



Own your book. Own your income.

USA PRIME FREIGHT

We Are Hiring!

JOIN OUR TEAM!

Are you a motivated Sales Professional who loves turning first conversations into real opportunities?

USA Prime Freight, a family-run, high-touch, technology-enabled brokerage, is adding **Business Development Representatives** to our team to help shippers move freight with confidence.

What You'll Bring

- Sales experience and/or education.
- Confident phone presence and clear, concise writing.
- Self-managed, reliable, organized, true sales mindset.
- Relationship-first approach.

What You'll Get

- Marketable and scalable sales experience.
- Commission-based incentive.
- Multipliers to compound earnings.

What You'll Do

- Prospect, contact, and qualify shippers.
- Run a consistent outbound cadence (phone, email, LinkedIn) to book first meetings.
- Diagnose pain points (service failures, visibility gaps, rate volatility) and position solutions.
- Coordinate smooth handoffs to our quoting/operations team and stay engaged through the first loads.
- Learn, iterate, and celebrate wins, together.

Send your resume to:

✉ sales@usaprimefreight.com

For more information, visit our web at

🌐 www.usaprimefreight.com