



Product Brochure | Sales Management features

Sage CRM

Put your business on the path to growth. Extend the power of your Sage Business Management Solution right across your business, giving end-to-end visibility, so you can make informed business decisions across marketing, sales, and service teams, whenever and wherever they work together.

Sage

Help your sales flow.

Directing your sales efforts toward the most profitable & winnable deals, Sage CRM helps make the most of cross-selling and upselling opportunities.

Give your teams complete visibility of every prospect and customer.

With instant access to pipelines, calendars, contacts, reports, and much more, Sage CRM allows salespeople to focus their efforts on selling and being more effective at managing their time & delivering business.

When you choose to also integrate Sage CRM with your Sage accounts, your salespeople get a full view to the customer information they need, when they need it.



Sage CRM for Sales.

Ensure sales work on the right business, at the right time.

Focus your performance.

Sage CRM customers have increased the productivity of their sales teams by up to 40%, helping to improve sales performance across their business – in the office or on the road – and making informed business decisions every day.

Our sales tools enable you to:

- Manage leads from prospect to closure, with all the right information
- Track marketing activity into sales, ‘closing the loop’ on performance
- Generate quotes, orders and proposals using predefined templates

The screenshot displays the Sage CRM user interface. The top navigation bar includes 'My CRM', 'Team CRM', 'Reports', and 'Marketing'. The main menu on the left lists various modules: Dashboard, Calendar, Calendar List, Contacts, Leads, Opportunities, Forecasts, Cases, Shared Documents, Preferences, and Groups. The 'Interactive Dashboard' is currently active, showing a 'Sales Dashboard' template with sections for 'My Open Opportunities', 'My Calendar', 'My Companies', and 'Contacts'. The 'My Open Opportunities' section contains a table with columns for Status, Description, Stage, and Action. The 'My Companies' section shows a list of companies, including 'Design Right Inc.' and 'New York'. The 'Contacts' section lists 'Allen'. The right-hand pane shows a detailed view of a company record for 'Gatecom Inc.', including contact information (Phone: 1206 343-9577, E-mail: info@gatecominc.com), a summary of the company's status and location, and a list of recent communications and sales.

Sage CRM My CRM Team CRM Reports Marketing

Search

Dashboard Calendar Calendar List Contacts Leads Opportunities Forecasts Cases Shared Documents Preferences Groups

Interactive Dashboard

Sales Dashboard New Dashboard Template

Dashboard Template – you must be an Info Manager or Administrator to edit and save changes

My Open Opportunities

Status	Description	Stage	Action
In Progress	10 User Pilot	Sale Agreed	
In Progress	100 User Licenses	Qualified	
In Progress	20 User Deal	Qualified	
In Progress	200 User Global D...	Proposal Submitt...	
In Progress	50 Users plus con...	Negotiating	
In Progress	Phase 2, 30 User r...	Proposal Submitt...	
In Progress	Training course	Proposal Submitt...	

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My Companies

Company Name	City	Website
Design Right Inc.	New York	http://www.dri.com

Contacts

Last Name
Allen

Sage CRM My CRM Team CRM Reports Marketing

Summary Quick Look Narrative Dashboard Communications People Opportunities Cases Addresses

Company: Gatecom Inc.
Phone: 1206 343-9577
E-mail: info@gatecominc.com

2 minute read time

Company

Gatecom Inc. is an Active Prospect within the territory US West.
The main account is managed by Brian Little (415 993 1345), reporting to Susan Maye (212 340 1298).

Address

Gatecom Inc. has office(s) in Seattle and 1 other location(s).
Its business focus is Computers - Hardware and the main contact is Simon Yalloy (Sales Manager).
We know 2 other contact(s) at Gatecom Inc..

Communication

The last communication we had with Gatecom Inc. was a E-marketing E-mail 65 day(s) ago.

Sales

Since 03/22/2023 we have made 1 sale(s) to Gatecom Inc..
The last sale was for 30 users. It was worth EUR Nil.
Successful sales to Gatecom Inc. took on average 0 day(s) from open to close. We are currently working on 3 opportunity(ies).

Put your business on the path to growth.

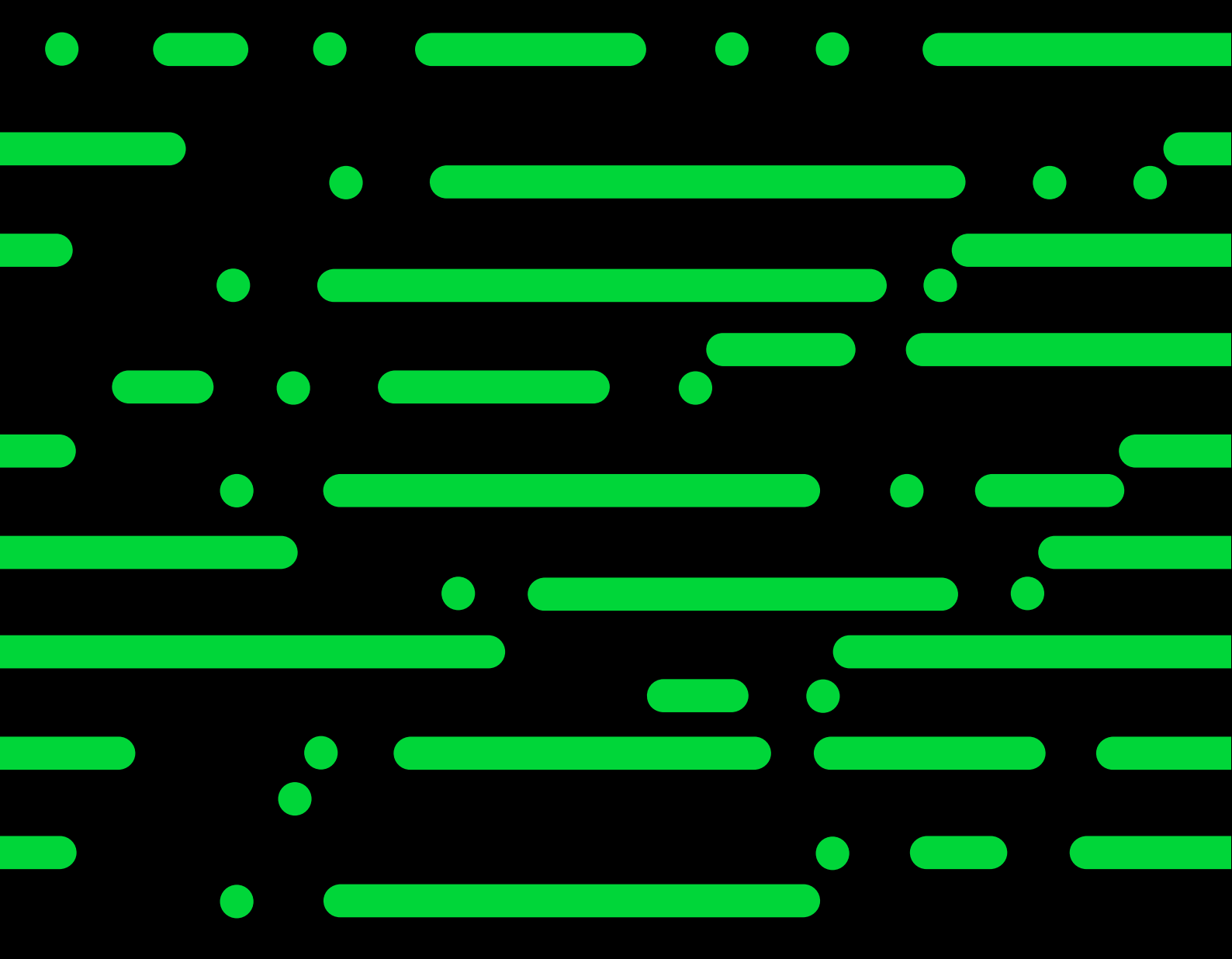
Providing the tools to improve data capture and process flows.

Sage CRM can extend the power of your Sage Business Management Solution right across your business, giving you visibility of data that you can trust, so that you can make informed business decisions.

Drive your business growth



Sage CRM is affordable, easy to use and highly adaptable for any size and type of business. Across the world, thousands of customers rely on Sage CRM to realise efficiencies in front-to-back operations, whatever their business model.



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visibility, so you can
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