



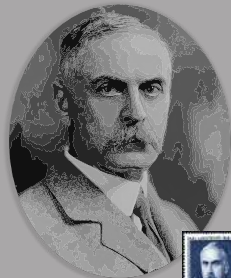
Company

# About Us

**Hearts Medical Solutions** is the medical division of Can International Group of Companies, which is chaired by Sheikh Nasser bin Jassim bin Ahmed Khalifa Al Thani, a member of the ruling family of the State of Qatar. Can International is a leading business group having diversified business entities including medical diagnostics, restaurants, trading, construction, boutiques, catering, IT etc.

Hearts Medical Solutions provides turn-key solutions to hospitals, medical laboratories, clinics and all other healthcare institutions both in government and private sectors. Company is involved in sales, distribution and services of medical equipments, reagents, consumables, molecular biology products and other related products. However, Hearts Medical Solutions is very particular in selecting the medical products for distribution in terms of its quality, reliability and innovativeness.

Currently, Hearts Medical Solution is one of the leading names in the field of medical distribution and supply in the State of Qatar. It serves both government and private clients in collaboration with many renowned international vendors who provide quality products and services.



**Karl Landsteiner**  
(1862–1929)

Karl Landsteiner of Austria discovered blood groups based on the agglutination of red cells reacting with sera in 1900. He followed this up with the discovery of Rh blood groups in 1937 along with Alexander Wiener. Safe blood transfusions and even tissue transplantations would not have been possible without these discoveries.



**Alexander Wiener**  
(1907 -1976)



# Welcome to Hearts Medical Solutions

## VISION

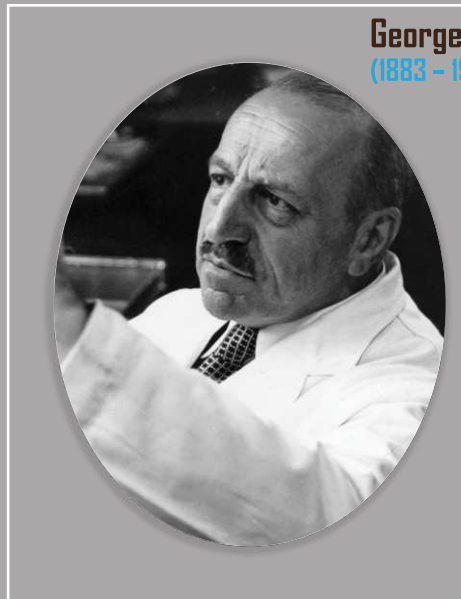
To remain at the forefront of the industry of medical supplies in the State of Qatar through the provision of quality oriented and innovative healthcare products and services to the healthcare providers

## MISSION

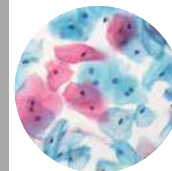
To provide innovative and reliable medical products and solutions to healthcare facilities while maintaining high quality with a strong focus on people, patients and healthcare professionals.

## VALUES

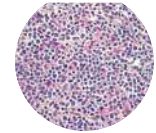
Commitment to people's health through limiting the medical supply only with proven quality oriented, safe and innovative products



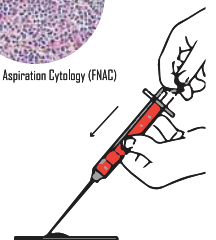
**George Papanicolaou**  
(1883 - 1962)



Cervical smear stained by Papanicolaou method



Fine needle Aspiration Cytology (FNAC)



George Papanicolaou was a Greek American Pathologist who pioneered the detection of cancer by looking at individual cells in smears, thus laying the foundation of Cytopathology. Cervical smear (Pap smear) has played a great role in reduction of cervical cancer. Cytology of aspirates (FNAC) from swellings is a very important first line test for diagnosis of tumors at various sites.

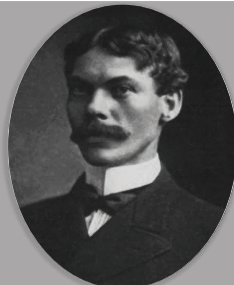
## Message from the Chairman

**Hearst Medical Solution's** vision is to bring innovative and quality-oriented medical devices to advanced healthcare organizations in the State of Qatar with sustainable and reliable business strategies.

We want to be part of a team that leaves a legacy and is remembered forever for what we have accomplished. **At HMS**, I am proud to be the Chairman of an excellent team that strives on reaching such success and greatness.

Our business philosophy is a commitment to bring the best of what a modern innovative medical distribution company can deliver to the healthcare system and improving patient care that is a robust and sustainable business.

Sheikh Jassim bin Ahmed bin Khalifa Al Thani  
Chairman



**Otto Folin**  
(1867-1934)

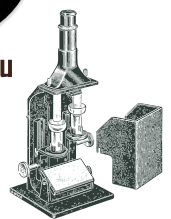
Laboratory Clinical chemistry came of age in Otto Folin's lab where he along with associates like Wu and Denis described methods for estimating sugar, protein etc. in body fluids using colorimetric methods. Clinical chemistry has come a long way since with sophisticated automated analysers which are fast and highly accurate



**Willey Denis**



**Hsien Wu**





## Message from the CEO

**Hearts Medical Solution's** vision is to bring innovative and quality-oriented medical devices to advanced healthcare organizations in the State of Qatar with sustainable and reliable business strategies.

Not all medical technology fulfills these requirements. Without detailed and continuously updated knowledge of the medical device marketplace, traps are difficult to avoid. Inferior quality, poor accuracy, lack of regulatory approval and outright unsafe operation are just some of the issues permeating the industry.

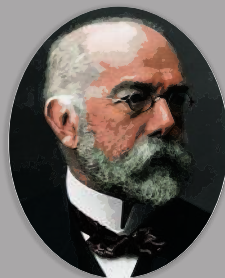
We work with only the most technologically advanced, most reliable manufacturers. We read scientific research studies. Many medical products undergo clinical evaluation studies after market approval, including comparative effectiveness studies. We carefully hand-pick medical products for sale and distribution, while an average distributor does not research deeper than what the manufacturer promises.

We understand the needs of healthcare providers and patients. With a physician handling our medical affairs, we understand the needs of both healthcare workers and patients much better than an average distributor. Leading our organization to be a pillar of better health and a strong supporter of partner organizations is my job honor and privilege.

**Dr. Noushad CK; M Sc. PhD**  
Chief Executive Officer

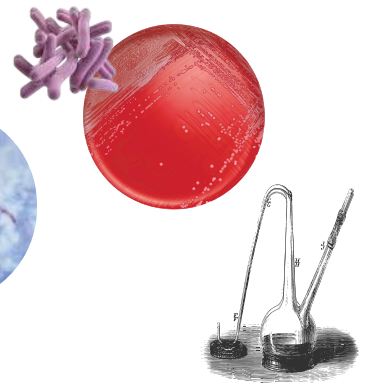


**Louis Pasteur**  
(1822-1895)



**Robert Koch**  
(1843-1910)

Louis Pasteur and Robert Koch were pioneers of Germ theory of disease and the field of Microbiology that developed subsequently. Koch's postulates laid down the rules for recognizing disease producing pathogens. Once organisms causing infectious diseases could be characterized, the stage was set for vaccinations and antimicrobials including antibiotics.



## Premium Clients

Our approach aims to foster long-term relationships with our clients, based on principles of trust, collaboration, open communication, professional delivery consensus building and innovation. Our team has an extensive client portfolio including the majority of the Qatar government institutions and Foundations. Testimonials from any of our clients can be offered at any time.

## Government Sector

- Hamad Medical Corporation (HMC)
- Primary Health Care Corporation (PHCC)
- Ministry of Interior (MOI)
- Military Hospitals
- Qatar Foundation
- Qatar Petroleum
- Diwan Amiri
- Sidra Medical

## Private Sector

- Micro Health Laboratories
- Naseem Al Rabeeh
- Turkish Hospital
- Military Hospitals
- American Hospital
- Al Ahli Hospital
- Al Emadi Hospital
- ASTER Hospital
- Doha Clinic Hospital
- West Bay Medical



Albert Levan



Jo Hin Tijo



David Hungerford

### CYTOGENETICS

Albert Levan and Jo Hin Tijo in 1956, showed that humans have 46 chromosome by cell culture and chromosome separation (Karyotyping).

Peter Nowell and David Hungerford discovered the Philadelphia chromosome, the first chromosomal abnormality in a cancer in 1960.

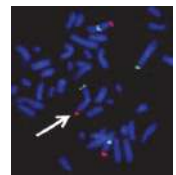
Janet Rowley described many chromosomal translocations that are considered pathogenic and diagnostic hallmarks of many cancers.



Peter Nowell



Janet Rowley



A chromosomal translocation revealed by the technique of Fluorescence in situ Hybridisation (FISH)

## Location and Contact Details

Hearts Medical Solutions is situated in the busy area of Bank Street. The premises are just a short walk away from Gold Line Station (Souq) which has a direct access to Bank Street.

We are located at Mashreq Bank Building in Grand Hamad Street 2nd Floor, Office No.2.

**Business Type:** Distribution, Supply, Installation and Service of Medical Equipment's and Devices, Chemicals, Consumable Logistics and Supply Chain Management, Turnkey Projects on Hospital, Laboratories and Research Centers.

## Contacts:

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