

RIDGELINE FENCE CO.

13-Week Rolling Cash Flow Forecast | Mar 30 – Jun 28, 2026

Prepared by Dillon Park Partners | For Illustrative Purposes Only

CASH FLOW OUTLOOK & KEY WATCH ITEMS

Overall Outlook — Positive with Near-Term Concentration Risk

Ridgeline enters the 13-week forecast period with \$187,500 in cash — well above the \$50,000 minimum. Total projected inflows of \$1.37M comfortably exceed outflows of \$1.25M over the period, producing a net cash build of approximately \$119,000. However, inflows are heavily back-loaded toward commercial job completions, creating two weeks where the cash buffer compresses meaningfully.

Watch — Week 4 (Apr 20): Tax Payment + CapEx Coincide

The \$15,000 quarterly estimated tax payment and a \$27,500 equipment purchase both land in Week 4. Forecasted inflows that week are \$93,100 but ending cash dips to approximately \$88,700 — the lowest point in the first half of the forecast. If any commercial receipts slip by 1-2 weeks, cash could approach the minimum threshold. Recommendation: confirm receipt timing on the Riverside Commerce Park and Metro Industrial balances before Apr 20.

Watch — Week 9 (May 25): Second Tax + Payroll Collision

The second quarterly tax payment (\$15,000) coincides with a bi-weekly payroll week (\$28,500). Combined outflows of ~\$96,000 against projected inflows of ~\$132,000 keep cash positive, but this is the second tightest week in the forecast. No action required at current projections — monitor AR collections in Weeks 7-8 to ensure no slippage going into this week.

Insurance Premium — Week 7 (May 11): \$7,300 Semi-Annual Payment

\$7,300 GL and workers comp semi-annual premium is due in Week 7. This is a known, recurring item — flagged here so it is not confused with a new expense. Cash remains well above minimum that week.

Upside — Spring Bookings Trending Strong

Deposit inflows from new contract signings are projected at \$170,000 over the 13-week period, reflecting strong spring pipeline. If backlog conversion accelerates, Weeks 10-13 could outperform current forecast by \$25,000-\$40,000. No LOC draws are projected at current forecast — the \$150,000 facility remains fully undrawn as a liquidity backstop.

	Wk 1 Mar 30	Wk 2 Apr 6	Wk 3 Apr 13	Wk 4 Apr 20	Wk 5 Apr 27	Wk 6 May 4	Wk 7 May 11	Wk 8 May 18	Wk 9 May 25	Wk 10 Jun 1	Wk 11 Jun 8	Wk 12 Jun 15	Wk 13 Jun 22	13-Wk Total
Beginning Cash Balance	\$187,500	\$219,775	\$266,450	\$293,225	\$315,200	\$369,575	\$440,950	\$499,725	\$584,100	\$642,675	\$716,350	\$779,475	\$846,550	
CASH INFLOWS														
Customer Receipts — Residential Jobs	\$38,500	\$42,000	\$29,500	\$61,000	\$35,000	\$58,000	\$44,500	\$71,000	\$38,000	\$52,000	\$47,500	\$68,000	\$55,000	\$640,000
Customer Receipts — Commercial Job:	\$52,000	\$18,000	\$45,000	\$22,000	\$68,000	\$31,000	\$74,000	\$28,000	\$82,000	\$37,000	\$65,000	\$42,000	\$78,000	\$642,000
Customer Receipts — Repair / Service	\$4,200	\$5,800	\$3,600	\$6,100	\$4,800	\$5,200	\$3,900	\$6,600	\$4,400	\$5,100	\$4,700	\$6,200	\$4,900	\$65,500
Deposits on New Contracts Signed	\$12,000	\$8,500	\$18,000	\$6,000	\$22,000	\$9,500	\$15,000	\$7,000	\$19,500	\$11,000	\$13,500	\$8,000	\$21,000	\$171,000
Other Receipts (Rebates, Misc.)	\$0	\$0	\$0	\$0	\$0	\$500	\$0	\$0	\$0	\$0	\$750	\$0	\$0	\$1,250
TOTAL CASH INFLOWS	\$106,700	\$74,300	\$96,100	\$95,100	\$129,800	\$104,200	\$137,400	\$112,600	\$143,900	\$105,100	\$131,450	\$124,200	\$158,900	\$1,519,750
Cash Available (Beginning + Inflows)	\$294,200	\$294,075	\$362,550	\$388,325	\$445,000	\$473,775	\$578,350	\$612,325	\$728,000	\$747,775	\$847,800	\$903,675	\$1,005,450	
CASH OUTFLOWS														
Labor & Payroll														
Field Labor Payroll (Bi-Weekly)	\$28,500	\$0	\$28,500	\$0	\$28,500	\$0	\$28,500	\$0	\$28,500	\$0	\$28,500	\$0	\$28,500	\$199,500
Payroll Taxes & Benefits	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$54,600
Owner / Principal Draw	\$4,125	\$4,125	\$4,125	\$4,125	\$4,125	\$4,125	\$4,125	\$4,125	\$4,125	\$4,125	\$4,125	\$4,125	\$4,125	\$53,625
Subtotal — Labor & Payroll	\$36,825	\$8,325	\$36,825	\$8,325	\$36,825	\$8,325	\$36,825	\$8,325	\$36,825	\$8,325	\$36,825	\$8,325	\$36,825	\$307,725
Materials & Direct Costs														
Materials Vendor Payments	\$18,500	\$12,000	\$21,000	\$14,500	\$24,000	\$16,000	\$22,500	\$13,000	\$19,500	\$15,000	\$20,500	\$14,000	\$23,000	\$233,500
Subcontractor Payments	\$5,200	\$3,800	\$6,100	\$4,200	\$7,500	\$4,800	\$6,800	\$3,500	\$7,200	\$4,500	\$5,900	\$3,800	\$6,500	\$69,800
Equipment Rental & Fuel	\$2,100	\$1,800	\$2,400	\$1,900	\$2,600	\$2,000	\$2,200	\$1,700	\$2,300	\$1,900	\$2,100	\$1,800	\$2,500	\$27,300
Subtotal — Materials & Direct Costs	\$25,800	\$17,600	\$29,500	\$20,600	\$34,100	\$22,800	\$31,500	\$18,200	\$29,000	\$21,400	\$28,500	\$19,600	\$32,000	\$330,600
Overhead & Fixed Costs														
Rent & Utilities	\$2,800	\$0	\$0	\$0	\$2,800	\$0	\$0	\$0	\$2,800	\$0	\$0	\$0	\$2,800	\$11,200
Insurance (GL, WC, Auto)	\$7,300	\$0	\$0	\$0	\$0	\$0	\$7,300	\$0	\$0	\$0	\$0	\$0	\$0	\$14,600
Vehicle / Fleet Payments	\$0	\$1,200	\$0	\$1,200	\$0	\$1,200	\$0	\$1,200	\$0	\$1,200	\$0	\$1,200	\$0	\$7,200
Software & Admin	\$1,200	\$0	\$0	\$0	\$1,200	\$0	\$0	\$0	\$1,200	\$0	\$0	\$0	\$1,200	\$4,800
Marketing & Advertising	\$0	\$0	\$2,500	\$0	\$0	\$0	\$2,500	\$0	\$0	\$0	\$2,500	\$0	\$0	\$7,500

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Subtotal — Overhead & Fixed Costs	\$11,300	\$1,200	\$2,500	\$1,200	\$4,000	\$1,200	\$9,800	\$1,200	\$4,000	\$1,200	\$2,500	\$1,200	\$4,000	\$45,300
Debt, Taxes & Capital Expenditures														
Estimated Tax Payments	\$0	\$0	\$0	\$15,000	\$0	\$0	\$0	\$0	\$15,000	\$0	\$0	\$0	\$0	\$30,000
CapEx / Equipment Purchases	\$0	\$0	\$0	\$27,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$27,500	\$0	\$55,000
LOC Interest	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Loan Principal Payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Disbursements	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$6,500
Subtotal — Debt, Taxes & Capital	\$500	\$500	\$500	\$43,000	\$500	\$500	\$500	\$500	\$15,500	\$500	\$500	\$28,000	\$500	\$91,500
TOTAL CASH OUTFLOWS	\$74,425	\$27,625	\$69,325	\$73,125	\$75,425	\$32,825	\$78,625	\$28,225	\$85,325	\$31,425	\$68,325	\$57,125	\$73,325	\$775,125
LOC Net Draw / (Repayment)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NET CASH FLOW	\$32,275	\$46,675	\$26,775	\$21,975	\$54,375	\$71,375	\$58,775	\$84,375	\$58,575	\$73,675	\$63,125	\$67,075	\$85,575	\$744,625
Ending Cash Balance	\$219,775	\$266,450	\$293,225	\$315,200	\$369,575	\$440,950	\$499,725	\$584,100	\$642,675	\$716,350	\$779,475	\$846,550	\$932,125	
LIQUIDITY & COVENANT SUMMARY														
Minimum Cash Threshold	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000
Cash Cushion Above Minimum	\$169,775	\$216,450	\$243,225	\$265,200	\$319,575	\$390,950	\$449,725	\$534,100	\$592,675	\$666,350	\$729,475	\$796,550	\$882,125	
LOC Facility Capacity	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000
LOC Drawn (Cumulative)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
LOC Availability	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000
TOTAL LIQUIDITY (Cash + LOC Availa	\$369,775	\$416,450	\$443,225	\$465,200	\$519,575	\$590,950	\$649,725	\$734,100	\$792,675	\$866,350	\$929,475	\$996,550	\$1,082,125	

All figures unaudited and forward-looking. Actual results may differ materially. Ridgeline Fence Co. is a fictional entity used for illustrative purposes. Prepared by Dillon Park Partners — dillonparkpartners.com