

Confidential Buyer Profile

Name: _____ Spouse/Partner: _____

Address: _____

Home Phone: _____ Office: _____ Cell: _____ Fax: _____

Preferred Phone: Office Home Cell Email: _____

Current Occupation: _____ How did you hear about us? _____

Previous business and work experience: (List Below)

Educational Background: (List Below) B.A./B.S. Masters Doctorate Prof. License(s) Other

Special Skills, Interests, Hobbies: _____

Motivation for buying a business: _____

Type of business preferred: _____

Types of businesses in which you are not interested: _____

Who will assist you in operating the business? _____

How many hours a week do you plan to work in the business? _____

Location preferences: _____ Income required: _____

Who besides you will be making the decision to purchase? _____

How do you plan to finance this purchase? _____

How much money have you allocated to invest in a business? _____

In what form are your funds? (Explain Below) Savings CD's Stocks Equity Loan Other

How long have you been actively looking for a business? 0-3 mo 3-6 mo 6 mo - 1 yr 1 yr+

Ever made an offer on a business? Yes No Are you in the position to make an offer now? Yes No

Ever worked with a business broker? Yes No When do you want to be in business? _____

Remarks: (List Below)

AUTHORIZE TO VERIFY INFORMATION

I AUTHORIZE the broker and the sellers of any business on which I make an offer, to verify any of the above information and to obtain a credit report once an offer have been accepted.

Buyer's Signature

Date

Broker's Agent