

Inspiring & Developing NextGen Talent



# About NextGen Enterprise

Our mission is to introduce the next generation of entrepreneurs to a world of innovation, collaboration & creativity. We believe that students who have the opportunity to develop entrepreneurial skills from a young age are better set up for future success. The NextGen Enterprise provides students with a practical environment to learn and apply their knowledge from our leading case study method.

# What the NextGen Enterprise programme covers

The NextGen Enterprise programme is delivered online in an interactive environment and is suitable for ages 10-18. We offer a variety of courses to develop students into well-rounded entrepreneurs. Our courses are delivered online by our NextGen Coaches, an experienced group of entrepreneurs and corporate professionals. Each week, we will facilitate individual activities and group discussions, ensuring students feel confident to submit their best work throughout. At the end of the course, students will receive a certificate of completion for attending the NextGen Enterprise course. Our end-to-end entrepreneurial package consists of:

### **Entrepreneurial Pathway**

Students will learn key entrepreneurial skills to develop fictional business ideas and will be guided by a NextGen Coach. Students will then present their brand-new business plans to a wider audience

### **Business School**

Students will deep-dive into fundamental business topics to develop into well-rounded entrepreneurs with a broad business acumen. Our topics are relevant, informative and engaging

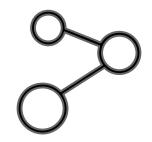
### **Business Club**

Students can subscribe to access a variety of resources which include webinars on real-world entrepreneurship issues, motivational talks, and the NextGen library of resources

### **Business Launch**

Students can access tailored 1-2-1 coaching if they are seeking to take their idea to market. We will support you in accelerating progress, enabling you to launch successfully and potentially attract investment

# NextGen Entrepreneurial Pathway



Our Entrepreneurial Pathway offers three unique courses where students develop fictional business ideas in their teams and are guided by a NextGen Coach. Along the journey, students will learn key entrepreneurial skills to then present their business plans to the audience



### **GOLD AWARD: NextGen Enterprise Certification**

Welcome & orientation

Leadership in practice

Managing stakeholders

Adv. financial management

Pitch perfect

The Pitch



# **GROW**YOUR BUSINESS

(INTERMEDIATE)

### SILVER AWARD: NextGen Enterprise Certification

Welcome & orientation

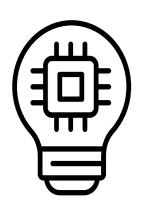
Setting a winning strategy & vision

Scaling your business

Financial management

Pitch perfect

The Pitch



CREATE
YOUR BUSINESS
(BEGINNER)

### **BRONZE AWARD: NextGen Enterprise Certification**

Welcome & orientation

Idea generation & design

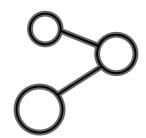
Sales & marketing

Pricing & costing

Pitch perfect

The Pitch

# NextGen Entrepreneurial Pathway – Upcoming Courses





### **NEXT AVAILABLE COURSES**

Saturday 30<sup>th</sup> October 11:30 – 12:30 (six weeks)

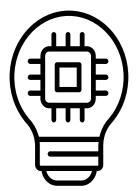
Sunday 31<sup>st</sup> October 09.30-10.30 (six weeks)

# GROW YOUR BUSINESS (INTERMEDIATE)

### **NEXT AVAILABLE COURSES**

Saturday 18<sup>th</sup> September 11:30 – 12:30 (six weeks)

Sunday 19<sup>th</sup> September 09.30-10.30 (six weeks)



# CREATE YOUR BUSINESS (BEGINNER)

### **NEXT AVAILABLE COURSES**

Saturday 7<sup>th</sup> August 11:30 – 12:30 (six weeks)

Sunday 8<sup>th</sup> August 09.30-10.30 (six weeks)

### **Our Pricing & Promotions**



# Save £20 for each friend you refer to the NextGen Enterprise\*

\*This offer is only valid for all new joiners who have not previously enrolled onto any of our courses. New joiners must enrol onto courses commencing in July – September 2021. Only one voucher valid per student. This voucher cannot be used in conjunction with any other voucher

Limited availability for all courses

### NextGen Business School



Our Business School offers three terms and six modules which deep-dive into business essentials. Our topics are relevant, informative and engaging, enabling students to develop into well-rounded entrepreneurs with a broad business acumen

<b>Entrepreneurial fundamentals</b>	
Powered by finance	

### **Personal Finance**

Bank accounts (Debit & Credit)

Savings & Investments

**Interest Rates & FX** 

Tax 101

Creating your personal budget

**Business Finance** 

**Business Economics** 

Accounting 101

Global business environment

Financial Crisis of 2008

Dot-com bubble

Leading to a profit-based business

# Selling & innovating Powered by data

### Sales & Marketing

Marketing strategies

Sales & Negotiation

Consumer buying behaviour

Social media marketing

Building your brand

Data, Digital & Innovation

Big data in business

Digital transformation

**Emerging** technologies

Digital leadership

The 4th Industrial Revolution

Leading to an insight-driven organisation

# Leadership & doing the right thing Powered by critical thinking

# Strategy & Leadership

Strategic leadership 101

Strategic decision-making

Mergers & Acquisitions

Leading in a crisis

Exploring your leadership style

Sustainability & Ethics

Corporate & Social Responsibility

Ethics and ethical dilemmas

Sustainable business models

Impact of climate change on business

Culture of Diversity & Inclusion

Leading to a clear direction

# NextGen Business School – Upcoming Courses



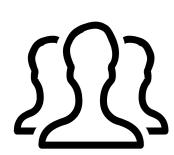


# SELLING & INNOVATING

Sales & Marketing Data, Digital & Innovation

### **TERM COMMENCES**

Saturday 17<sup>th</sup> July 09:00 – 10:00 (10 weeks)



# LEADERSHIP & DOING THE RIGHT THING

Strategy & Leadership Sustainability & Ethics

### **TERM COMMENCES**

Saturday 2<sup>nd</sup> October 09:00 – 10:00 (10 weeks)



# **ENTREPRENERIAL FUNDEMENTALS**

Personal Finance Business Finance

### **TERM COMMENCES**

Saturday 8<sup>th</sup> January 09:00 – 10:00 (10 weeks)

### **Our Pricing & Promotions**



# Save £20 for each friend you refer to the NextGen Enterprise\*

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Limited availability for all courses

## NextGen Business Club



Our subscription-based NextGen Business Club offers a variety of resources to keep students informed of current affairs and business insights on an ongoing basis. Membership to the Business Club unlocks significant value for new and existing NextGen Students

### Benefits of joining the NextGen Club:

- ✓ Monthly webinar and debate on real-world entrepreneurship issues
- ✓ Motivational talks from experienced entrepreneurs and corporate professionals
- ✓ Create a wider network and share ideas with club members
- ✓ Access to our NextGen library which includes white papers, blogs, newsletters
- ✓ Flexible membership no contract

### **Our Pricing & Promotions**

£19.99 per month
No contract

NextGen Club is free for all Entrepreneurial Pathway, Business School, and Business Launch alumni members

### NextGen Business Launch



Our NextGen Business Launch programme offers 1-2-1 coaching to students who are seeking to take their idea to market. Our goal is to accelerate your progress and dedicate time to you to make your business plan watertight, enabling you to launch successfully and potentially attract investment



# Spotlight on Success: Meet Daniel & Mandy

### Our NextGen Student, Daniel

#### Daniel, you have recently completed the NextGen Enterprise Bronze Award, how did you find this course?

I've really enjoyed the course, it's been really fun but it's also been a great way to learn about business and entrepreneurship — I have found an interest in business that I didn't have before.

#### Which topics from the Bronze Award did you enjoy the most?

Some of the things I enjoyed the most were learning about different businesses: it's nice to learn about what they had to do to be where they are today. The topic I enjoyed the most was the one about marketing and learning about marketing techniques.

#### You are now on the Silver Award, how are you finding this course? Are you learning more complex business topics?

The silver award has been just as good as the bronze award. It again managed to make learning about business enjoyable but it also included some more complex ideas and concepts, including financial management.

### Our NextGen Parent, Mandy

#### Mandy, do you believe the NextGen Enterprise was a worthy investment for Daniel's development?

Yes, very much so. He's learnt a great deal that he wouldn't have done at school about what it really takes to grow a business idea. And the mentors and panel of experts provided fantastic expertise.

#### How will this practical experience support Daniel in the future?

Most immediately, he's learnt useful soft skills such as teamwork, doing presentations and thinking on his feet to answer challenging questions. In the long term, he has a better understanding of what he needs to be thinking about if he does want to start his own business.

#### Would you recommend the NextGen Enterprise to family and friends?

Yes, absolutely, in fact I already have! This course has been an unexpected bright point in a strange year.

# What do other NextGen Parents have to say?

"An amazing concept – both my kids have thoroughly enjoyed the course. The Coaches were amazing and fun making the experience enjoyable. A great way to introduce children to the real world"

"Right now, I'm going to take a moment and be that 'mum', so so proud of my little son. He and all his group have done so so well, blew us all away with their presentation and the panel"

"Thank you NextGen Enterprise for a fabulous 6 weeks! The kids have learnt so much and I was amazed at the quality of the ideas pitched in the final presentations! Definitely signing them up to the next one"

"The final presentations were absolutely amazing, so so proud of all the children and everything they have achieved over the past 6 weeks"

"Really looking forward to the silver and gold award. The presentations were excellent. Thank you for all your support and developing such great content"

"So proud to see my 11 year old develop and present his business plan to the panel! So well thought out and executed!"

"Entrepreneurship has to be involving, it has to be fun, and it has to exercise your creative instincts"

Richard Branson
Global business magnate
and founder of Virgin Group



# The NextGen Enterprise programme is for you if:



You want to experience innovation & creative problem solving



You want to learn about business pricing & costing



You want to demonstrate collaboration & teamwork



You want to enhance your communication & presentation skills

# Who should register for this programme?

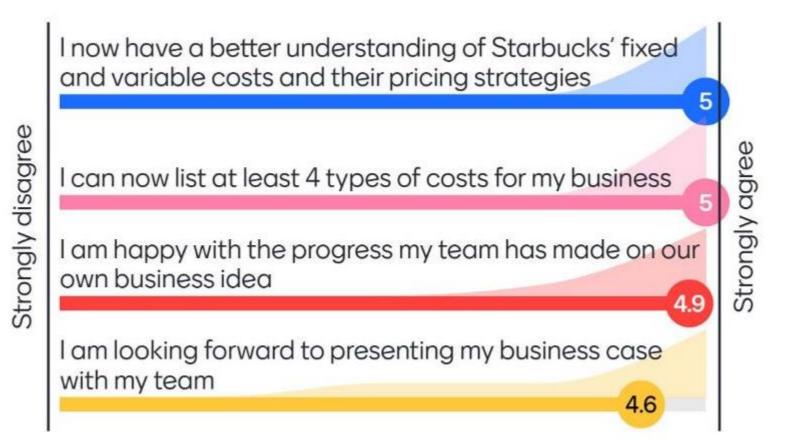
The NextGen Enterprise programme is for students aged 10-18 who are interested in learning about entrepreneurship in a practical environment. Students should have the capacity to commit to and attend all sessions – it is recommended that students invest time outside of the course to continue to develop their business idea. We operate on the premise that parents would like to encourage a growth mindset for their child, which will support us in delivering this course as a stepping stone towards an ambitious future.

# Outstanding feedback from our NextGen Students











"Teach kids how to set up a business. If children don't have experience of enterprise, or what enterprise means, they're not going to know what to do"

Peter Jones
British Entrepreneur and Dragons' Den Investor

# How you will learn

Throughout the course, students will gain practical experience and develop a foundational understanding of entrepreneurship. The NextGen Enterprise course will include:



An exercise workbook will be provided for the student to complete during the virtual sessions



Manageable weekly interactive sessions designed to accelerate your learning process



Group discussions on ideas and case studies to encourage collaboration and develop your confidence



Progressive development of a business idea through applying key learnings from your course exercises\*



Creation of a PowerPoint to be used in the pitch and Q&A in order to develop your presentation skills\*

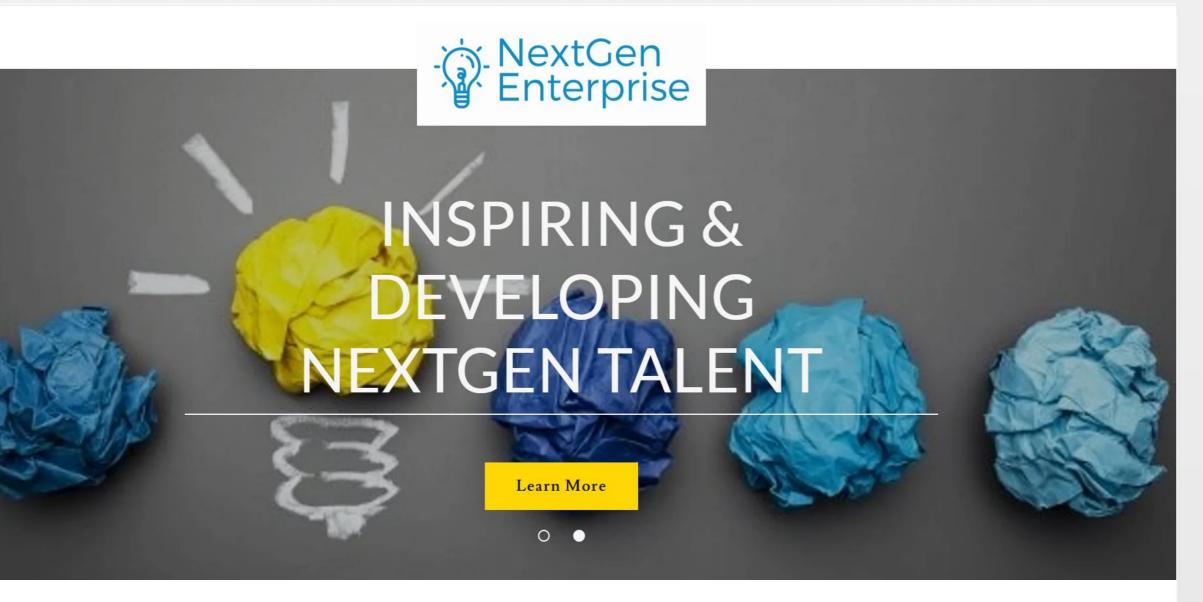
# Technical Requirements

In order to complete the programme, students will need a current email account and access to a computer and the internet.

Students will also require access to Microsoft Office, PowerPoint, Excel, and Word. Students will also require a free account with Zoom to be set up and a PDF Reader.

Please note that Google and YouTube may be used in our course, and if these services are blocked or inaccessible, students may have difficulty in our accessing course content and completing exercises.

Please ensure the student has a good notebook to take notes and complete exercises.



#### **ABOUT US**

#### Our mission

Introduce the next generation of entrepreneurs to a world of innovation, collaboration & creativity

#### We believe

Students who have the opportunity to develop entrepreneurial skills from a young age are better set up for future success

#### Our interactive offering

Our five week online course is delivered by our NextGen Coaches, an experienced group of entrepreneurs and corporate professionals

# Register now

# STEP 01

Email us at info@nextgenenterprise.co.uk to enquire about upcoming courses

# **S**TEP 02

Review available timings and register for an interactive online course

# **S**TEP 03

Prepare to attend the NextGen Enterprise course and experience innovation, collaboration & creativity in a practical environment



**CONTACT US** 

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