

# BIZNAVIGATORS BUYING PROCESS

Leveraging our extensive network and market expertise, we conduct thorough research to identify potential businesses that match your criteria.

## RESEARCH

Upon your expression of interest in a particular business, we conduct comprehensive due diligence, examining financial records, market positioning, operations, and other critical aspects to ensure the business is a sound investment.

## DUE DILLIGENCE

If needed, we can connect you with financing options and help you navigate the financing process to secure the necessary funds for the acquisition.

## FINANCING

We guide you through the closing process, ensuring all legal and financial requirements are met. After the transaction is complete, we support you in the transition phase to ensure a successful handover and integration into the business.

## CLOSING

## CONSULTATION

We begin by understanding your specific goals, preferences, and financial capacity to determine the type and size of business that best aligns with your objectives.

## MATCHMAKING

Based on the information gathered, we curate a selection of businesses that align with your requirements and present them to you for review and consideration.

## NEGOTIATION & OFFER

We assist in negotiating the terms of the deal and prepare a well-structured offer that aligns with your interests and the seller's expectations.

## TRANSACTION

We work closely with all parties involved, including attorneys, accountants, and other professionals, to facilitate a smooth and efficient transaction process.

