Desert Greens 2001 HOA AUGUST 2018 FINANCIAL REPORT Submitted to the Board on September 11, 2018 Treasurer, Patty Maitland

Snap Shot of CYTD (through September 8, 2018)

See last page of report.

Account Balances a/o September 8, 2018

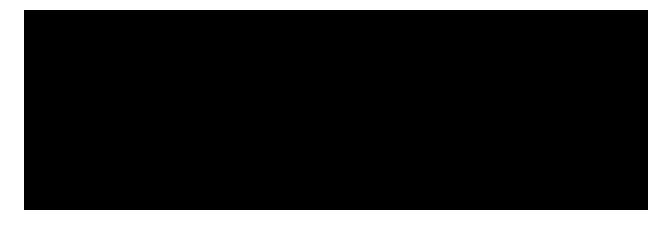
| | 2018 | | | | | |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | January | February | March | April | May | June |
| Checking | \$100,016.81 | \$111,350.56 | \$98,878.01 | \$55,894.94 | \$57,507.82 | \$79,625.43 |
| Money Market | \$168,980.68 | \$171,514.99 | \$175,471.00 | \$22,954.50 | \$20,990.24 | \$13,873.23 |
| CD 18 Month | \$101,875.65 | \$101,875.65 | \$102,017.25 | \$102,017.25 | \$102,305.79 | \$102,452.73 |
| CD 12 Month | | | | \$200,000.00 | \$200,269.76 | \$200,548.90 |
| Total | \$370,873.14 | \$384,741.20 | \$376,366.26 | \$380,866.69 | \$381,073.61 | \$396,500.29 |
| | July | August | September | October | November | December |
| Checking | \$41,241.10 | \$39,520.78 | | | | |
| Money Market | \$39,342.88 | \$36,292.47 | | | | |
| CD 18 Month | \$102,595.14 | \$102,742.50 | | | | |
| CD 12 Month | \$200,819.41 | \$201,009.31 | | | | |
| Total | \$383,998.53 | \$379,565.06 | | | | |

Budget to Actual Revenues & Expenditures

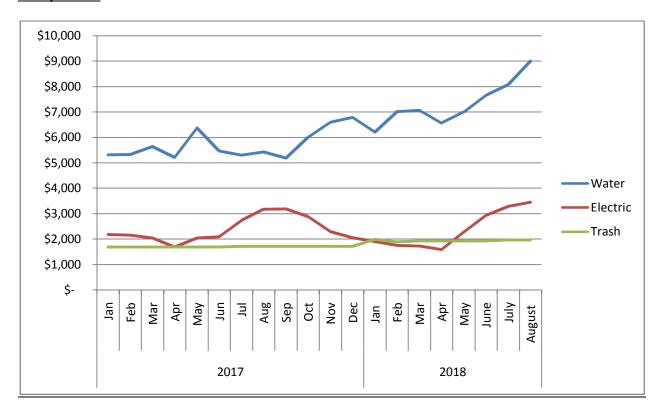
August 2018 YTD Budget vs. Actual

| | Actual | Budget | over Budget | % of Budget |
|----------------------|--------------|--------------|--------------|-------------|
| Total Expenses | \$279,189.89 | \$346,500.00 | -\$67,310.11 | 80.57% |
| Net Operating Income | \$297,861.73 | \$390,690.00 | -\$92,828.27 | 76.24% |

Delinquent Assessments



Utility Trends



Updates and New Business:

The Board prioritized the Reserve Items in February (see table below). Report from members on quotes.

| Reserve Expenses | | | | | | | | | |
|---|--|-----|-----------|--|---|--|--|--|--|
| · | | | | | | | | | |
| Given: Any item with a useful life of 2 years or less (based on 2016 Reserve Study for Operating Year 2018) | | | | | | | | | |
| Component | | RUL | Cost | Priority/Status | | | | | |
| ' | | | | | In progress by A-1 for \$11,850, estimated | | | | |
| Wrought Iron Fence Repaint | | 0 | Unfunded | COMPLETED IN 2018 | completion 5/4/18 | | | | |
| Stucco Wall Repair/Repaint | | 0 | Unfunded | HIGH | | | | | |
| Phone Entry system Replace | | 0 | \$ 4,500 | COMPLETED IN 2018 | DNG Quote for Door King System of \$7,625. Existing | | | | |
| Vehicle Gate Operators | | 0 | \$ 21,000 | COMPLETED IN 2018 | remotes can be converted. | | | | |
| Gym Eqpt. Partial Replace | | 2 | \$ 3,500 | LOW | Bob Jacobs recommended \$800 piece of eqpt. | | | | |
| Pool/Spa Pumps Partial Replace | | 0 | \$ 2,000 | SPARE PUMP ON HAND AUTHORIZED FEB 2018 | | | | | |
| Sewer & Utility | | 0 | Unfunded | | | | | | |
| Clubhouse Int/Ext Repaint | | 0 | Unfunded | COMPLETED IN 2017 | | | | | |
| Interior Surfaces Repaint | | 0 | Unfunded | COMPLETED IN 2017 | | | | | |
| HVAC Partial Replace | | 2 | \$ 4,500 | MAINTAINED ANNUALLY | | | | | |
| Asphalt | | 0 | | COMPLETED IN 2017 | | | | | |
| Furniture Partial Replace | | 2 | \$ 3,250 | COMPLETED IN 2017 | | | | | |
| Pond & Sprinkler Pumps | | 1 | | COMPLETED IN 2017 | | | | | |
| Mailboxes Replace | | 0 | Unfunded | AS NEEDED FROM OPS | | | | | |
| Landscaping Renovation | | 0 | Unfunded | AS NEEDED FROM OPS | | | | | |
| Vehicle Gates Repaint | | 0 | Unfunded | AS NEEDED FROM OPS | | | | | |
| Pool Furniture Replace | | 0 | Unfunded | AS NEEDED FROM OPS | | | | | |
| | | | \$ 38,750 | | - | | | | |

- 1. 2015 & 2016 Audit Findings Only finding was in the 2016 audit: HOA has in excess of \$250K FDIC insured amount at a single bank. Currently that exposure is approximately \$130,000 with Meadows Bank. The 2017 audit will indicate the same finding. Possible solutions are to relocate funds into other instruments, i.e. the CDs when they mature to another banking entity.
- **2.** Audit Letter of Engagement -Holburn Lien has sent letter of engagement for the 2018 Audit. I have forwarded the required documents. Recommend engaging the firm for a fee of \$2675 and request authorization to sign the LOE.
- **3. HOPA Audit** Kim has completed the HOPA audit for the 55+ community age requirement. Recommend that the HOPA audit be entered into the record. Recommend that this audit be entered into the record every two years.
- 4. **Assessment Increase:** Based on the prior month's discussions, the water and utilities studies, and the upcoming reserve requirements, I recommend that the Board present to the membership an assessment increase of \$25.00 per month. This incorporates the rate and consumption increase in water, the rate increase in electricity, the required increase to fund the future reserve projects. (The 2019 Reserve study recommends a beginning balance of \$312,989, an ending balance of \$360,897, and an annual contribution of \$45,895 (\$3,825 per month)





Business Snapshot

