승 NextGen Enterprise

Inspiring & Developing NextGen Talent



About NextGen Enterprise

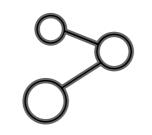
Our mission is to introduce the next generation of entrepreneurs to a world of innovation, collaboration & creativity. We believe that students who have the opportunity to develop entrepreneurial skills from a young age are better set up for future success. The NextGen Enterprise provides students with a practical environment to learn and apply their knowledge from our leading case study method.

What the NextGen Enterprise programme covers

The NextGen Enterprise programme is delivered online in an interactive environment. We offer a variety of courses to develop students into well-rounded entrepreneurs. Our courses are delivered online by our NextGen Coaches, an experienced group of entrepreneurs and corporate professionals. Each week, we will facilitate individual activities and group discussions, ensuring students feel confident to submit their best work throughout. At the end of the course, students will receive a certificate of completion for attending the NextGen Enterprise course. Our end-to-end entrepreneurial package consists of:

Entrepreneurial Pathway

Students will learn key entrepreneurial skills to develop fictional business ideas and will be guided by a NextGen Coach. Students will then present their brand-new business plans to a wider audience



Business School

Students will deep-dive into fundamental business topics to develop into well-rounded entrepreneurs with a broad business acumen. Our topics are relevant, informative and engaging



Debate Club

Students will build confidence speaking in public and expressing their ideas eloquently. In each session, students will learn the art of debating and apply these techniques to current affairs



NextGen Entrepreneurial Pathway



NextGen Business School

Our Business School offers three terms and six modules which deep-dive into business essentials. Our topics are relevant, informative and engaging, enabling students to develop into well-rounded entrepreneurs with a broad business acumen

Entrepreneurial fundamentals Powered by finance		Selling & innovating Powered by data		Leadership & doing the right thing Powered by critical thinking	
Personal Finance	Business Finance	Sales & Marketing	Data, Digital & Innovation	Strategy & Leadership	Sustainability & Ethics
Bank accounts (Debit & Credit)	Business Economics	Marketing strategies	Big data in business	Strategic leadership 101	Corporate & Social Responsibility
Savings & Investments	Accounting 101	Sales & Negotiation	Digital transformation	Strategic decision-making	Ethics and ethical dilemmas
Interest Rates & FX	Global business environment	Consumer buying behaviour	Emerging technologies	Mergers & Acquisitions	Sustainable busines models
Tax 101	Financial Crisis of 2008	Social media marketing	Digital leadership	Leading in a crisis	Impact of climate change on busines
Creating your personal budget	Dot-com bubble	Building your brand	The 4th Industrial Revolution	Exploring your leadership style	Culture of Diversity & Inclusion
Leading to a proj	fit-based business	Leading to an insight	-driven organisation	Leading to a d	clear direction







NextGen Debate Club

Our NextGen Debate Club offers students the opportunity to build confidence speaking in public and expressing their ideas eloquently in a persuasive manner. In each of the 10-week sessions, students will learn the art of debating to then debate current affairs and scenarios

Course topics include:

1.	Preparing to succeed	6.	Thinkin
2.	Speaking persuasively	7.	Researc
3.	Negotiating successfully	8.	Resolvi
4.	Questioning positively	9.	Develo
5.	Listening intently	10.	Present



ng critically

ching effectively

ving conflicts

oping empathy

nting confidently

Students will learn these methodologies and then debate current affairs and scenarios in a safe and friendly environment

Spotlight on Success: Meet Daniel & Mandy

Our NextGen Student, Daniel

Daniel, you have recently completed the NextGen Enterprise Bronze Award, how did you find this course? I've really enjoyed the course, it's been really fun but it's also been a great way to learn about business and entrepreneurship – I have found an interest in business that I didn't have before.

Which topics from the Bronze Award did you enjoy the most?

Some of the things I enjoyed the most were learning about different businesses: it's nice to learn about what they had to do to be where they are today. The topic I enjoyed the most was the one about marketing and learning about marketing techniques.

You are now on the Silver Award, how are you finding this course? Are you learning more complex business topics? The silver award has been just as good as the bronze award. It again managed to make learning about business enjoyable but it also included some more complex ideas and concepts, including financial management.

Our NextGen Parent, Mandy

Mandy, do you believe the NextGen Enterprise was a worthy investment for Daniel's development? Yes, very much so. He's learnt a great deal that he wouldn't have done at school about what it really takes to grow a business idea. And the mentors and panel of experts provided fantastic expertise.

How will this practical experience support Daniel in the future?

Most immediately, he's learnt useful soft skills such as teamwork, doing presentations and thinking on his feet to answer challenging questions. In the long term, he has a better understanding of what he needs to be thinking about if he does want to start his own business.

Would you recommend the NextGen Enterprise to family and friends? Yes, absolutely, in fact I already have! This course has been an unexpected bright point in a strange year.





What do other NextGen Parents have to say?

"An amazing concept – both my kids have thoroughly enjoyed the course. The Coaches were amazing and fun making the experience enjoyable. A great way to introduce children to the real world"

"Thank you NextGen Enterprise for a fabulous 6 weeks! The kids have learnt so much and I was amazed at the quality of the ideas pitched in the final presentations! Definitely signing them up to the next one"

"Really looking forward to the silver and gold award." The presentations were excellent. Thank you for all your support and developing such great content"

"Right now, I'm going to take a moment and be that 'mum', so so proud of my little son. He and all his group have done so so well, blew us all away with their presentation and the panel"

> "The final presentations were absolutely amazing, so so proud of all the children and everything they have achieved over the past 6 weeks"

"So proud to see my 11 year old develop and present his business plan to the panel! So well thought out and executed!"



"Entrepreneurship has to be involving, it has to be fun, and it has to exercise your creative instincts"

Richard Branson Global business magnate and founder of Virgin Group



The NextGen Enterprise programme is for you if:





You want to experience innovation & creative problem solving

You want to learn about business pricing & costing

Who should register for this programme?

The NextGen Enterprise programme is for students who are interested in learning about entrepreneurship in a practical environment. Students should have the capacity to commit to and attend all sessions – it is recommended that students invest time outside of the course to continue to develop their business idea. We operate on the premise that parents would like to encourage a growth mindset for their child, which will support us in delivering this course as a stepping stone towards an ambitious future.





You want to demonstrate collaboration & teamwork

You want to enhance your communication & presentation skills

Outstanding feedback from our NextGen Students





disagr Stron I now have a better understanding of how Nike has been so successful at marketing and selling products

I can list at least 3 companies who have developed a memorable marketing campaign

I am happy with the progress my team has made on our own business idea

I am looking forward to developing my idea further with my team

49

I now have a better understand on why Amazon has been so successful at innovating

I can list at least three company's who have developed into a global brand

disagree

Strong

I am happy with the progress my team has made on our own business idea

I am looking forward to developing my idea further with my team

> I now have a better understanding of Starbucks' fixed and variable costs and their pricing strategies

agree

Strongly

4.9

I can now list at least 4 types of costs for my business

I am happy with the progress my team has made on our own business idea 49

I am looking forward to presenting my business case with my team 4.6





Alice Walker

has successfully completed the NextGen Enterprise Course

This course provides a grounding in entrepreneurship, and develops innovation, collaboration, and creativity skills

Founder NextGen Enterprise



CERTIFICATE OF COMPLETION

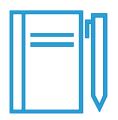
"Teach kids how to set up a business. If children don't have experience of enterprise, or what enterprise means, they're not going to know what to do"

> Peter Jones British Entrepreneur and Dragons' Den Investor



How you will learn

Throughout the course, students will gain practical experience and develop a foundational understanding of entrepreneurship. The NextGen Enterprise course will include:



An exercise workbook will be provided for the student to complete during the virtual sessions

Manageable weekly interactive sessions designed to accelerate your learning process



Group discussions on ideas and case studies to encourage collaboration and develop your confidence



Progressive development of a business idea through applying key learnings from your course exercises*



Creation of a PowerPoint to be used in the pitch and Q&A in order to develop your presentation skills*

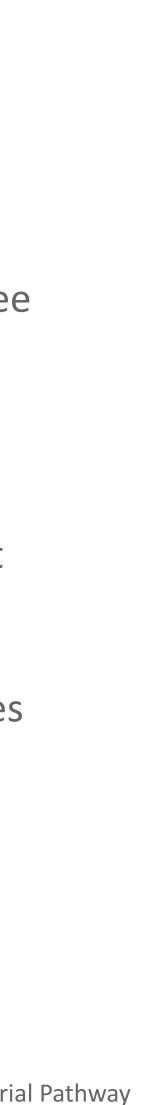
Technical Requirements

In order to complete the programme, students will need a current email account and access to a computer and the internet.

Students will also require access to Microsoft Office, PowerPoint, Excel, and Word. Students will also require a free account with Zoom to be set up and a PDF Reader.

Please note that Google and YouTube may be used in our course, and if these services are blocked or inaccessible, students may have difficulty in our accessing course content and completing exercises.

Please ensure the student has a good notebook to take notes and complete exercises.



NextGen Enterprise

NSPIRING & DEVELOPING **NEXTGEN TALENT**

Learn More

0

ABOUT US

Our mission Introduce the next generation of entrepreneurs to a world of innovation, collaboration & creativity

We believe

Students who have the opportunity to develop entrepreneurial skills from a young age are better set up for future success

Our interactive offering

Our five week online course is delivered by our NextGen Coaches, an experienced group of entrepreneurs and corporate professionals

10

.

Register now



Email us at info@nextgenenterprise.co.uk to enquire about upcoming courses



Review available timings and register for an interactive online course



Prepare to attend the NextGen Enterprise course and experience innovation, collaboration & creativity in a practical environment



CONTACT US info@nextgenenterprise.co.uk www.nextgenenterprise.co.uk

