bridge the gap from here to there
4. Lead through the change-curve with you, providing honest, actionable feedback along the way

ACQUISITION DILIGENCE

Leverage my deep experience in operations to examine and assess acquisition targets. I will **identify red flags**, remediation actions and financial opportunities **EARLY** to protect against buyer's remorse and **maximize the value-generating potential** of your growing business.



DUE DILIGENCE



OPERATING EFFICIENCY & SHOP FLOOR ACTIVATION

For CPG companies, **value** is added at the point where materials and ingredients are converted into sellable goods. Your ability to complete that conversion safely, efficiently, reliably and repeatably with the talents of your team is a manufacturing plant's reason for being.

After an objective operational assessment, our work will focus intently on the identification of **top losses**, installation of **permanent countermeasures**, and **capability building** for your team to sustain and further improve.

INDIVIDUAL, TARGETED LEADERSHIP CONSULTATION & COACHING

Are you looking for...

- hands-on, practical coaching for a new leader?
- increased effectiveness of Plant Management?
- accelerated leadership impact from those on the front lines?
- mentorship for your highest potential operations leaders?

My deep experience "in the arena" of Operations supports the notion that the most impactful, credible coaching often comes from those who have "walked a day in the shoes" of those being coached. I look forward to engaging with your team to share my experience, missteps, successes ... **all in the name of helping them and your organization improve.**



PUBLIC SPEAKING

With a reputation as an authentic and inspiring communicator, I welcome the opportunity for speaking engagements with teams & groups of all sizes. I pride myself on the avoidance of 'corporate-speak' and instead connect with audiences through storytelling, humor and informality. While open to any number of topics, my expertise includes:

- People / product safety
- Leadership
- Professional development
- Positive employee relations / team effectiveness
- Reliability and building a culture of reliability
- Diversity & inclusion

“ in the end, know the triumph of high achievement ”