

# Property Manager Summary

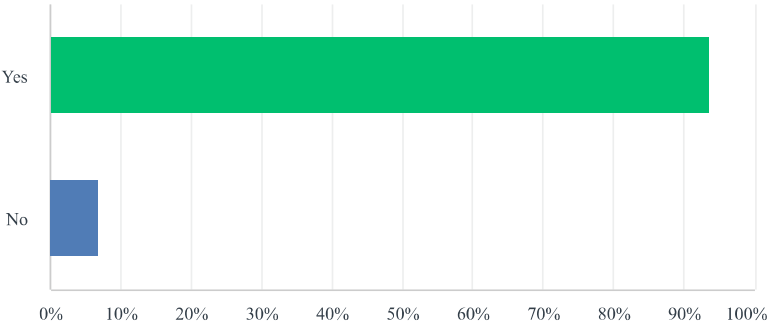
- 18 Property Managers with over 5,536 Units.
- Most managers have switched from a waitlist to first-come-first-serve unless they provide low-income units. For those, they are required to have a waitlist. One manager stated their wait averages 1-2 years for low income.
- The vacancy rate is less than 1%.
- Income requirement is 2-3 times the cost of rent.

# Renter Survey Results

- 1,495 Responses
- 93.65% have had an increase in rent in the last year.
- Average increase is \$376.
- Largest number of respondents live in a 2 bedroom multifamily or a 3 bedroom independent.
- Average rent is \$1648/mo
- Average percent of income towards rent is 51%
- 42.2% of renters are 30-44yrs old
- Average occupancy is 2 adults and 1 child.
- Industries included "Other" (22.71%) followed by Education (16.74%), Trades (15.47%) and Healthcare (14.74%).

# In the last year has your rent increased?

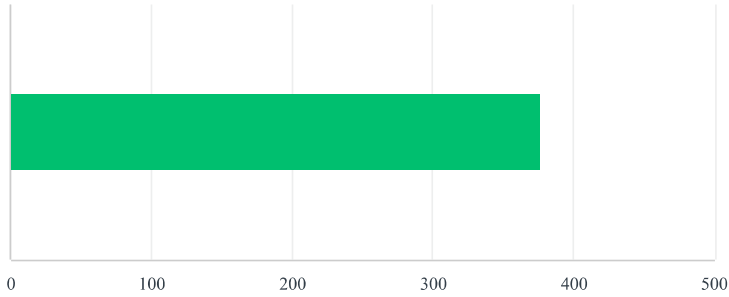
Answered: 1,495 Skipped: 2



ANSWER CHOICES	RESPONSES	
Yes	93.65%	1,400
No	6.76%	101
Total Respondents: 1,495		

# How much has your rent increased in the last year?

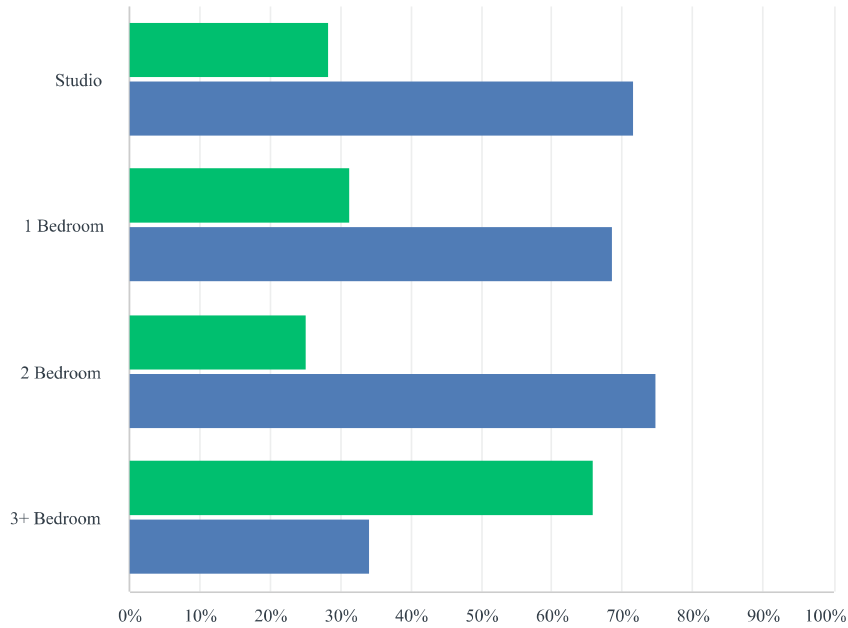
Answered: 1,449 Skipped: 48



ANSWER CHOICES	AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
Responses		376	545,175
Total Respondents: 1,449			1,449

# What type of rental are you currently living in?

Answered: 1,485 Skipped: 12

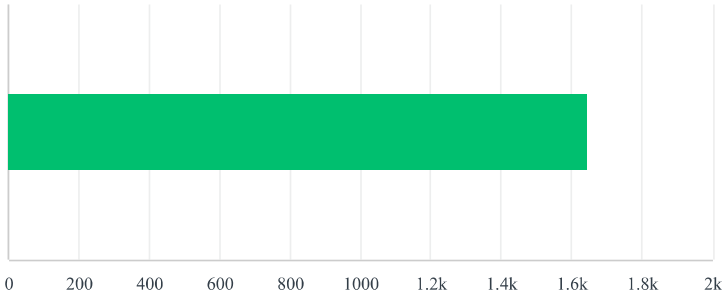


■ Independen... 
 ■ Multi Fami...

	INDEPENDENT UNIT	MULTI FAMILY UNIT (APARTMENT, DUPLEX, CONDO)	TOTAL	WEIGHTED AVERAGE
Studio	28.26% 52	71.74% 132	184	1.72
1 Bedroom	31.43% 55	68.57% 120	175	1.69
2 Bedroom	25.19% 163	74.81% 484	647	1.75
3+ Bedroom	65.94% 424	34.06% 219	643	1.34

# How much are you paying each month for rent?

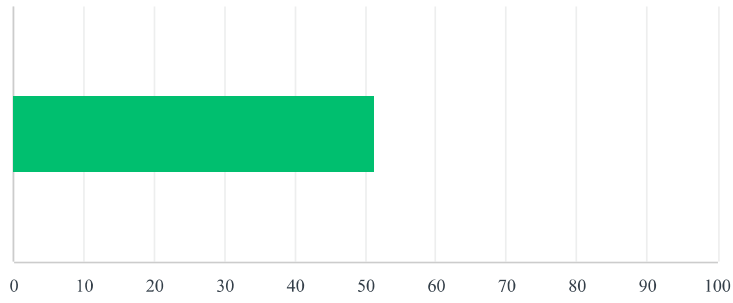
Answered: 1,485 Skipped: 12



ANSWER CHOICES	AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
Responses	1,648	2,446,730	1,485
Total Respondents: 1,485			

# What percentage of annual income do you spend on rent?

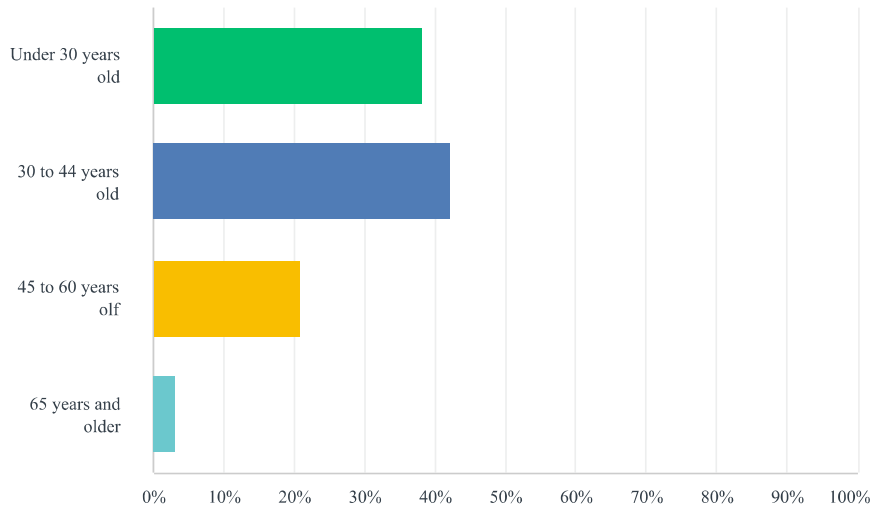
Answered: 1,480 Skipped: 17



ANSWER CHOICES	AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
Responses	51	75,961	1,480
Total Respondents: 1,480			

# What is the age of the person(s) paying rent in the household?

Answered: 1,488 Skipped: 9

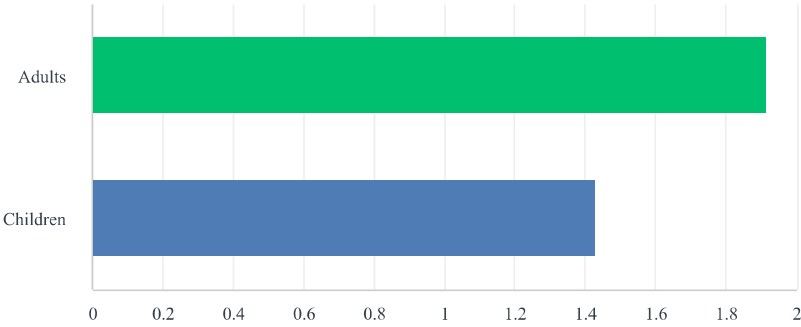


ANSWER CHOICES	RESPONSES	
Under 30 years old	38.10%	567
30 to 44 years old	42.20%	628
45 to 60 years old	20.83%	310
65 years and older	3.16%	47
Total Respondents: 1,488		



# How many people are living in your rental?

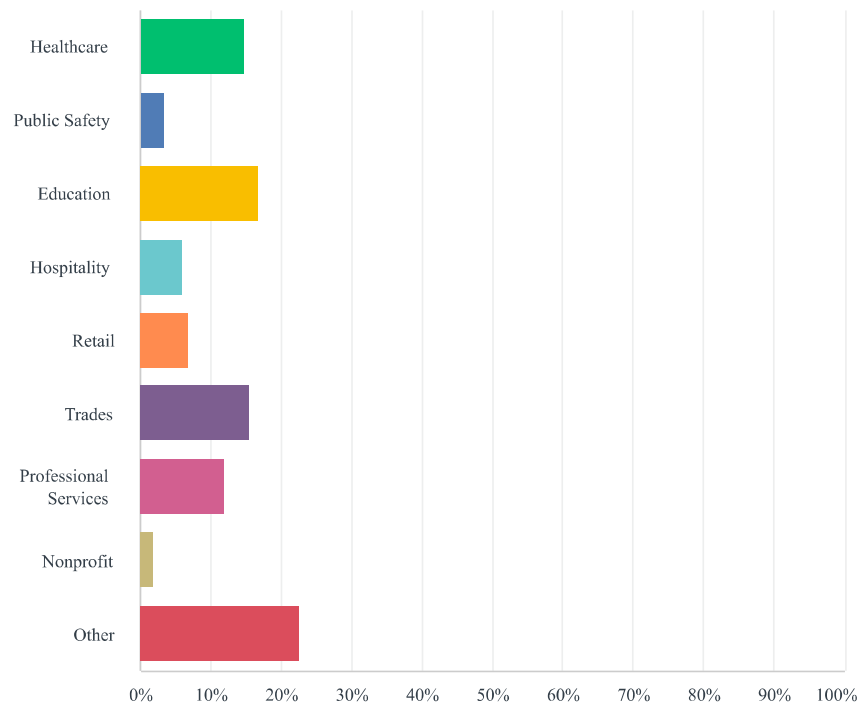
Answered: 1,486 Skipped: 11



ANSWER CHOICES		AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
Adults	<a href="#">Responses</a>	2	2,843	1,486
Children	<a href="#">Responses</a>	1	1,635	1,144
Total Respondents:		1,486		

# What industry do you work in?

Answered: 1,493 Skipped: 4



ANSWER CHOICES	RESPONSES	
Healthcare	14.74%	220
Public Safety	3.48%	52
Education	16.74%	250
Hospitality	6.03%	90
Retail	6.83%	102
Trades	15.47%	231
Professional Services	11.99%	179
Nonprofit	2.01%	30
Other	22.71%	339
TOTAL		1,493