

RIDGELINE FENCE CO.

Job Costing & Labor Efficiency Report | March 2026

Prepared by Dillon Park Partners | For Illustrative Purposes Only

MONTH SUMMARY

Total Revenue	Est. Gross Profit	Act. Gross Profit	GP Variance	Act. GP Margin	Jobs Flagged (GP Var > -5%)
\$285,200	\$72,750	\$72,380	-\$370	25.4%	4

ESTIMATE VS. ACTUAL — BY JOB

Job ID	Job Name	Type	Crew	Revenue	Est. Cost	Act. Cost	Est. GP\$	Act. GP\$	GP Var \$	Est. GP%	Act. GP%	GP Var %	Status
J001	Smith Residence	Residential	Crew A	\$8,500	\$6,500	\$7,400	\$2,000	\$1,100	(\$900)	23.5%	12.9%	-10.6%	▲ At Risk
J002	Riverside Commerce Park	Commercial	Crew B	\$42,000	\$30,000	\$28,900	\$12,000	\$13,100	\$1,100	28.6%	31.2%	+2.6%	On Track
J003	Henderson Repair	Repair	Crew C	\$3,200	\$2,300	\$2,650	\$900	\$550	(\$350)	28.1%	17.2%	-10.9%	▲ At Risk
J004	Willow Creek HOA	Residential	Crew A	\$28,500	\$21,500	\$21,600	\$7,000	\$6,900	(\$100)	24.6%	24.2%	-0.4%	On Track
J005	Metro Industrial Security	Commercial	Crew B	\$67,000	\$49,000	\$47,500	\$18,000	\$19,500	\$1,500	26.9%	29.1%	+2.2%	On Track
J006	Johnson Residence	Residential	Crew C	\$11,200	\$8,500	\$9,400	\$2,700	\$1,800	(\$900)	24.1%	16.1%	-8.0%	▲ At Risk
J007	Pine Valley HOA	Residential	Crew A	\$19,800	\$14,800	\$14,300	\$5,000	\$5,500	\$500	25.3%	27.8%	+2.5%	On Track
J008	Eastside Storage	Commercial	Crew B	\$31,500	\$24,000	\$26,000	\$7,500	\$5,500	(\$2,000)	23.8%	17.5%	-6.3%	▲ At Risk
J009	Davis Storm Damage	Repair	Crew C	\$5,800	\$4,400	\$4,600	\$1,400	\$1,200	(\$200)	24.1%	20.7%	-3.4%	Watch
J010	Greenfield Development	Commercial	Crew B	\$38,500	\$29,500	\$28,900	\$9,000	\$9,600	\$600	23.4%	24.9%	+1.6%	On Track
J011	Martinez Residence	Residential	Crew A	\$14,200	\$10,600	\$10,350	\$3,600	\$3,850	\$250	25.4%	27.1%	+1.8%	On Track
J012	Thompson Gate Repair	Repair	Crew C	\$1,800	\$1,350	\$1,420	\$450	\$380	(\$70)	25.0%	21.1%	-3.9%	Watch
J013	Northgate Shopping Ctr	Commercial	Crew B	\$13,200	\$10,000	\$9,800	\$3,200	\$3,400	\$200	24.2%	25.8%	+1.5%	On Track
TOTAL / WEIGHTED AVG				\$285,200	\$212,450	\$212,820	\$72,750	\$72,380	(\$370)	25.5%	25.4%	-0.1%	

MARGIN BY JOB TYPE

Job Type	# Jobs	Revenue	Est. GP \$	Act. GP \$	GP Var \$	Est. GP%	Act. GP%	GP Var %pts
Residential	5	\$82,200	\$20,300	\$19,150	(\$1,150)	24.7%	23.3%	-1.4%
Commercial	5	\$192,200	\$49,700	\$51,100	\$1,400	25.9%	26.6%	+0.7%
Repair	3	\$10,800	\$2,750	\$2,130	(\$620)	25.5%	19.7%	-5.7%

LABOR EFFICIENCY — BY CREW | March 2026

Crew	Crew Lead	# Jobs	Est. Hours	Act. Hours	Hr Variance	Var %	Efficiency	Flag
Crew A	M. Torres	4	184	187	+3	+1.6%	0.98x	On Track
Crew B	J. Fuller	5	454	452	-2	-0.4%	1.00x	On Track
Crew C	D. Reyes	4	66	80	+14	+21.2%	0.83x	▲ Over Budget
ALL CREWS		13	704	719	+15	+2.1%	0.98x	

All figures unaudited. For management purposes only. Ridgeline Fence Co. is a fictional entity used for illustrative purposes. Prepared by Dillon Park Partners — dillonparkpartners.com

