

# OUTSIDE THE BOX IDEATOR

*"Lori Skibo is a true professional. Her superb personal touch with people combined with smart business skills puts her in a special category of excellence. Lori is totally first class and a major talent in all levels of business."*

-Jerry Pass, GA Financial Advisor

*"Lori has that rare combination of drive, organizational ability and efficiency that enables her to do the work of ten people."*

-DR. PHILIP  
O'HALLORAN



## LORI SKIBO

12875 ELK RUN PARKWAY

HOLLY, MI 48462

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## PROMINENT APTITUDE

### SOLUTION STRATEGIST

#### CRITICAL, CREATIVE & ANALYTICAL

Ability to remain focused and dedicated to solving the toughest of problems, even in the face of difficulty or frustration. Adaptable and tenacious when unforeseen challenges arise or new information is uncovered. Leads collaboration with others to exchange ideas, knowledge, and resources for more effective solutions. Proficient in identifying the root cause of a problem, not just addressing its symptoms.

### PRESENTATION ENTHUSIAST

#### COCOMMUNICATIVE, CONFIDENT & CONVICTION

Ability to convey information clearly, concisely, and persuasively. Proficient in creating and utilizing slides, charts, or other visual aids that complement the spoken message. Comfortable using presentation tools (e.g., PowerPoint, Keynote, Google Slides). Poised and assured while speaking in front of an audience.

## CAREER TO DATE

### CHIEF OF STAFF (TEMPORARY)

#### MICHIGAN REPUBLICAN PARTY- LANSING, MI

SEPTEMBER 2023 TO MARCH 2024

Filled a vacancy role inside the administration as Chief of Staff, reporting directly to the State Party Chair. Responsibilities included press and media outreach, volunteer recruitment, convention and event management.

### DIRECTOR

#### AFFILIATED ADVISORS- NEW YORK, NY

NOVEMBER 2008 TO FEBRUARY 2023

As Director of Insurance for Affiliated Advisors, a boutique-style general agency, I leveraged my knowledge and expertise to provide strategic consulting and solve problematic underwriting situations, helping registered representatives and licensed insurance agents serve the life insurance needs of their high net worth and affluent clients. With over three decades of experience, I helped advisors grow the insurance side of their businesses. My accomplishments over time led to executive-level management roles overseeing licensing, contracting, sales and marketing, new business and underwriting, and commissions. Whether relying on my underwriting expertise to help place complicated insurance cases or simply taking care of the details, my advisors appreciate my ability to provide personalized life insurance administrative and sales support so they can focus on serving their clients and building their practices.

## EDUCATIONAL DEVELOPMENT

### BACHELOR OF ARTS IN POLITICAL SCIENCE

Oakland University — Rochester Hills, MI  
September 2000 – June 2004

### POLITICAL PARTY PROTÉGÉ

Michigan Republican Party — State  
Committee & 9th Congressional District  
Feb 2023 – March 2025

### ELECTION PROCESS APPRENTICE

Opportunity to collaborate with and learn from Michigan's leading election integrity experts and advocates.  
Nov 2020 – Present

*"And you will have the faith to replace a broken establishment with a government that serves and protects the people."*

— President Donald J. Trump